GLOBAL TURMOIL, TARIFFS AND IMPACTS ON THE AUSTRALIAN ECONOMY

PRESENTATION TO A WEBINAR HOSTED BY THE FREIGHT & TRADE ALLIANCE

29TH APRIL 2025

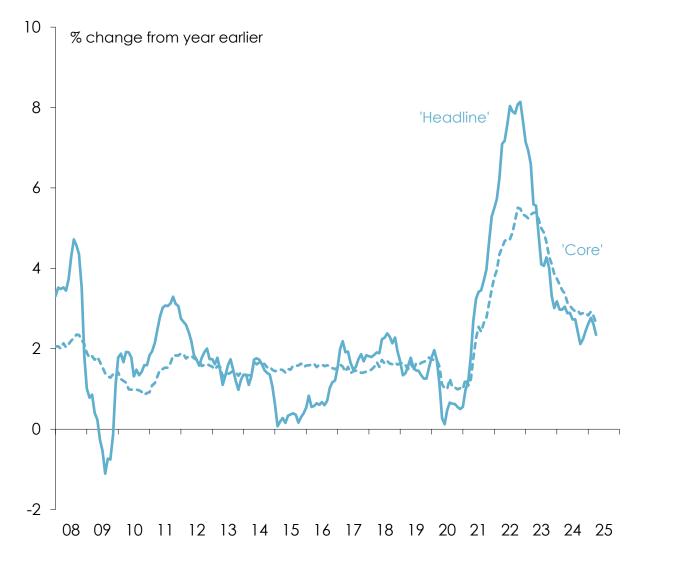


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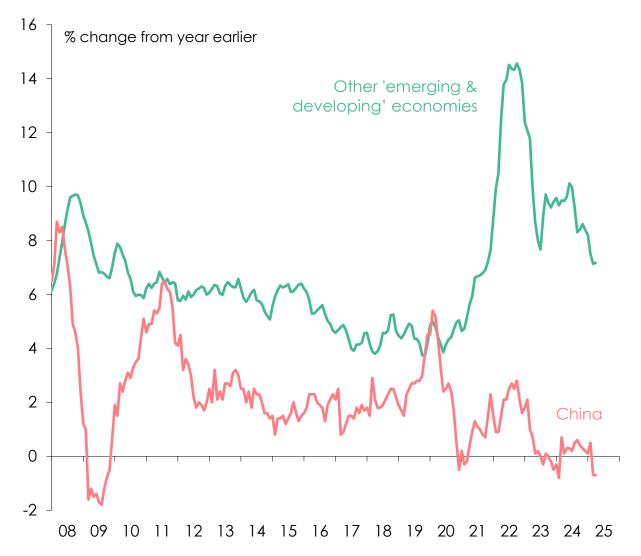
The world economy

Inflation has eased in 'advanced' economies but remains above target; it has been more persistent in 'emerging' economies (apart from China)

Inflation – 'advanced' economies



Inflation – 'emerging & developing' economies

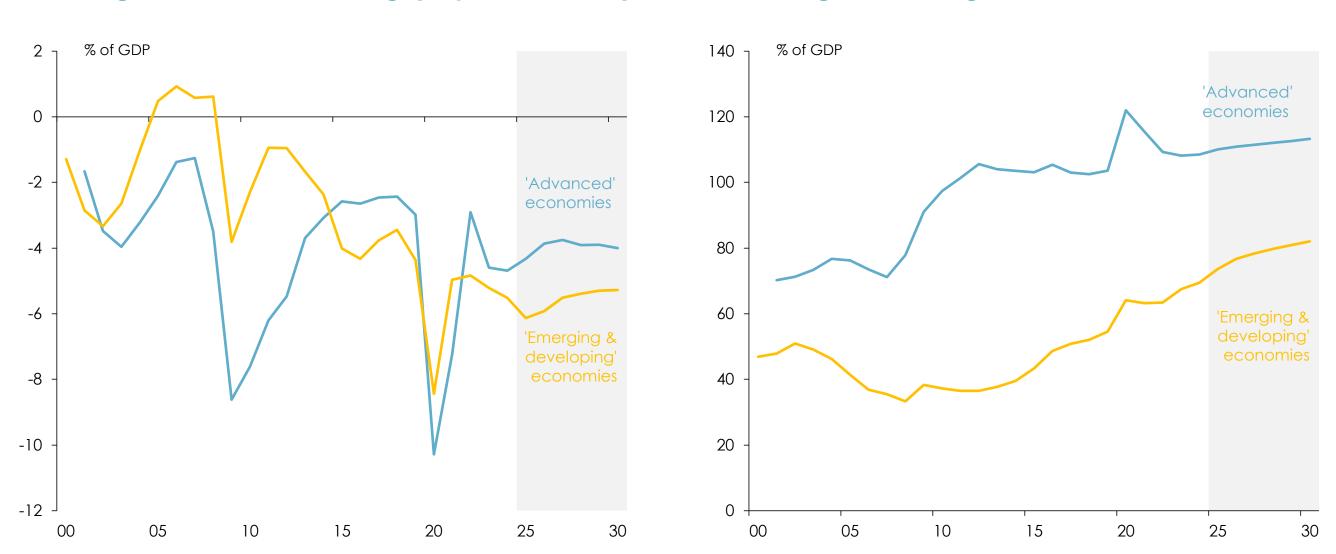


Note: 'Advanced' economies are the US, euro area, Japan, UK, Canada, Australia, Sweden, Norway, Switzerland, Korea, Taiwan, Hong Kong and Singapore; 'emerging and developing' economies are China, India, Indonesia, Philippines, Thailand, Malaysia, Russia, Türkiye, Poland, Hungary, South Africa, Nigeria, Kenya, Brazil, Mexico, Colombia, Peru and Chile, in each case weighted by 2023 GDP in US\$ at market exchange rates. Sources: national statistical agencies, IMF, Corinna.



There is no appetite, anywhere, for reining in government deficits and debt

General government gross debt

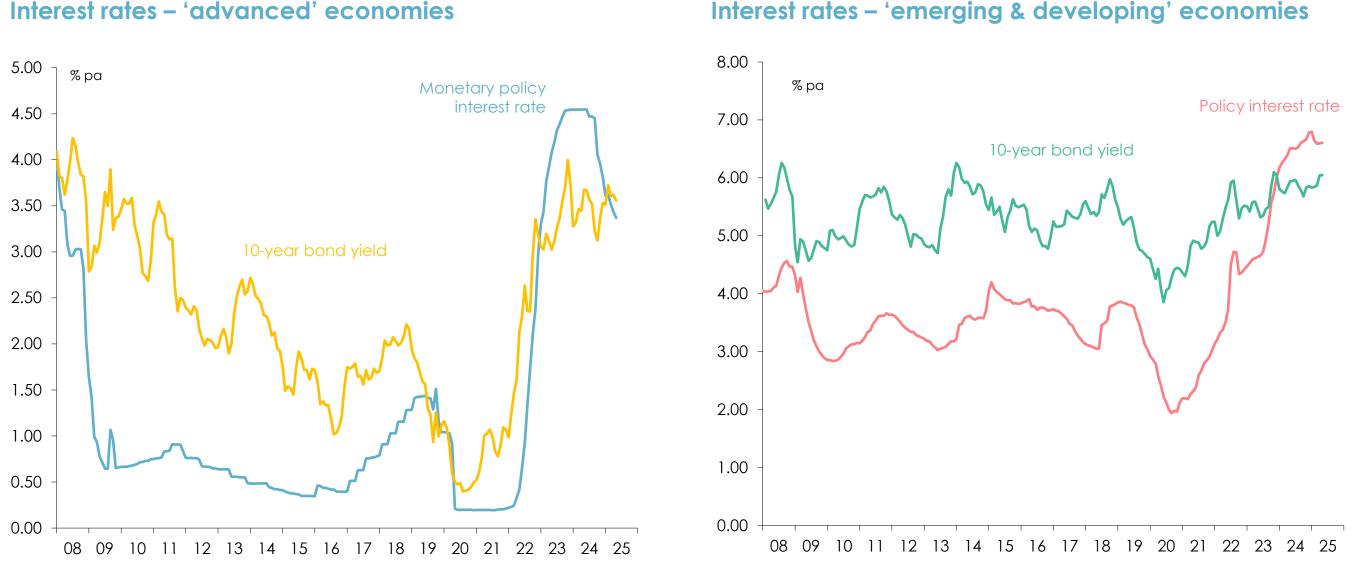


General government 'net lending' (surpluses/deficits)



Source: IMF, World Economic Outlook database, April 2025.

Stubborn inflation and continued government deficits and debt will likely put a floor under global interest rates, above average 2010-2019 levels

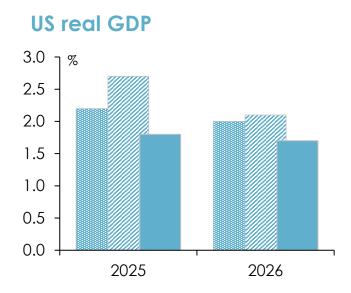


Interest rates – 'advanced' economies

Note: 'Advanced' economies are the US, euro area, Japan, UK, Canada, Australia, Sweden, Norway, Switzerland, Korea, Taiwan, Hong Kong and Singapore; 'emerging and developing' economies are China, India, Indonesia, Philippines, Thailand, Malaysia, Russia, Türkiye, Poland, Hungary, South Africa, Nigeria, Kenya, Brazil, Mexico, Colombia, Peru and Chile, in each case weighted by 2023 GDP in US\$ at market exchange rates. Sources: national statistical agencies, IMF, Corinna,

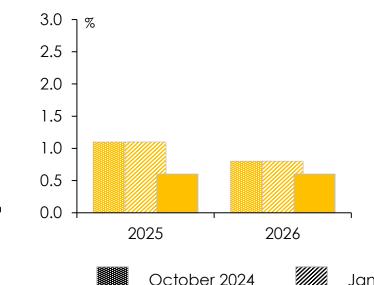


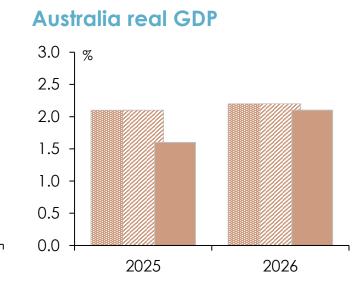
The IMF has revised down its forecasts of economic growth, and revised up its forecasts for inflation, as a result of heightened uncertainty



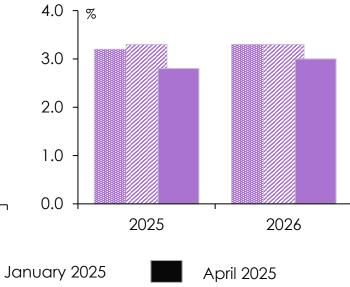
Euro area real GDP

Japan real GDP

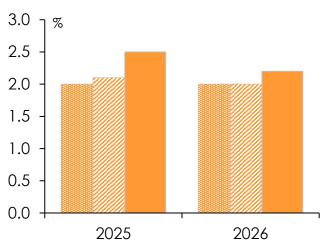




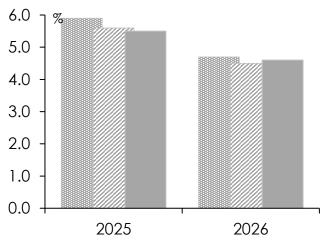
World real GDP



Advanced economies inflation

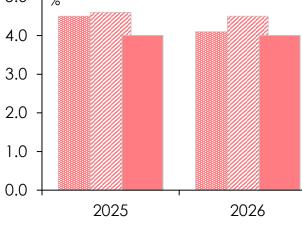


Emerging economies inflation



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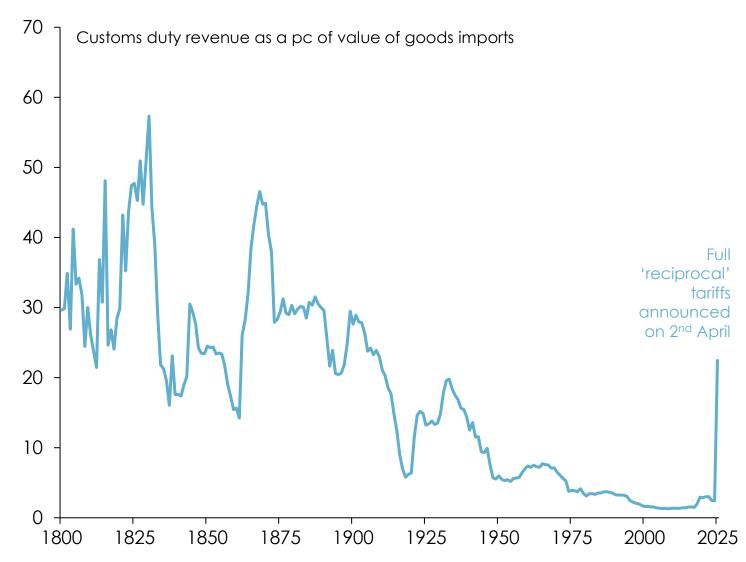
China real GDP 5.0 7 %



The Economic Consequences of Mr Trump

Trump's tariff proposals – if implemented in full – would raise the average level of US tariffs to their highest since 1909

US tariffs

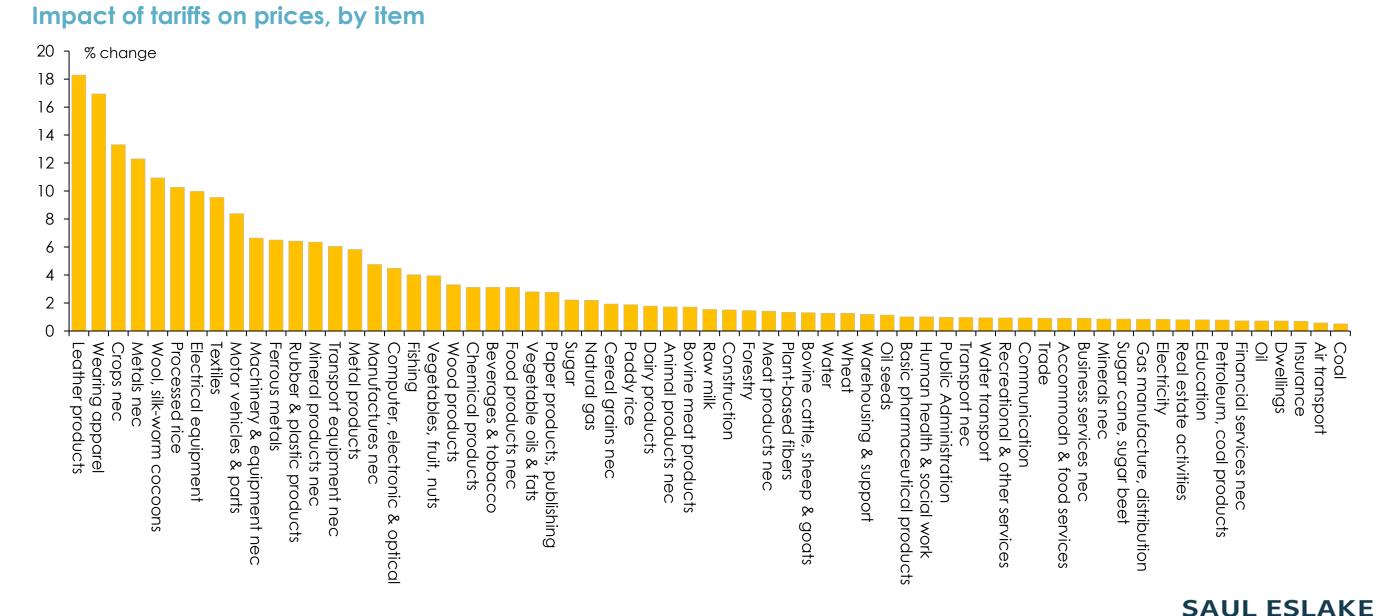


- □ The 'reciprocal tariffs' announced by US President Donald Trump on 2nd April will, together with the other tariff increases imposed since his inauguration, lift the average level of US tariffs to $22\frac{1}{2}\%$
 - the highest level since 1909
 - higher even than the notorious 'Smoot Hawley' tariff of 1930 which helped put the 'great' into the Great Depression
- □ Tariff increases enacted and implemented this year will raise consumer prices by 2.3%
 - costing households an average \$3,800 each
- The tariff increases will reduce US real GDP by 0.9 pc pt in 2025 and a further 0.1 pc pt in 2026
 - and by about 0.6% in the long run
- The tariffs will raise about US\$2.49 trn over the 10 years to 2035 (or about \$250bn pa)
 - that compares with budget deficits expected to average \$2.2 trn pa over the next 10 years



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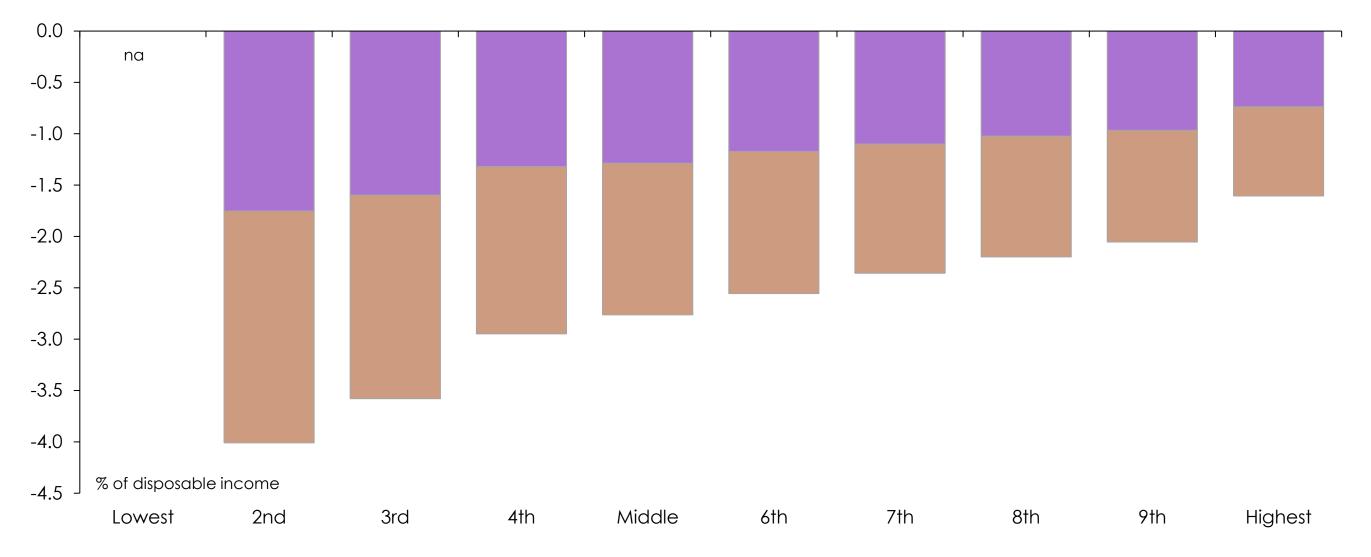
The tariffs will have significant effects on the prices of a wide range of goods purchased by American consumers



9 Note: Chart shows the weighted average of price increases for both imported and domestically produced goods resulting from all tariffs announced since 20th January 2025. Source: Yale Budget Lab, Where We Stand: The Fiscal, Economic, and Distributional Effects of All U.S. Tariffs Enacted in 2025 Through April 2, April 2025.

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Those price increases will have a much greater adverse impact on lowerincome households than higher-income ones

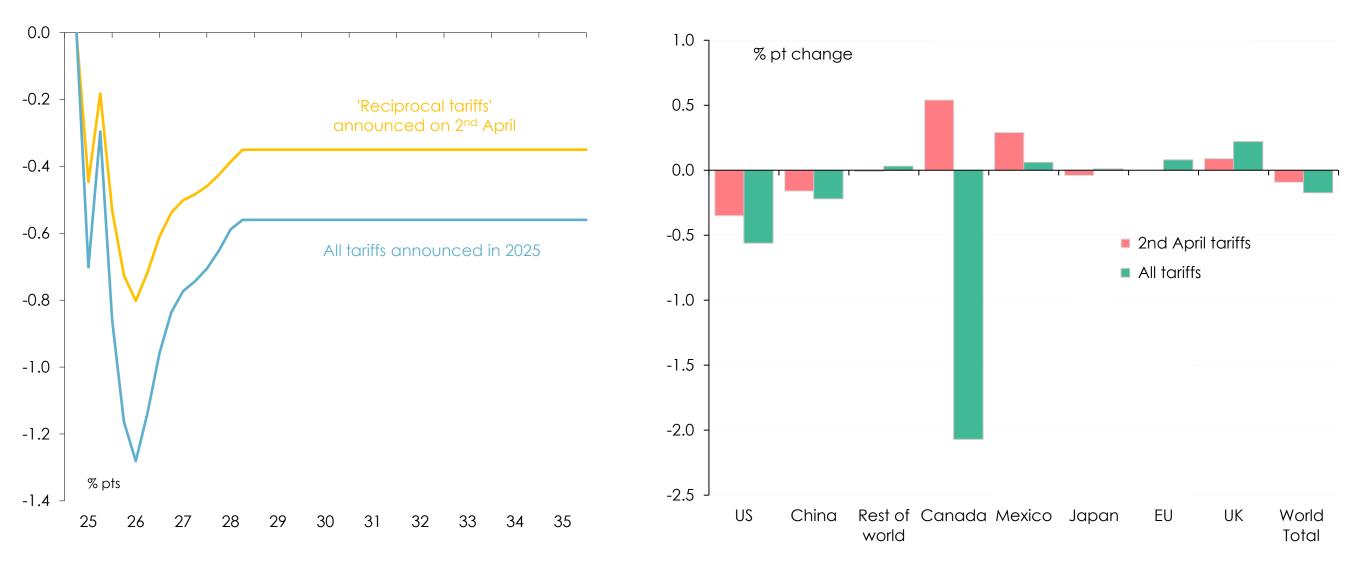


Impact of tariffs on household disposable income, by income decile

Note: Insufficient data to determine the impact on households in the lowest income decile. Source: Yale Budget Lab, <u>Where We Stand: The Fiscal, Economic, and Distributional Effects of All U.S. Tariffs Enacted in 2025 Through April 2</u>, April 2025. SAUL ESLAKE CORINNA ECONOMIC ADVISORY INDEPENDENT ECONOMICS

The tariffs will result in weaker economic growth in the United States and in most other trading partners

Long-run impact of tariffs on real GDP



Impact of tariffs on US real GDP

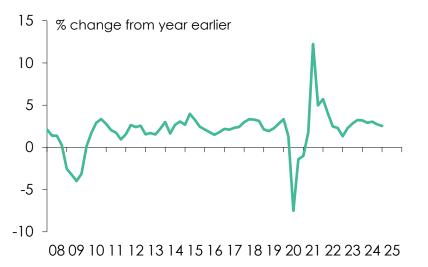
Note: Canada and Mexico were not affected by the 2nd April 'reciprocal' tariffs because they had already been subjected to 25% tariffs announced in February and March. Source: Yale Budget Lab, <u>Where We Stand: The Fiscal, Economic, and Distributional Effects of All U.S. Tariffs Enacted in 2025 Through April 2</u>, April 2025.

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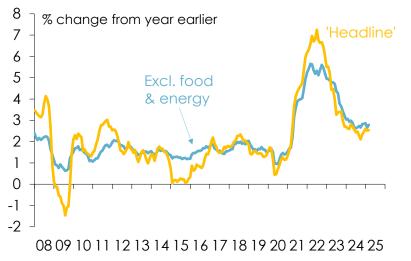
Donald Trump inherited an economy that in most respects was doing very well

Real GDP growth

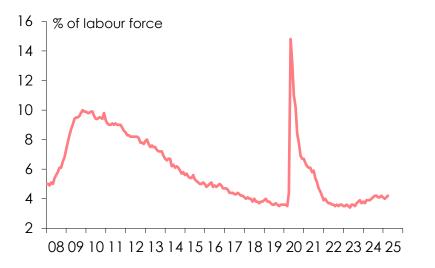


Inflation

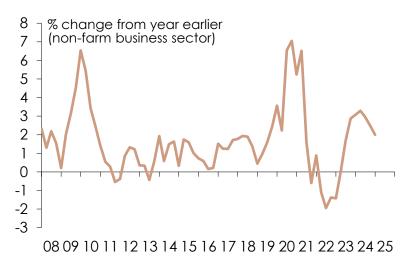
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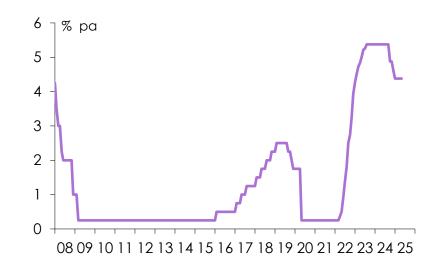
Unemployment rate



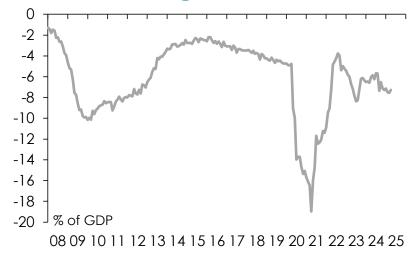
Labour productivity growth



Fed funds rate

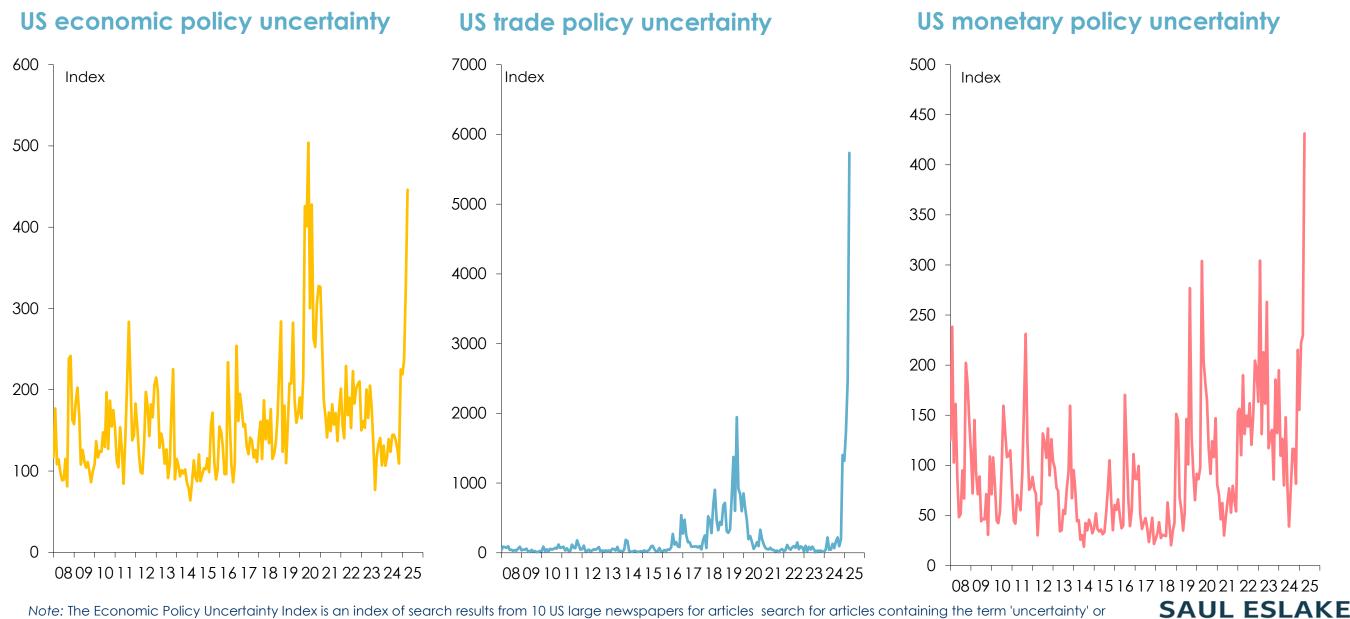


Federal budget deficit





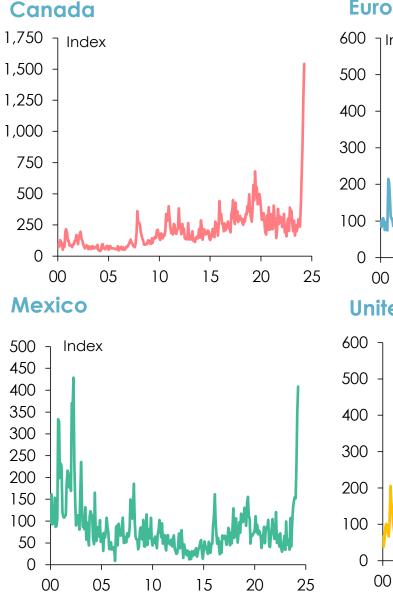
Uncertainty about US economy policy is pervasive – and while a lot of that is about trade, it's not all about trade

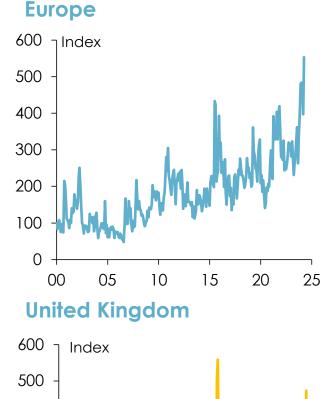


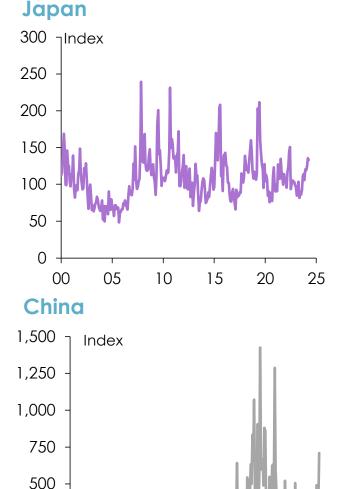
'uncertain', the terms 'economic' or 'economy' and one or more of the following terms: 'congress', 'legislation', 'white house', 'regulation', 'federal reserve', or 'deficit. Source: Dario Caldara and Matteo lacoviello, US Monthly Economic Policy Uncertainty Index.

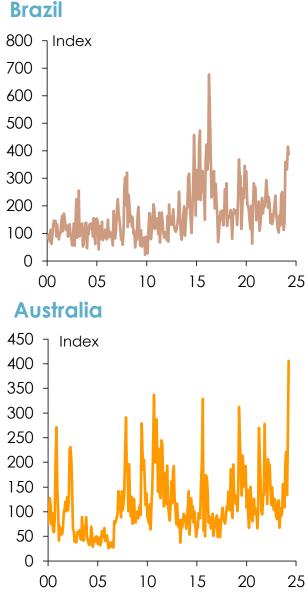
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Uncertainty about US economic and trade policies – and reactions by other countries – is pervasive around the world





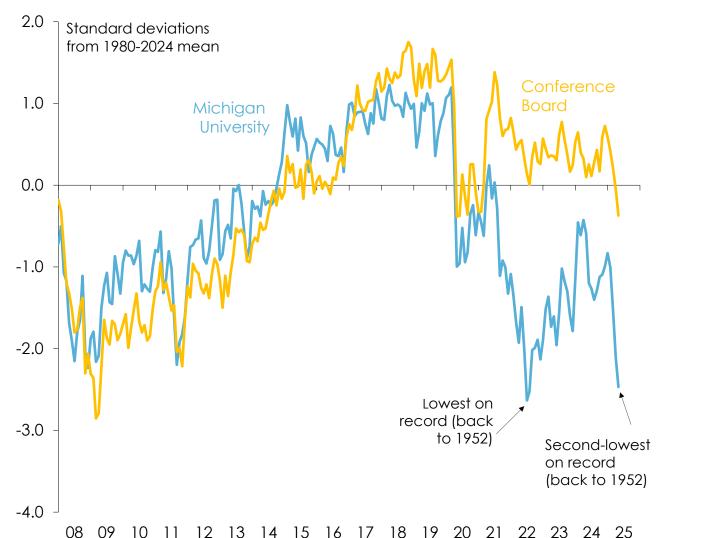




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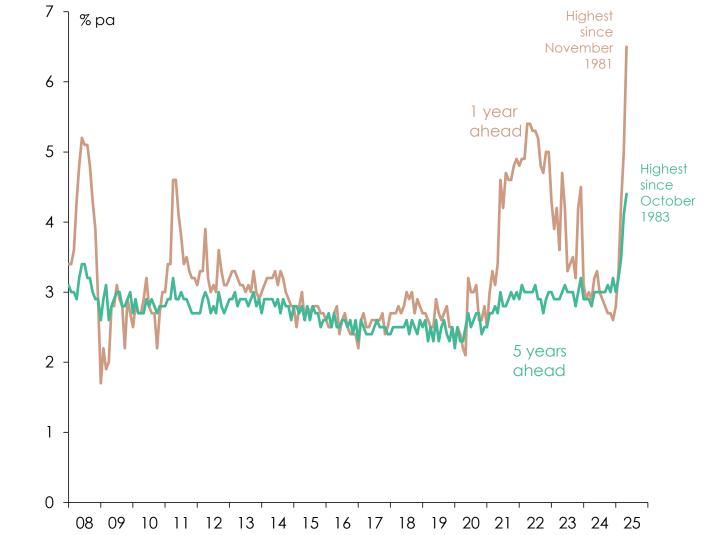
14 Source: Dario Caldara and Matteo Iacoviello, Monthly Economic Policy Uncertainty Indices for 22 Countries.

American households are starting to sense that an economic winter is coming



Measures of US consumer sentiment

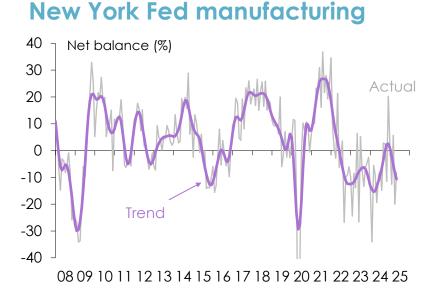
Household inflation expectations



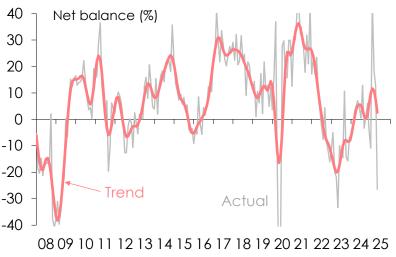
Note: The Conference Board measure gives much greater weight to consumer perceptions of labour market conditions, while the Michigan University measure gives greater weight to perceptions of inflation. Sources: The Conference Board, <u>US Consumer Confidence</u>; University of Michigan, <u>Surveys of consumers</u>.

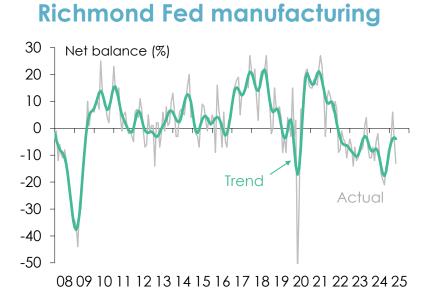


Most of the regional Fed surveys are pointing to a downturn in economic activity

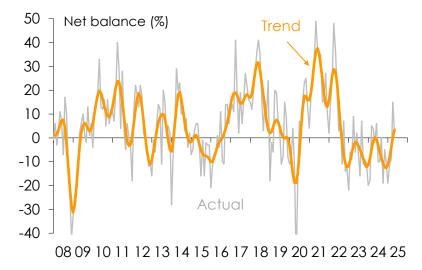


Philadelphia Fed manufacturing

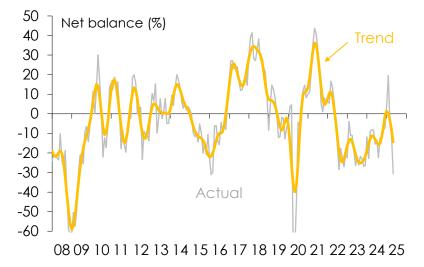




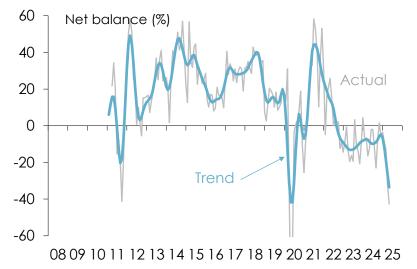
Kansas City Fed manufacturing



Dallas Fed manufacturing



Philadelphia Fed services



Note: Trend estimates are derived from 13-term Henderson-weighted moving average as used by the Australian Bureau of Statistics. Sources: Federal Reserve Bank of New York; Federal Reserve Bank of Philadelphia; Federal Reserve Bank of Richmond; Federal Reserve Bank of Kansas City; Federal Reserve Bank of Dallas; Corinna.

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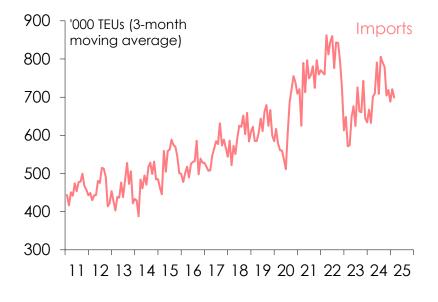
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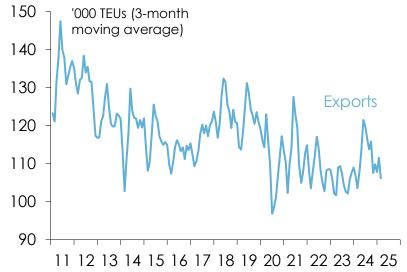
Port throughput statistics suggest some slowing in activity in the first twothree months of 2025, but there'll likely be a lot more to come

550 '000 TEUs (3-month Imports moving average) 500 450 400 350 300 250 200 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 200 '000 TEUs (3-month movina average) 175 Exports 150 125 100 75 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25

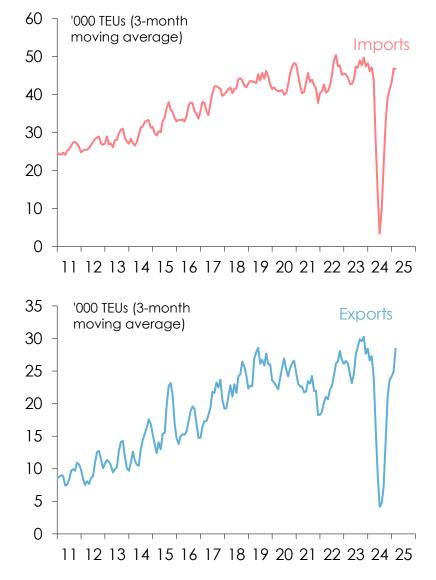
Port of Los Angeles

Ports of New York & New Jersey





Port of Baltimore



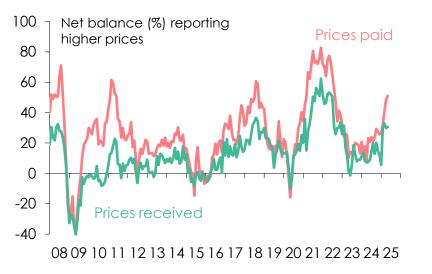
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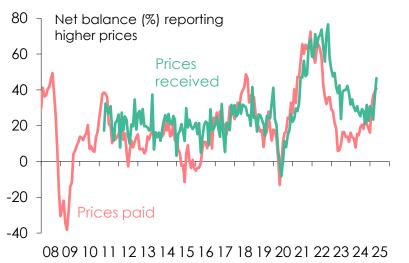
Note: Traffic through the Port of Baltimore was severely disrupted by the collapse of the Francis Scott Key Bridge on 26th March 2024 after one of its piers was struck by a ship. Sources: Port of Los Angeles, Port Authority of New York & New Jersey and Maryland Port Administration.

Regional Fed surveys are also picking up signs of a renewed increase in 'upstream' inflationary pressures

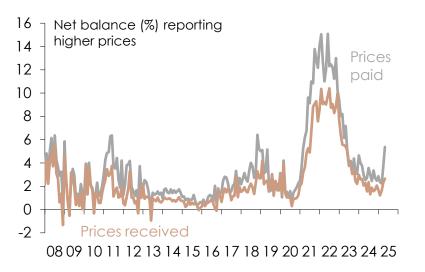
Philadelphia Fed manufacturing



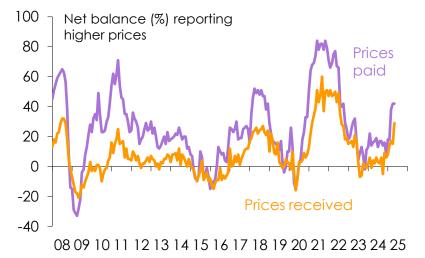
Philadelphia Fed services



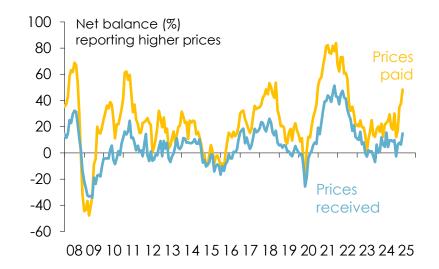
Richmond Fed manufacturing



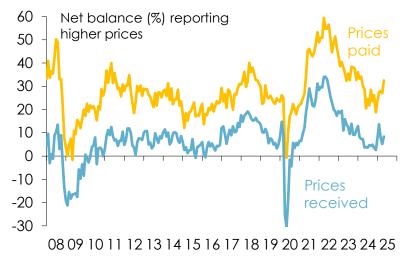
Kansas City Fed manufacturing



Dallas Fed manufacturing



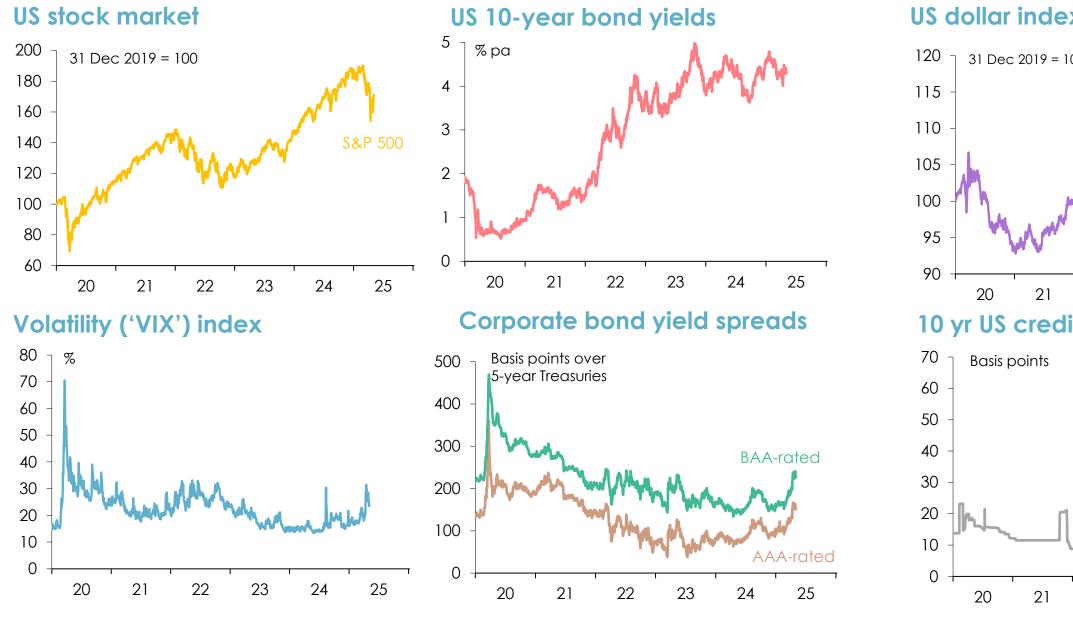
Dallas Fed services



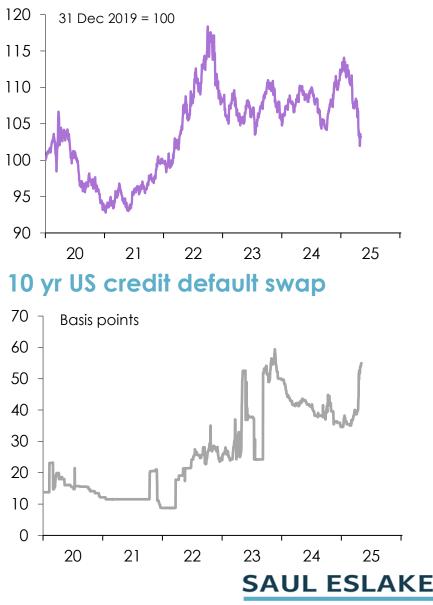
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Sources: Federal Reserve Bank of Philadelphia; Federal Reserve Bank of Richmond; Federal Reserve Bank of Kansas City; Federal Reserve Bank of Dallas...

The financial markets can sniff trouble brewing ahead, too – despite some recovery after a series of Trump back-downs



US dollar index



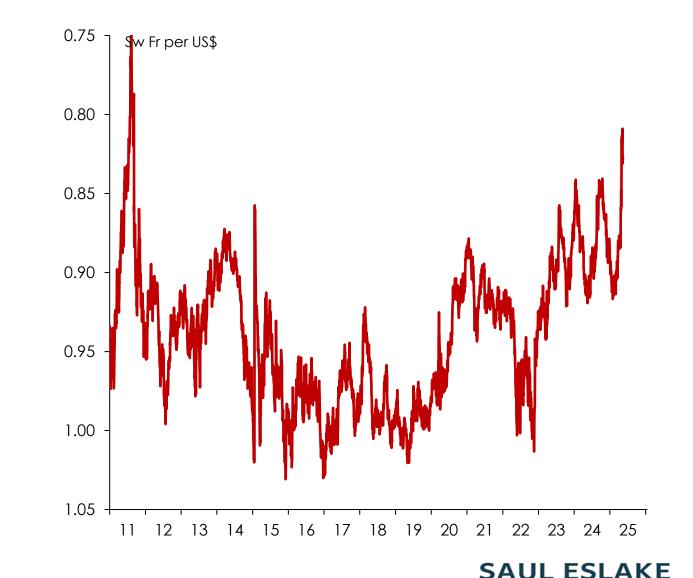
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Source: Refinitiv Datastream. Data up to 25th April.

With the US dollar and US Treasury bonds losing some of their 'safe haven' status, gold and the Swiss franc have gained from pervasive uncertainty

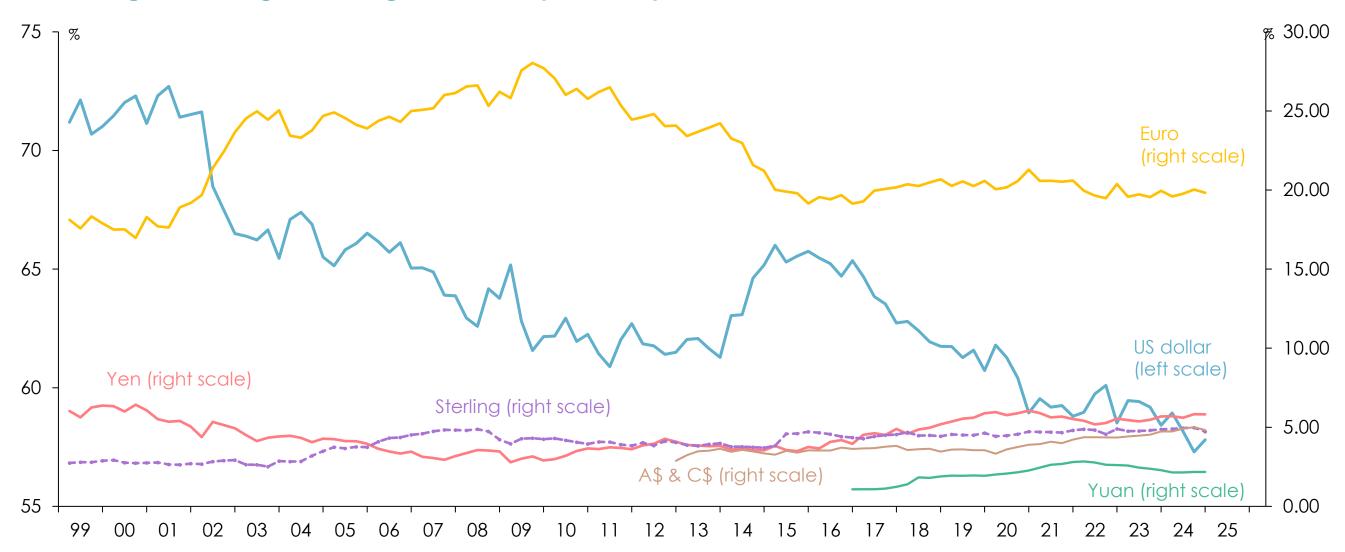


Swiss franc



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The US dollar is still the world's principal reserve currency, but it is losing 'market share' and will probably now do so more rapidly

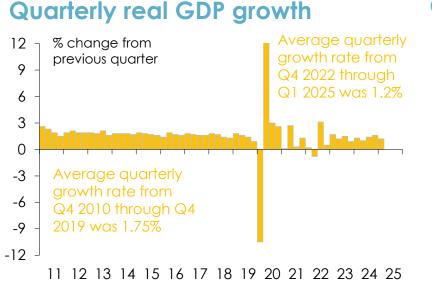


Identified global foreign exchange reserves by currency

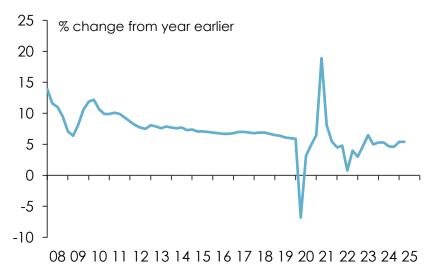


The Chinese economy

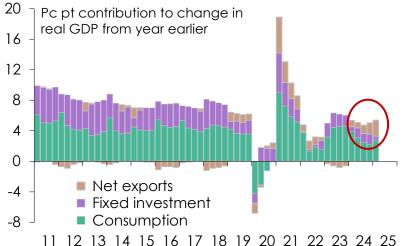
China's post-Covid recovery has been very modest



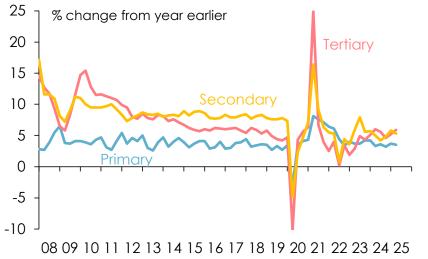
Annual real GDP growth



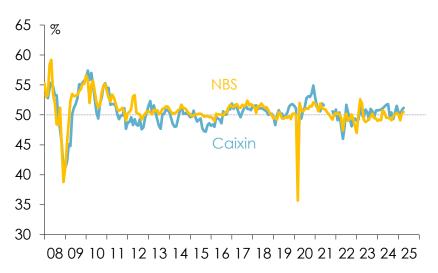
Contributions to GDP growth



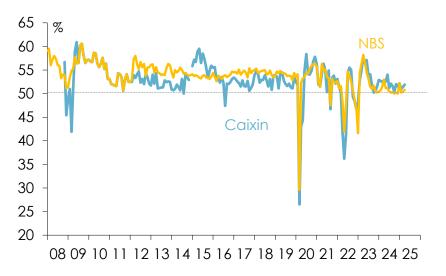
Annual real GDP growth, by sector



Manufacturing PMIs



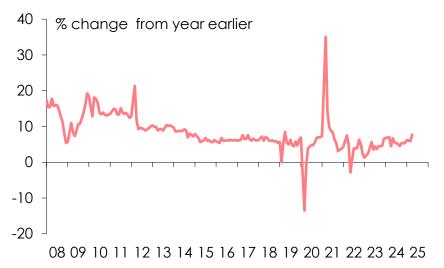
Services PMIs



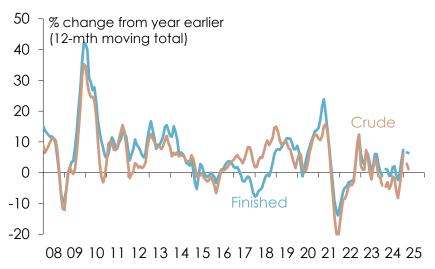
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Both the 'supply' and 'demand' sides of the domestic Chinese economy have remained soft in the aftermath of the pandemic

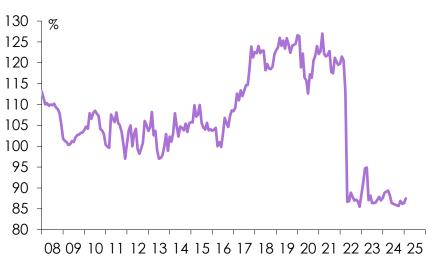
Industrial production



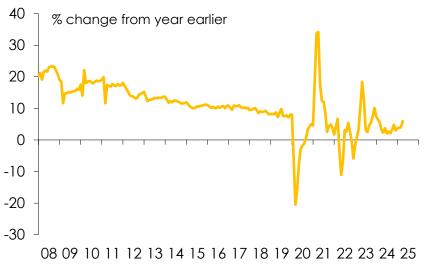
Steel production



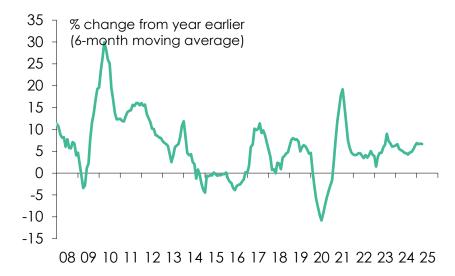
Consumer sentiment



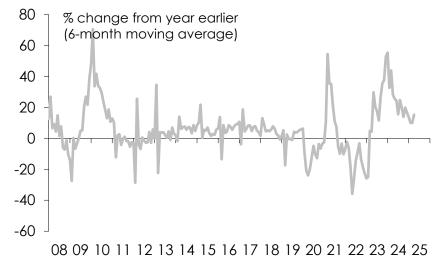
Retail sales



Freight traffic carried



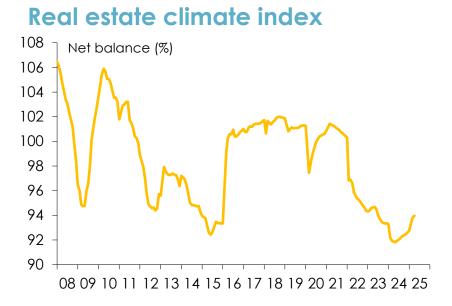
Passenger traffic carried



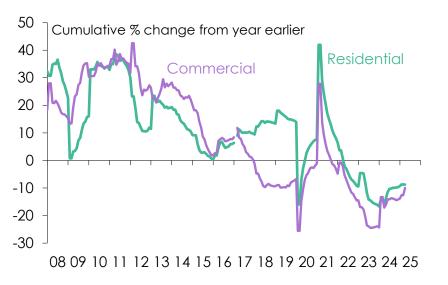
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Note: Freight and passenger traffic are expressed in tonne-kms and person-kms respectively. Sources: National Bureau of Statistics of China.

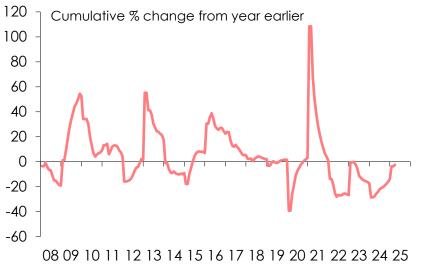
Property development remains a big drag on economic activity – although there are tentative signs that it could be 'bottoming out'



Real estate investment

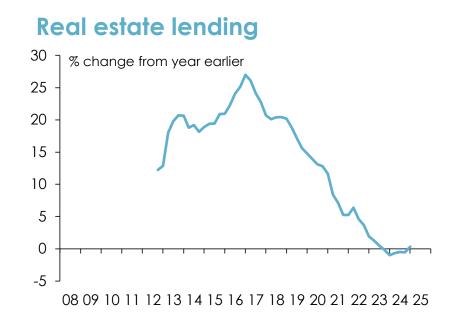


Residential floor space sold

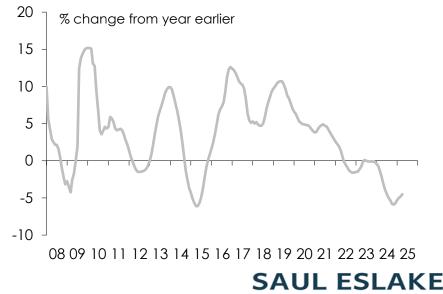


Residential floor space started





Residential real estate prices

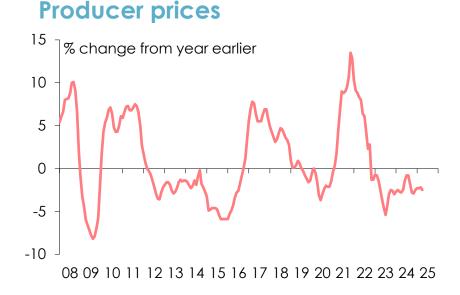


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Sources: National Bureau of Statistics of China; People's Bank of China.

One problem China doesn't have is inflation – but the authorities remain very cautious about providing additional policy stimulus



08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25

Consumer prices

% change from year earlier

10

8

6

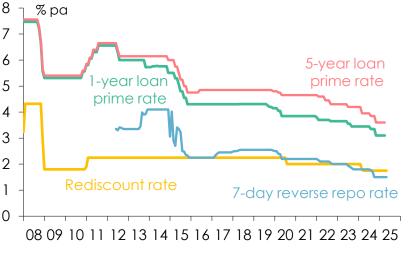
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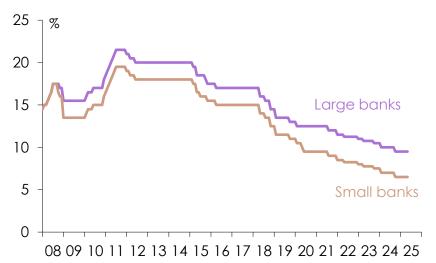
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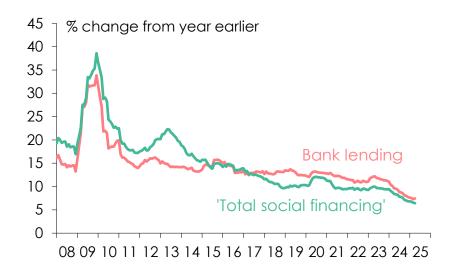
PBoC policy interest rates



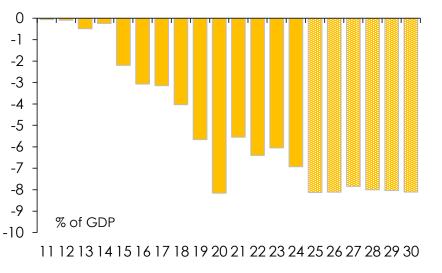
Bank reserve requirement ratios



Credit growth



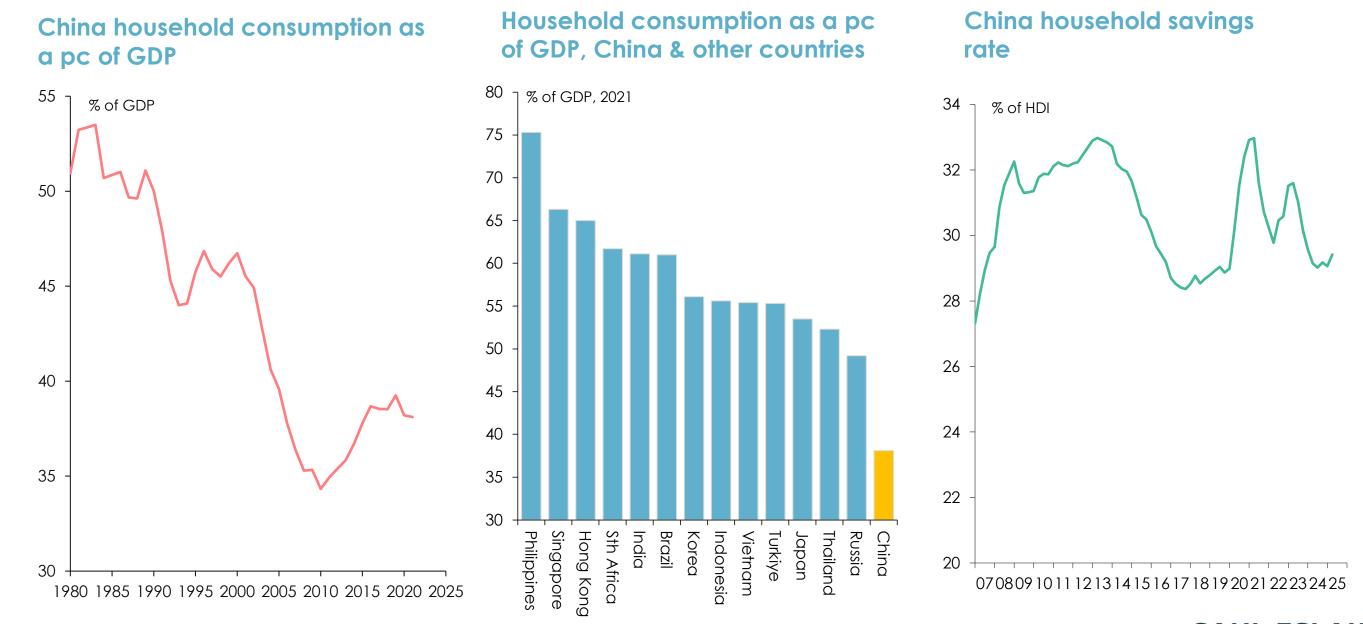
Government budget structural balance





Headline

In principle, China could sustain stronger growth by lifting household spending, but that won't happen while households feel obliged to save



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China's merchandise trade surplus is being sustained by weakness in imports, not strength in exports

US\$bn / month 350 (6-mth moving average) Exports 300 250 200 150 100 50 0 01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25

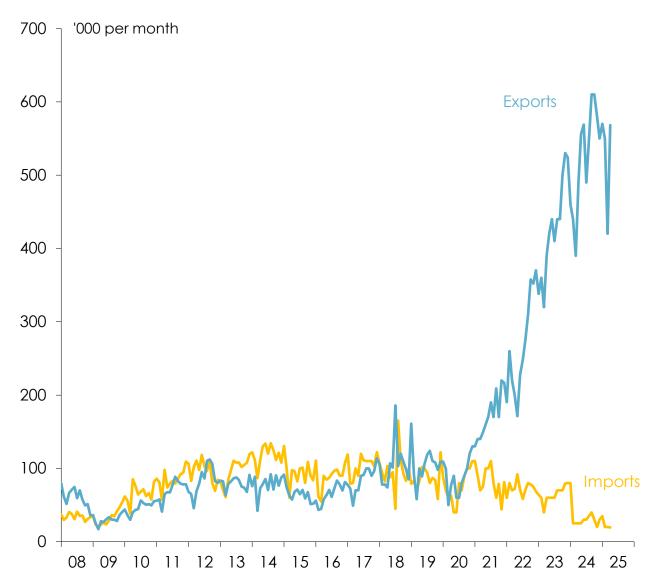
China's merchandise exports and imports

China's merchandise trade surplus



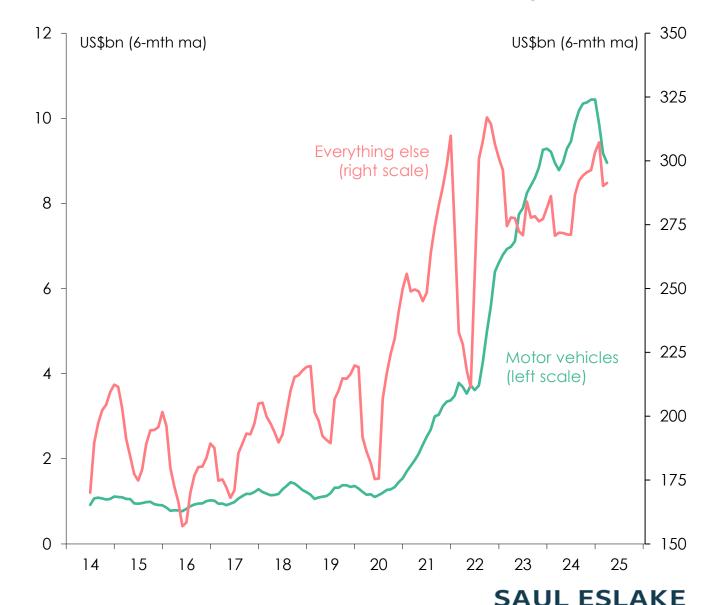
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The big exception is motor vehicles – of which exports are booming (and imports are falling) – but other exports are trending sideways



China's motor vehicle exports and imports

Motor vehicle and other merchandise exports



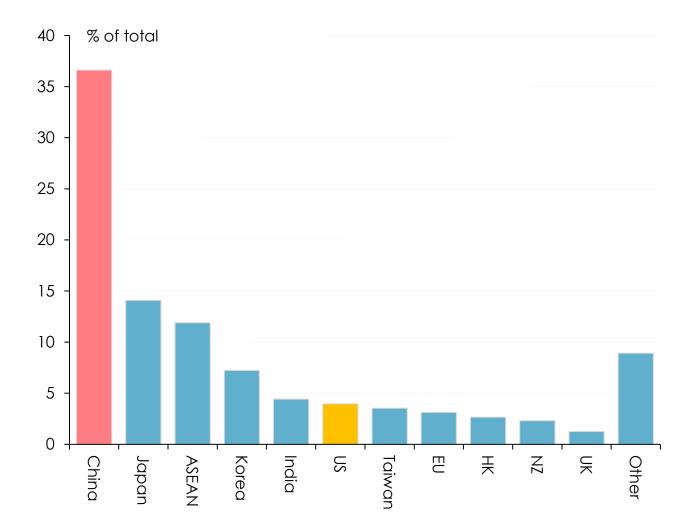
Sources: China National Bureau of Statistics; General Administration of Customs;

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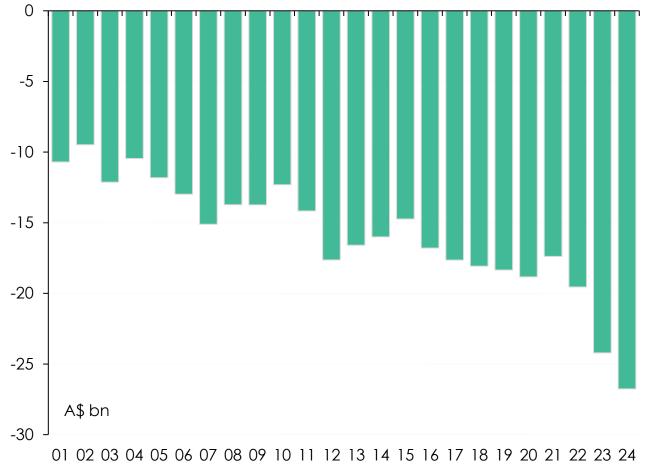
The Australian economy

Only 4% of Australia's goods exports are to the US – and Australia is one of very few countries that runs a trade deficit with the US

Direction of Australia's merchandise exports, 2023-24



Australia's merchandise trade balance with the United States



Financial years ended 30th June

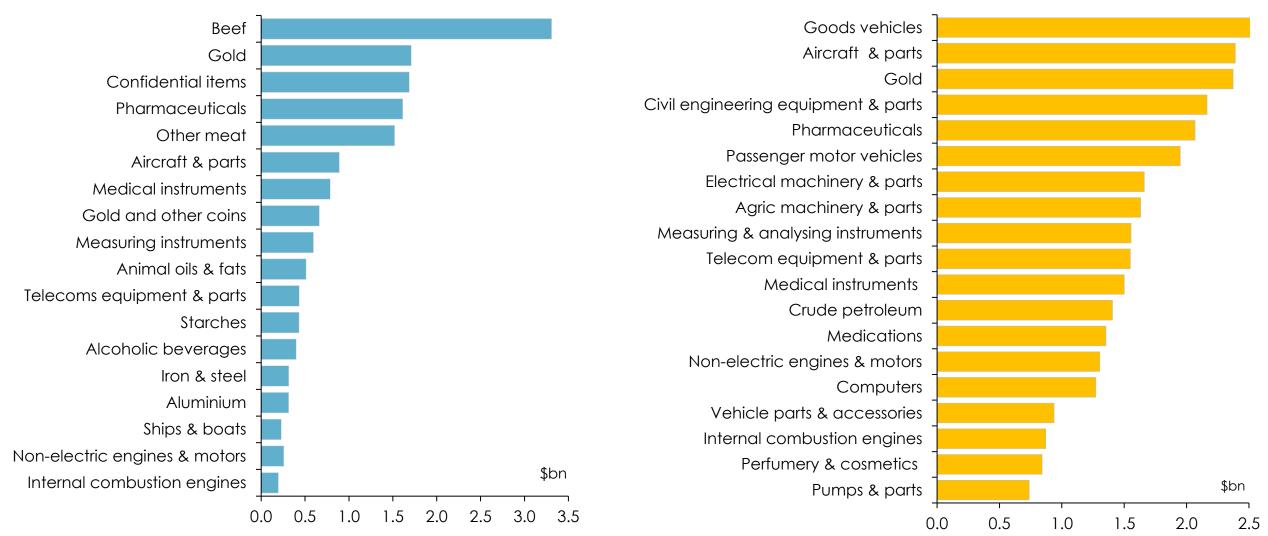


US tariffs on Australian exports would primarily hit meat and manufactures – if Australia 'retaliated' we'd be hurting our own industries and consumers

2023-24

Australia's top imports from the United States,

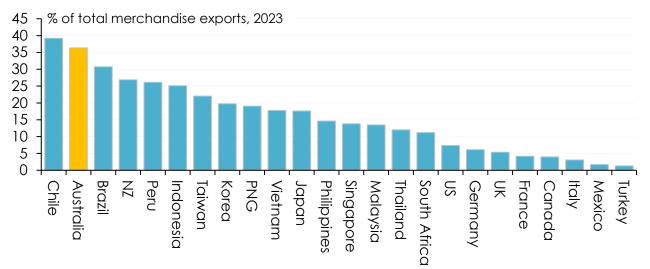
Australia's top exports to the United States, 2023-24



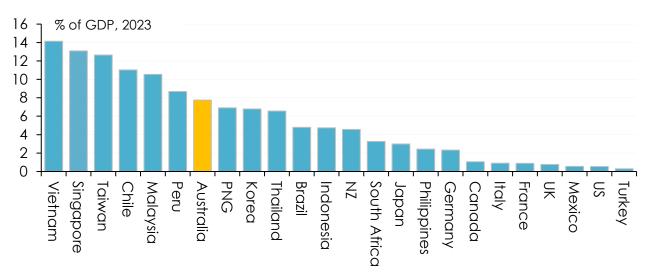
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Australia is more exposed to a protracted slowdown in China's economy – or to trade sanctions against China – than any other 'advanced' economy

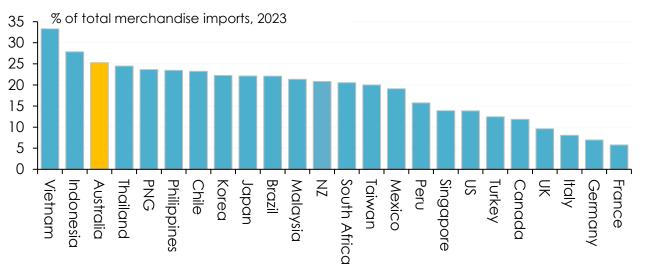
Exports to China as a pc of total exports



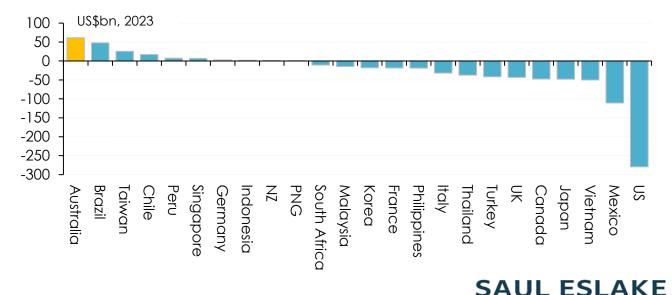
Exports to China as a pc of GDP



Imports from China as a pc of total imports



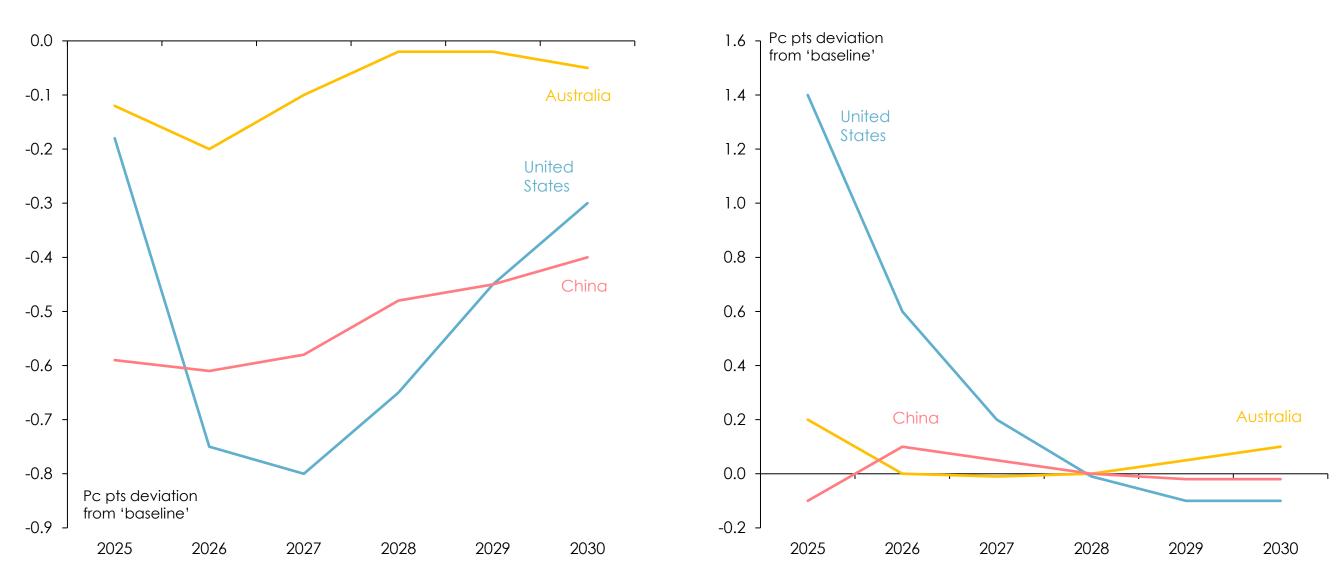
Bilateral merchandise trade balances with China



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Trump's tariffs (and China's retaliation to them) will detract from growth and add to inflation – but less in Australia than in the US or China

Impact of Trump tariffs on 'headline' inflation



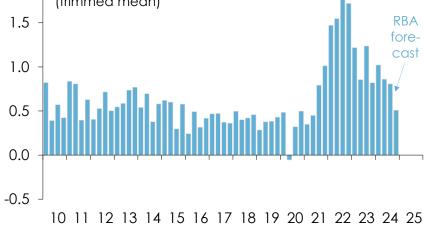
Impact of Trump tariffs on real GDP

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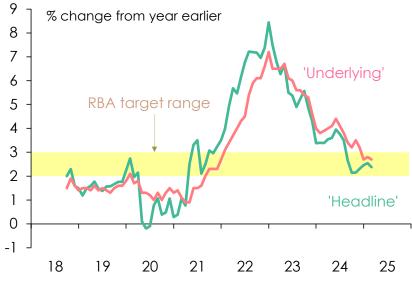
Source: Australian Treasury, using Warwick McKibbin's 'G-cubed' model. 34

'Underlying' inflation is now back in the RBA's target range, validating the Reserve Bank's February rate cut – although not guaranteeing any more

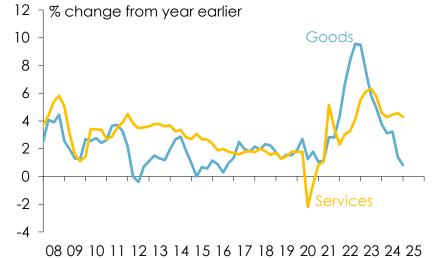
Consumer prices – annual change % change from year earlier 8 'Headline' 6 'Underlying' RBA target range 5 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 Quarterly 'underlying' inflation 2.0 % change from previous quarter (trimmed mean) **RBA** forecast 1.0



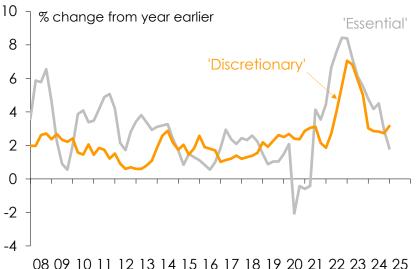
Monthly 'CPI indicator'



Goods and services prices



'Discretionary' vs 'essential' items



'Tradable' vs 'non-tradable' items

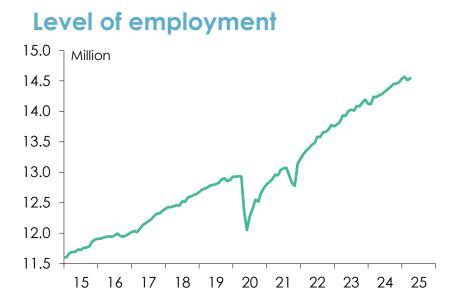


08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25

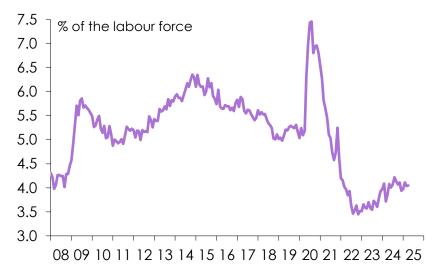
Note: 'Underlying' inflation is the 'trimmed mean' (derived from the middle 70% of price increases). 'Essential' items are housing, food, fuel & power, medical & health care, ground transport, communications and education services. Sources: ABS, <u>Consumer Price Index</u>, December quarter 2024 and <u>Monthly Consumer Price Index Indicator</u>, February 2025.



The labour market remains very tight, but there are signs that the demand for labour has peaked

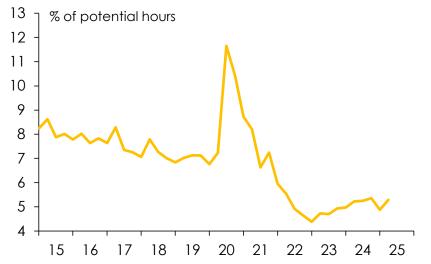


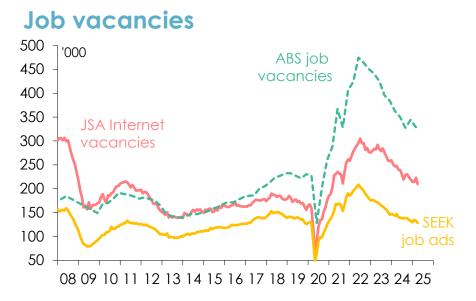
Unemployment rate





Labour force under-utilization





Labour shortages



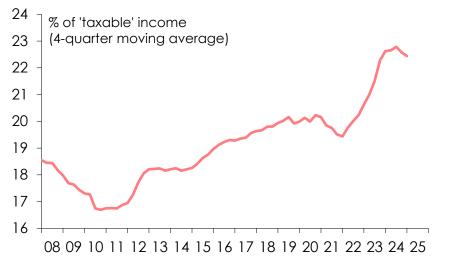
Note: 'labour force under-utilization' is a 'volume measure' of the hours which would have been worked by unemployed and under-employed people had those hours been offered. Sources: ABS, Labour Force, March 2025, Job Vacancies, February 2025 and Labour Account, Australia, December quarter 2024; National Australia Bank, Quarterly Business Survey, March quarter 2025; Jobs and Skills Australia, Internet Vacancy Index; SEEK, Employment & Salary data.

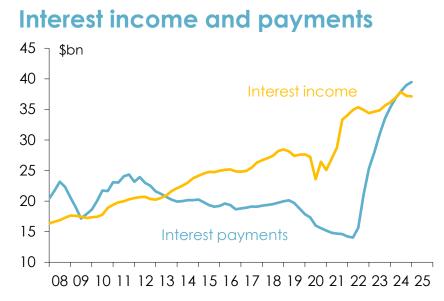
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The squeeze on household finances is starting to ease

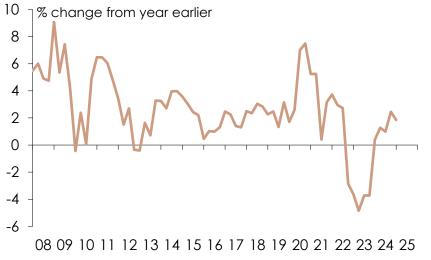


Personal income tax payments

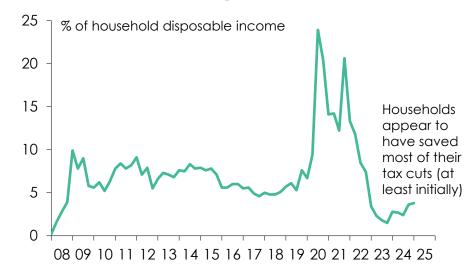




Real household disposable income



Household saving



Consumer confidence



Sources: ABS, <u>Wage Price Index</u>, December quarter 2024, <u>Consumer Price Index</u>, December quarter 2024 and <u>Australian National Accounts</u>: <u>National Income, Expenditure</u> <u>and Product</u>, December quarter 2024; Westpac, <u>Westpac-MI Consumer Sentiment</u>, April 2025.

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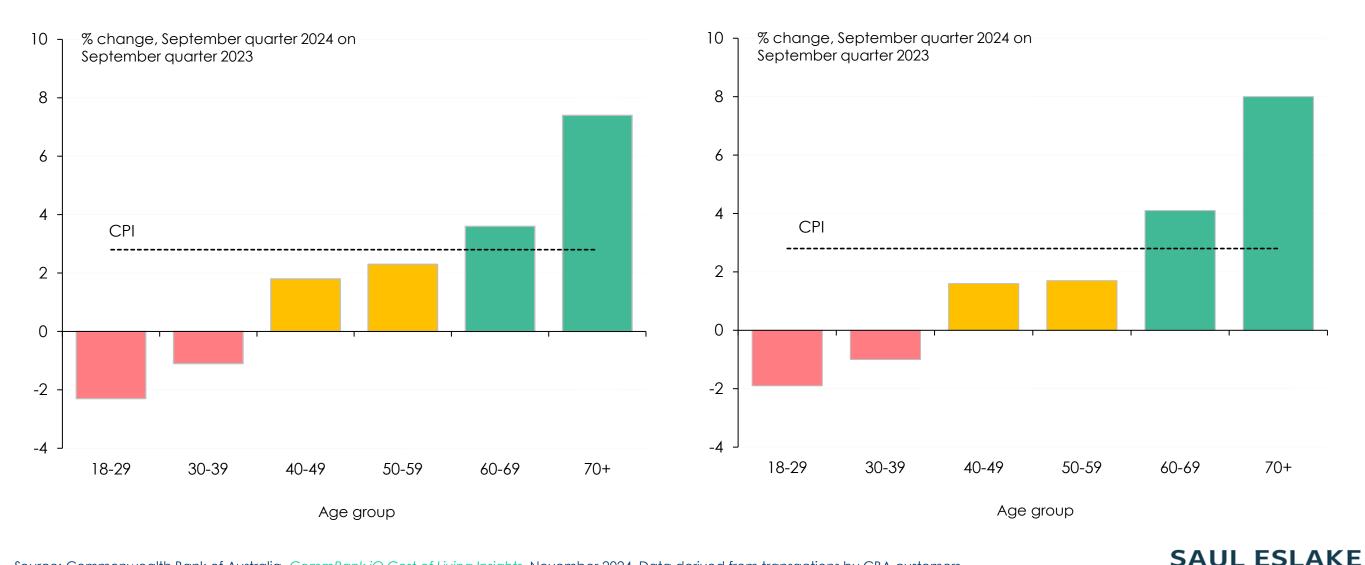
Younger households have borne the brunt of the 'cost of living crisis' while older households have been very little affected

Per capita spending on 'discretionary' items by

age cohort, year ended September quarter 2024

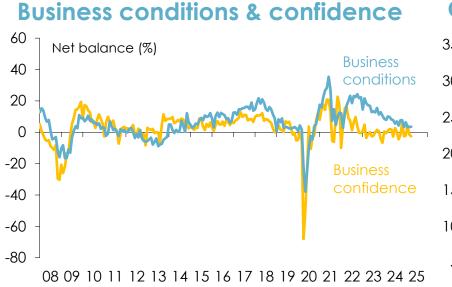
Per capita spending on 'essential' items by age cohort, year ended September quarter 2024

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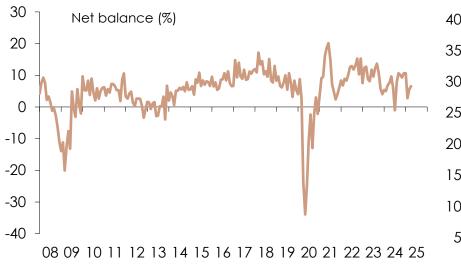


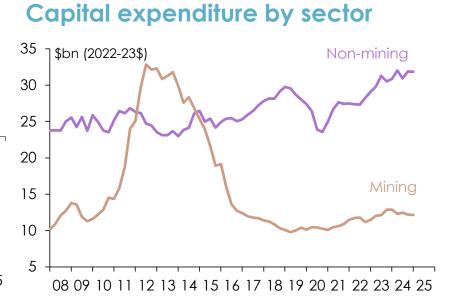
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Business confidence remains fairly fragile, but despite that, capital investment is picking up, especially outside the mining sector



NAB Survey capex intentions

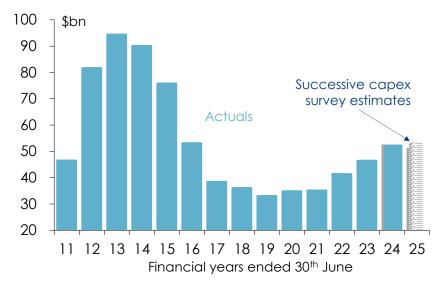




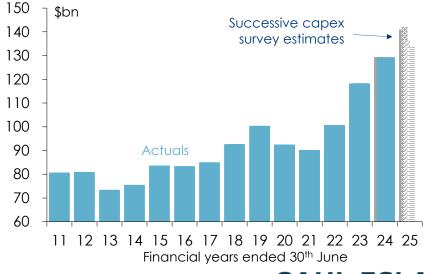
Capital expenditure by asset



ABS capex intentions - mining



ABS capex intentions – non-mining

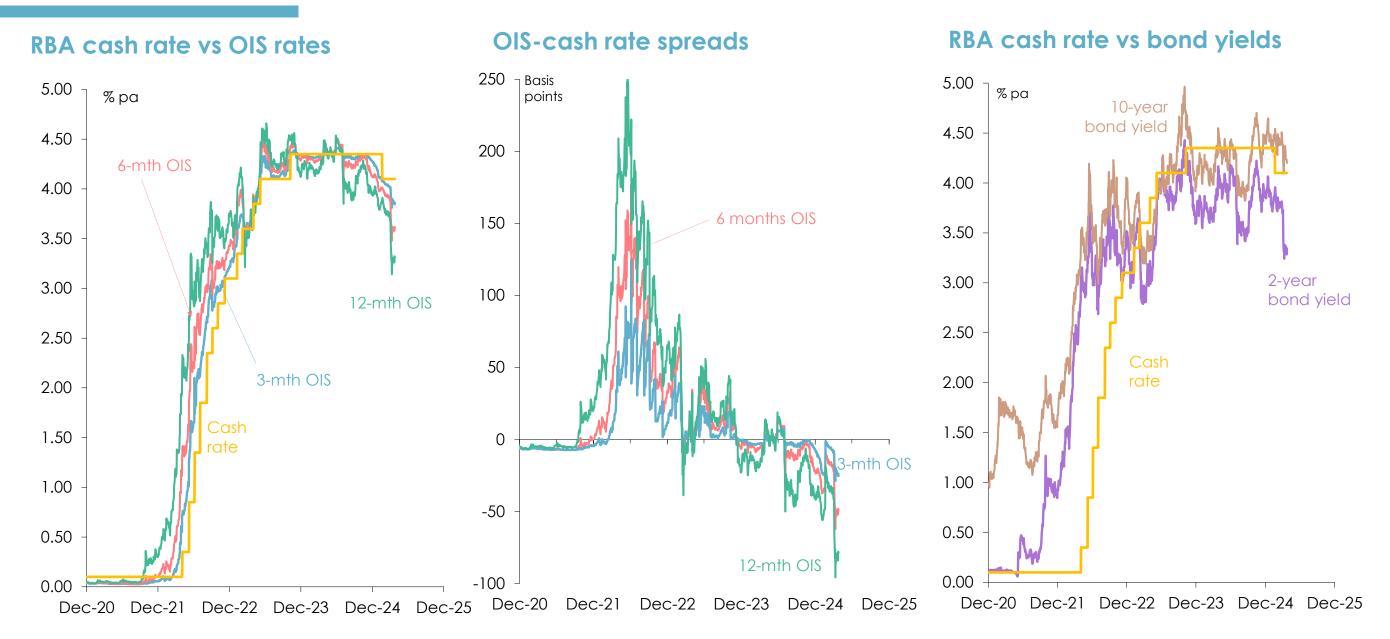


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Sources: NAB, Monthly Business Survey, March 2025; ABS, Private New Capital Expenditure and Expected Expenditure, December quarter 2024. Note: estimates of capex in 2024-25 assume that successive expectations are realized to the same extent as they have been on average over the five years to 2023-24.

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Financial markets are expecting more interest rate cuts because of the looming downturn in the global economy from Trump's tariffs



Note: 'OIS' (overnight index swaps) are a form of financial derivative in which one party agrees to pay the other a fixed interest rate in exchange for receiving the average cash rate recorded over the term of the swap: it therefore reflects market expectations of how the cash rate will move over the period of the swap. For more information see <u>here</u>. Sources: Reserve Bank of Australia, <u>Interest rates</u>; Refinitiv Datastream.



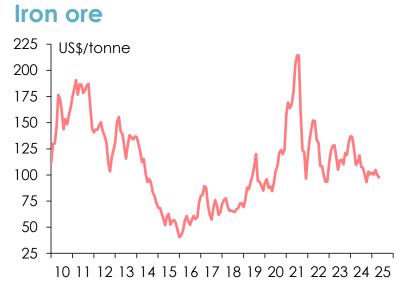
The A\$ hasn't reflected the fall in the US\$, because commodity prices have continued declining and markets are pricing more RBA rate cuts



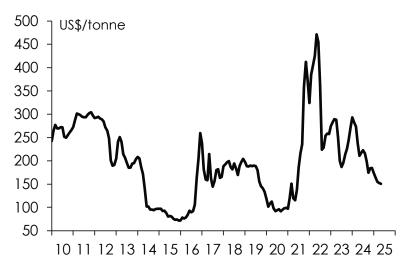
Note: The DXY is an index of the value of the US dollar against 6 other currencies (the euro, yen, pound, Canadian dollar, Swedish krona and Swiss franc). Sources: <u>Reserve Bank of Australia</u>; <u>US Federal Reserve</u>. SAUL ESLAKE

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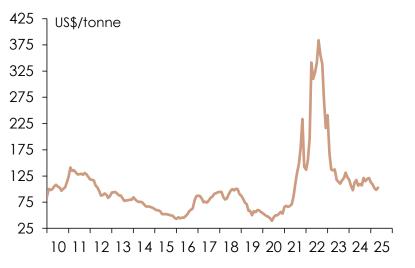
Prices of Australia's principal mineral & energy exports are well off their peaks and seem likely to decline further in 2025



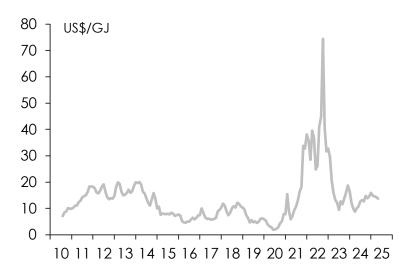
Metallurgical (coking) coal



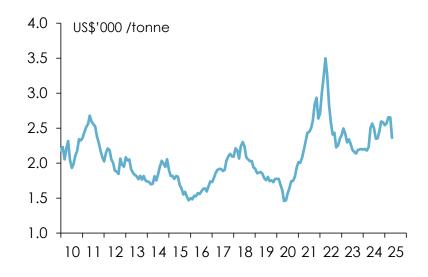
Thermal (steaming) coal



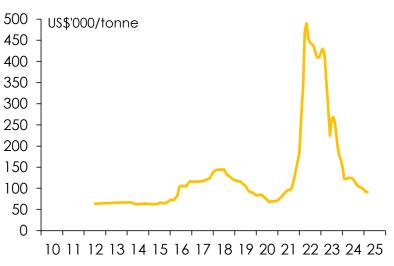
Liquefied natural gas (LNG)



Aluminium

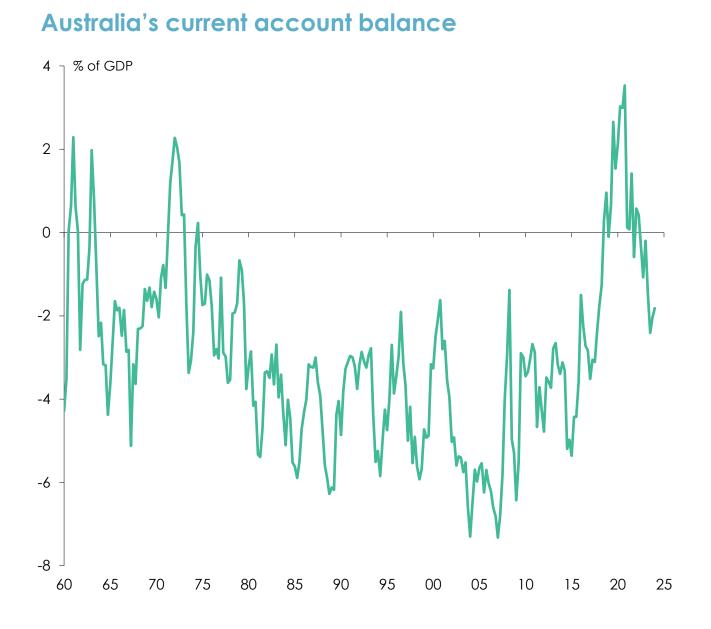


Lithium

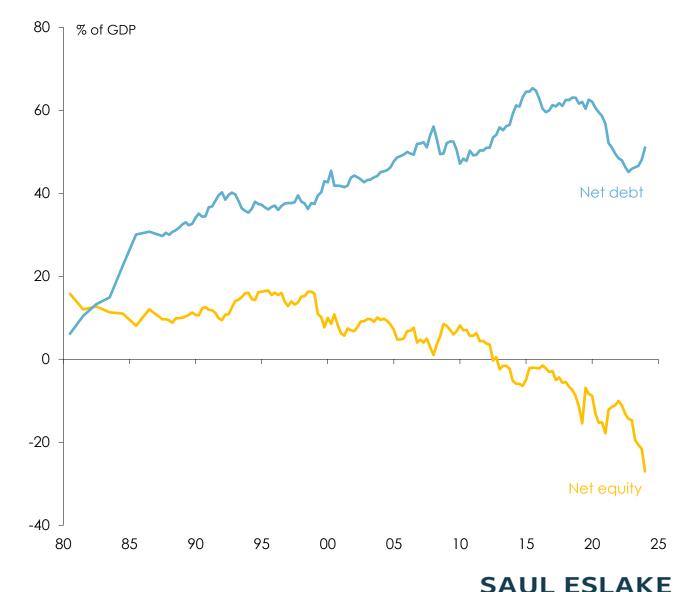


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With Australia's terms of trade reverting to more 'normal' levels, the current account is back in deficit, and foreign debt might return as an issue



Australia's international investment position



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43 Source: ABS, <u>Balance of Payments and International Investment Position</u>, December quarter 2024.

Important information

This document has been prepared by Saul Eslake on behalf of Corinna Economic Advisory Pty Ltd, ABN 165 668 058 69, whose registered office is located at Level 11, 114 William Street, Melbourne, Victoria 3000 Australia.

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