ECONOMIC IMPACT OF THE CORONAVIRUS PANDEMIC

4TH JULY 2020



What's new?

The world

- 1,262,691 new Covid-19 cases were confirmed this week, the highest so far, taking the cumulative total to over 10³/₄ mn; while 31,905 people died (2,224 less than last week), taking the total number of deaths to 521,113
- New case numbers are still rising in 13 countries with large populations (including the US, Brazil, India and Indonesia) but are now falling in the rest of the world (see slide 5)
- Restrictions on the gathering and movement of people continue to ease in most countries, but some (this week including Australia) have re-imposed regional or local restrictions in response to outbreaks (see slide 13)
- □ The ECB's balance sheet expanded by €600bn (11%) last week reflecting implementation of the pandemic emergency purchase program announced in June; the ECB's balance sheet has expanded by 13 pc pts of GDP since mid-March, cf. the Fed & BoJ both 11³/₄ pc pts, BoE 9³/₄ pc pts and BoC 17¹/₂ pc pts (see slide 22)
- Purchasing managers' indices (PMIs) rose again in most countries in June (see slides 27 and 35)
- □ US non-farm payrolls rose by 4.8mn (3.6%) in June, but employment is still 9½% below its pre-pandemic peak; the unemployment rate fell 2.2 pc pts to 11.1% but would have been 14.5% if the participation had remained at its prepandemic level (see slide 38)

Australia

- Australia recorded 495 new Covid-19 cases this week, the highest number since the week ended 10th April – 421 (85%) of them in Victoria (see slides 7-8)
- The Victorian Government imposed a 'lockdown' on 36 Melbourne suburbs identified as accounting for most of the recent surge in cases in that state
- Retail sales rose 17% in May, led by a surge in spending on clothing, footwear and household goods as stores re-opened; while motor vehicle sales rose by 38% in June, reflecting small business purchases of commercial vehicles spurred by the 'instant asset write-off' and EoFY 'deals' (slide 61)
- Residential property prices fell 0.7% in June after a 0.4% fall in May, but volumes remain thin and the real 'test' for the property market will come when mortgage repayment deferrals end at the end of September (slide 63)
- Residential building approvals fell 16.4% in May to their lowest level since January 2013, reflecting a 35% plunge in approvals of multi-unit dwellings (slide 64)
- Australia recorded an \$8bn trade surplus in May, comprising a \$5³/₄bn surplus on goods and a \$2¹/₄bn surplus on services – both of them the result of imports falling much more than exports (slide 67)
- The RBA Board meets this Tuesday but is not expected to make any change to monetary policy settings



There were over 1¼mn new cases world-wide this week, bringing the global total to over 10¾mn, while the cumulative death toll is now over 520,000

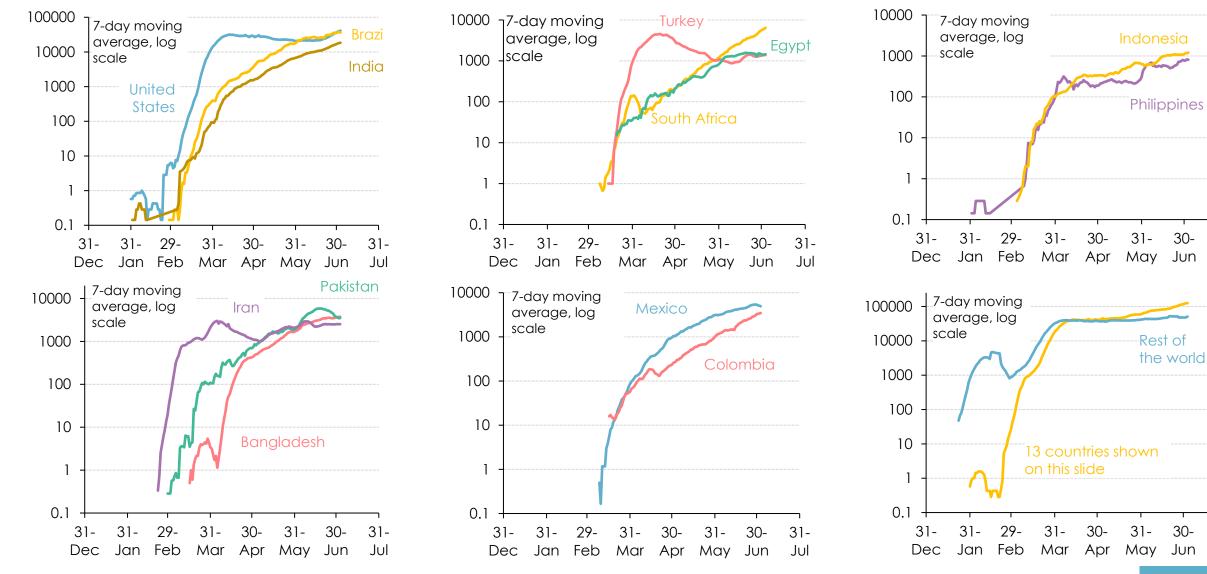


SAUL ESLAKE CORINNA ECONOMIC ADVISORY

Note: Data up to 3rd July. Source: University of Oxford, Our World in Data.

13 countries with large populations have yet to 'flatten their curves'

Daily new cases



SAUL ESLAKE CORINNA ECONOMIC ADVISORY

31-

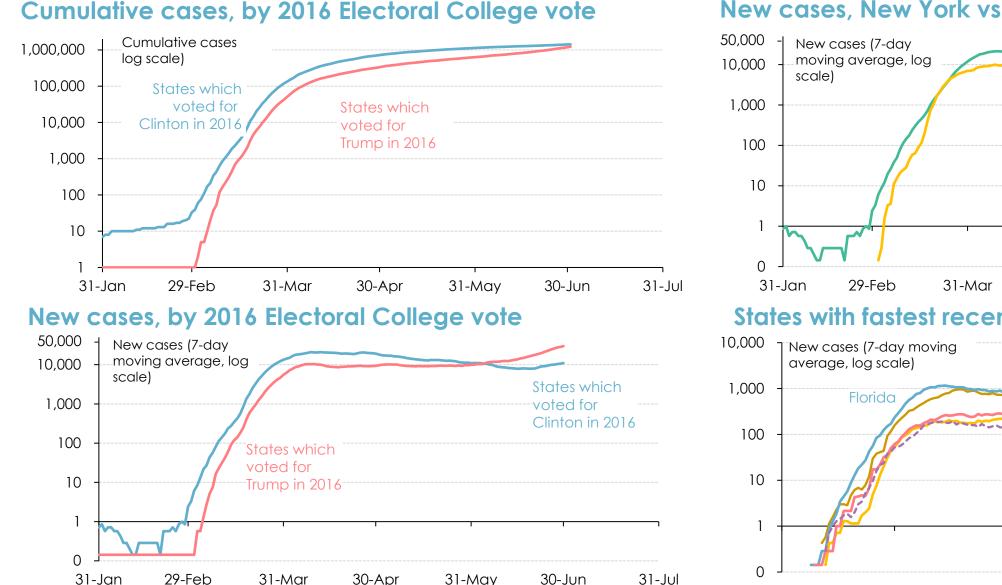
Jul

31-

Jul

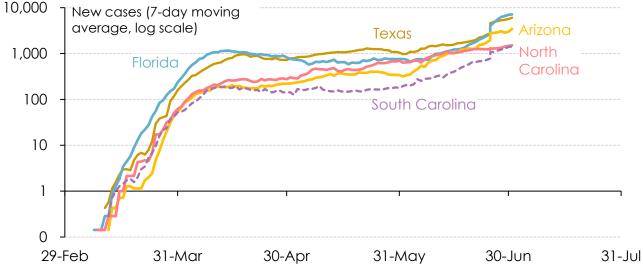
Note: Data up to 3rd July. For data suggestive of the 'credibility' of selected countries' testing regimes see slide 11. Source: University of Oxford, Our World in Data; Corinna.

In the United States, new Covid-19 cases in 'red states' now outnumber those in 'blue states'



New cases, New York vs rest of the United States





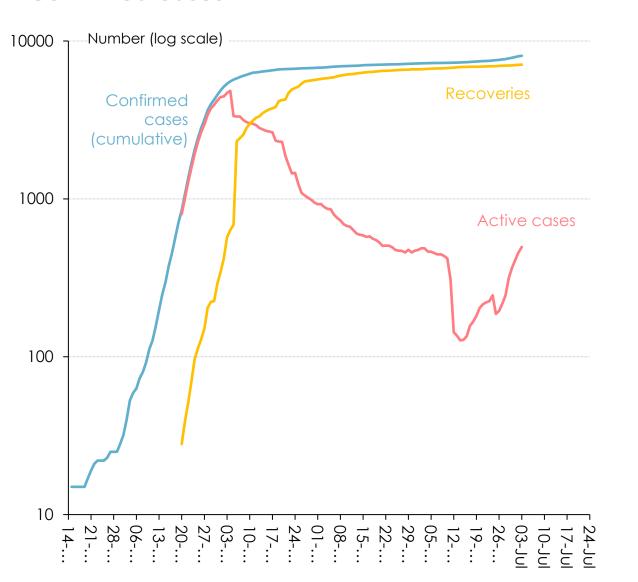
Note: Cases for Maine (whose Electoral College votes are awarded separately by each of its two Congressional districts) are split by how each of its 16 counties voted in 2016. Sources: USAFacts.org; Centers for Disease Control and Prevention; Corinna. Latest data are for 1st July.

SAUL ESLAKE CORINNA ECONOMIC ADVISORY

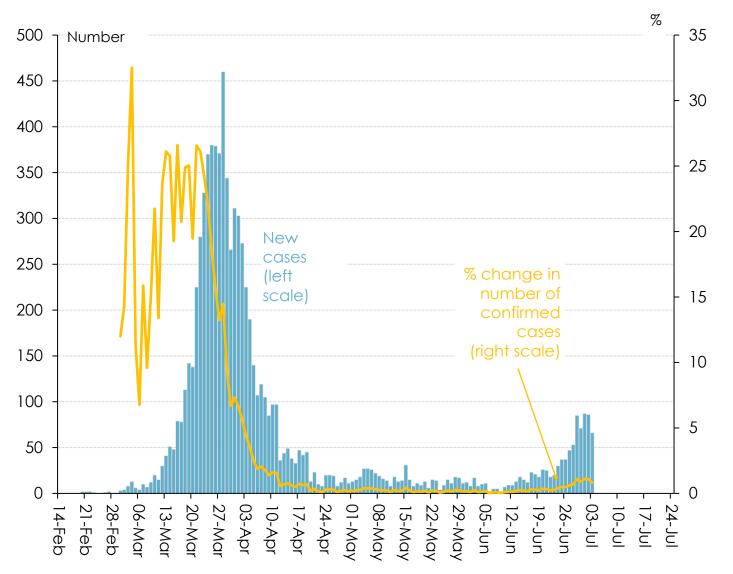
Rest of the US

New York

The number of new cases in Australia has picked up in the past four weeks as restrictions have been eased



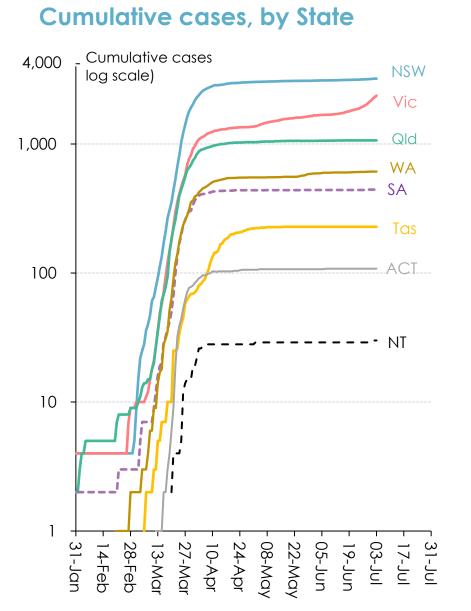
New cases



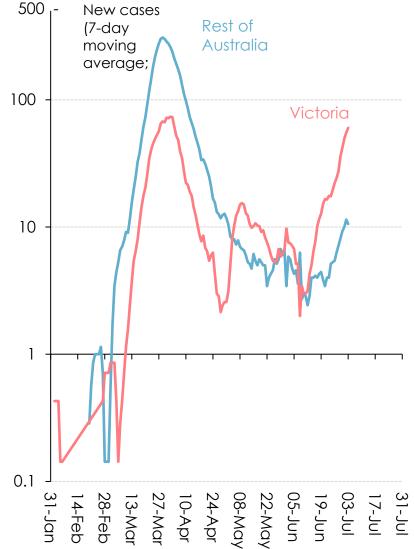
SAUL ESLAKE CORINNA ECONOMIC ADVISORY

Confirmed cases

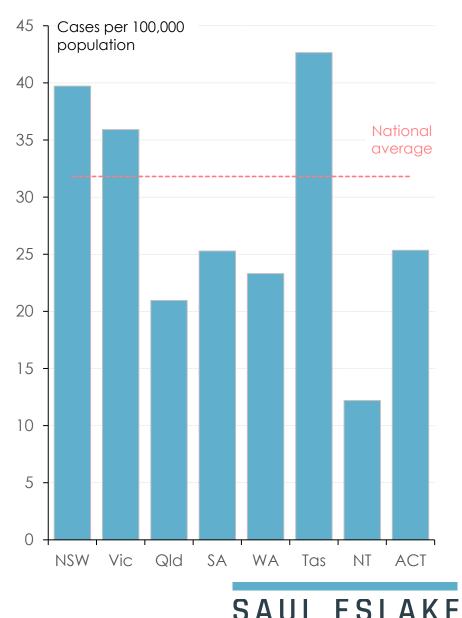
86% of the new cases in Australia over the past three weeks have been in Victoria (and 12% in New South Wales)



New cases



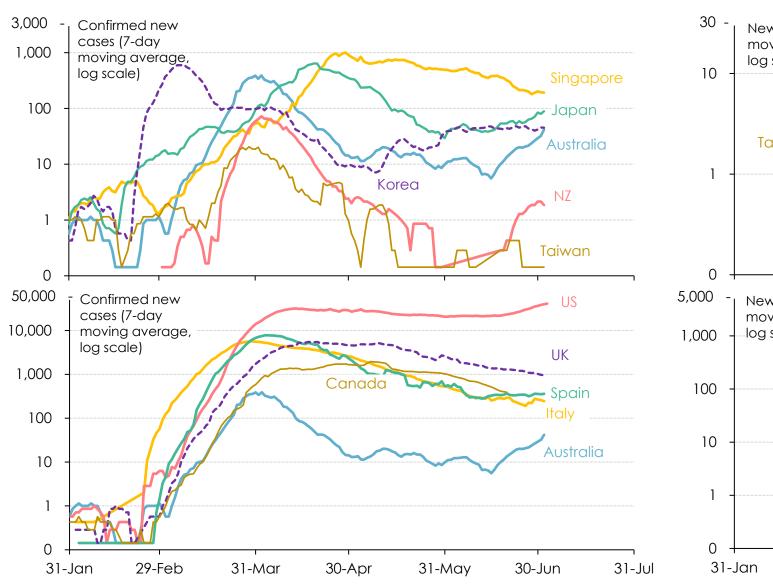
Cases per 100,000 population



CORINNA ECONOMIC ADVISORY

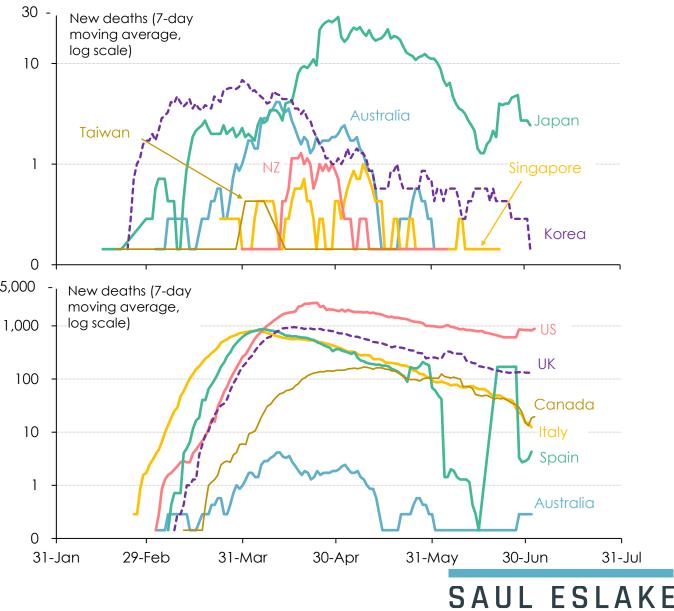
Note: Data up to 3rd July. Source: covid19data.com.au

Australia, New Zealand and a number of Asian nations have hade greater success in containing the virus than North America or Europe



Daily new cases

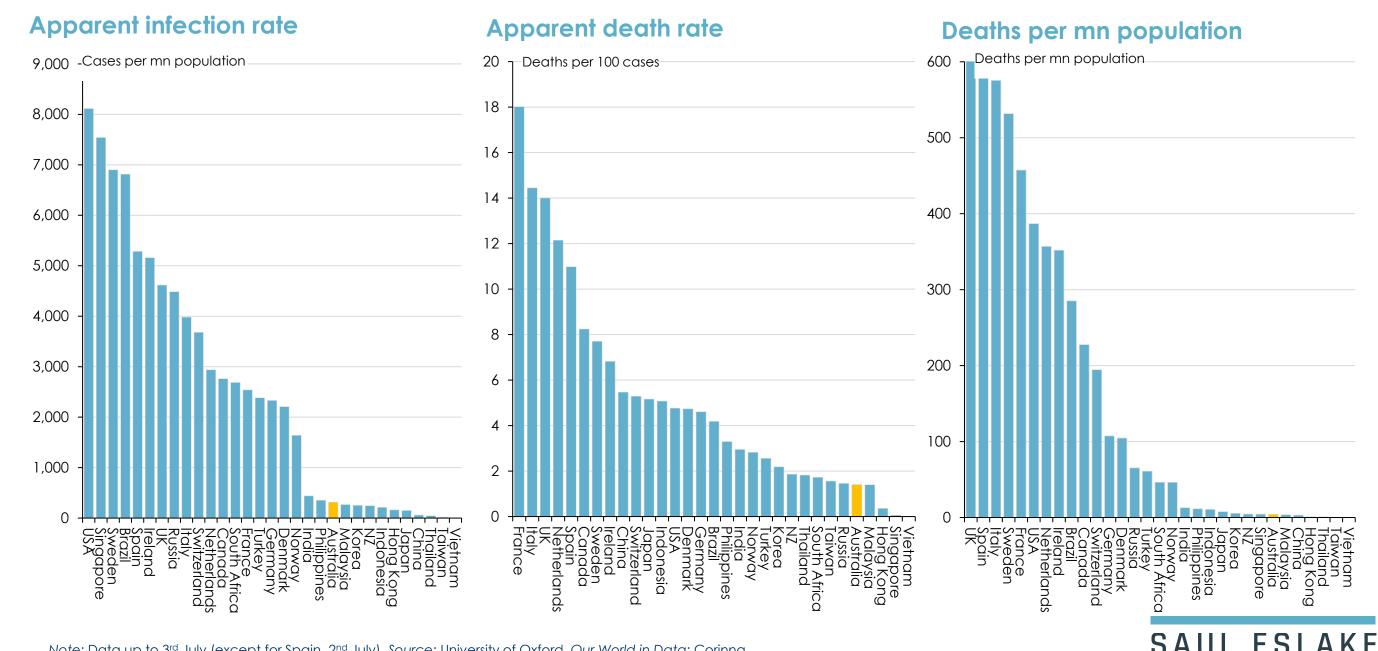
Daily new deaths



CORINNA ECONOMIC ADVISORY

Note: Data up to 3rd July. Source: University of Oxford, Our World in Data; Corinna.

The virus appears (so far) to have been much less infectious, and less lethal, in Australia (and in East Asia) than in most other countries

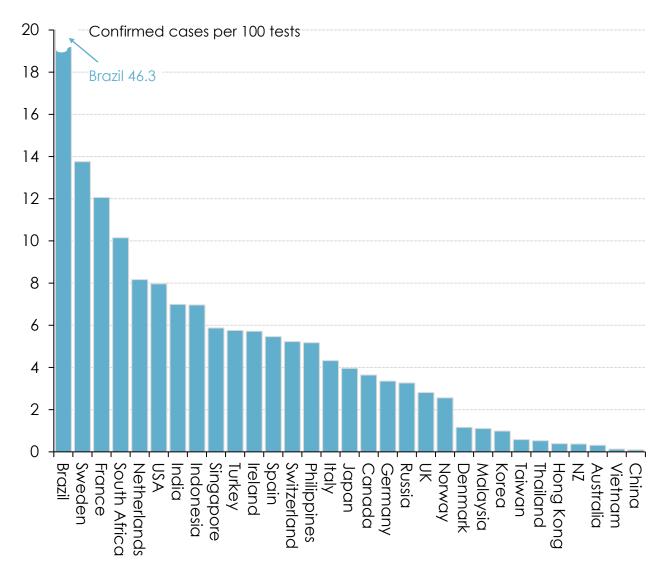


CORINNA ECONOMIC ADVISORY

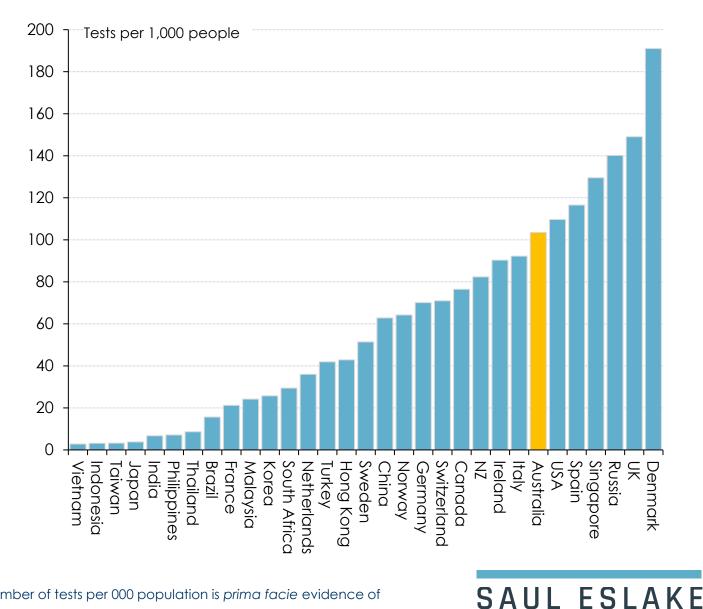
Note: Data up to 3rd July (except for Spain, 2nd July). Source: University of Oxford, Our World in Data; Corinna.

Australia's testing regime appears sufficiently broad for the low infection and death rates to be seen as 'credible' (ie not due to low testing)

Confirmed cases per 100 tests



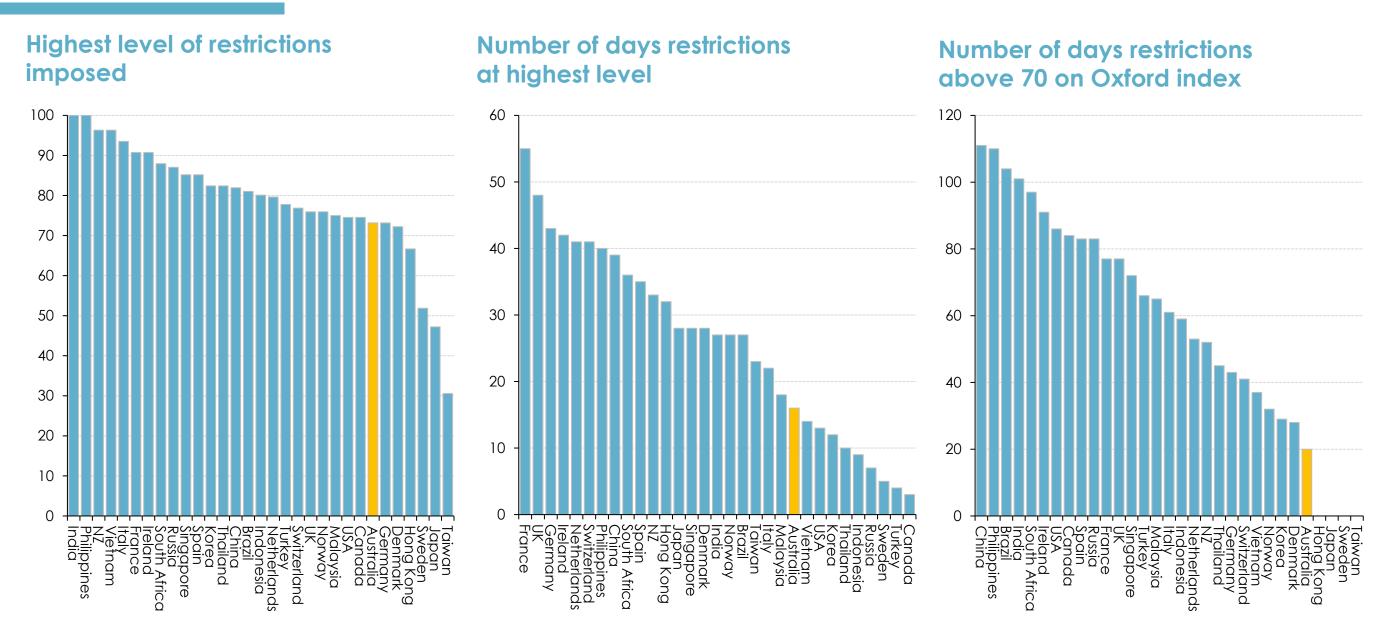
Tests per thousand of population



CORINNA ECONOMIC ADVISORY

Note: Data up to 3rd July. A high number of confirmed cases per 100 tests combined with a low number of tests per 000 population is prima facie evidence of an inadequate testing regime. Source: Worldometers; Corinna.

Australia's restrictions were, on average, less stringent than in most other 'advanced' economies, or other economies in our region

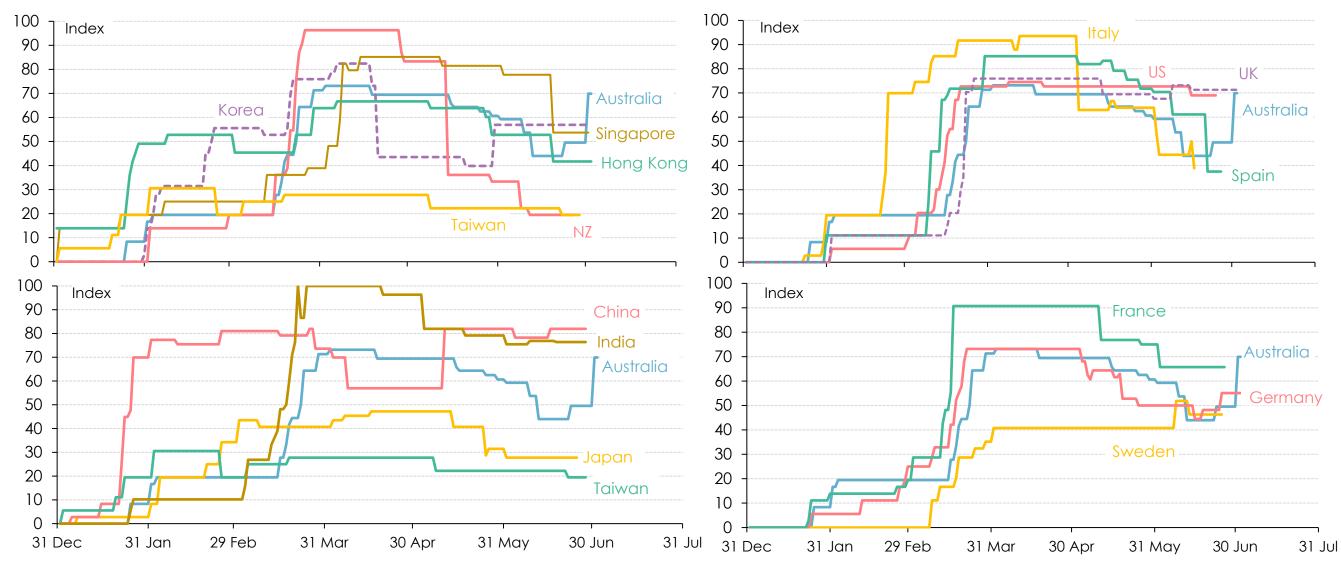


The Oxford COVID-19 Government Response Tracker collects publicly available information on 11 indicators of government response including school and workplace closures, public events cancellations, restrictions on public gatherings, stay at home requirements, public transport closures, domestic and international travel restrictions, public information campaigns, testing and contact tracing. Source: Blavatnik School of Government, Oxford University. Data up to 19th June – 3rd July.

12

Restrictions continue to be eased in most countries, though some countries (including Australia) have re-imposed restrictions in local 'hot spots'

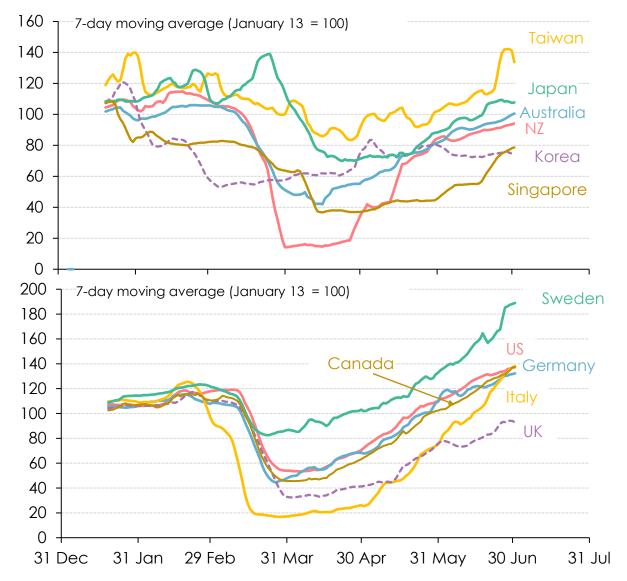
Timing and severity of government restrictions on movement and gathering of people



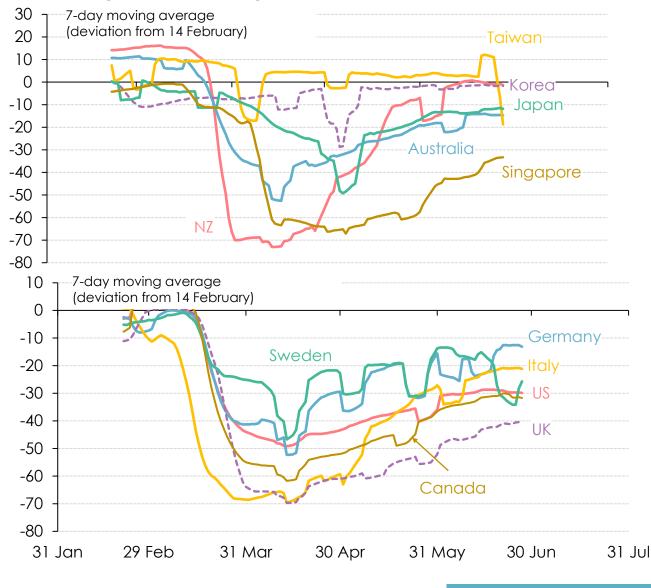
The Oxford COVID-19 Government Response Tracker collects publicly available information on 11 indicators of government response including school and workplace closures, public events cancellations, restrictions on public gatherings, stay at home requirements, public transport closures, domestic and international travel restrictions, public information campaigns, testing and contact tracing. The increase in the index for Australia since 1 July reflects the lockdown imposed on 36 Melbourne suburbs in response to outbreaks there. Source: Blavatnik School of Government, Oxford University. Data up to 16th June - 3rd July.

Mobility data suggest that people around the world are emerging from lockdown and gradually starting to go back to work

Time spent driving



Time spent in work places



SAIII

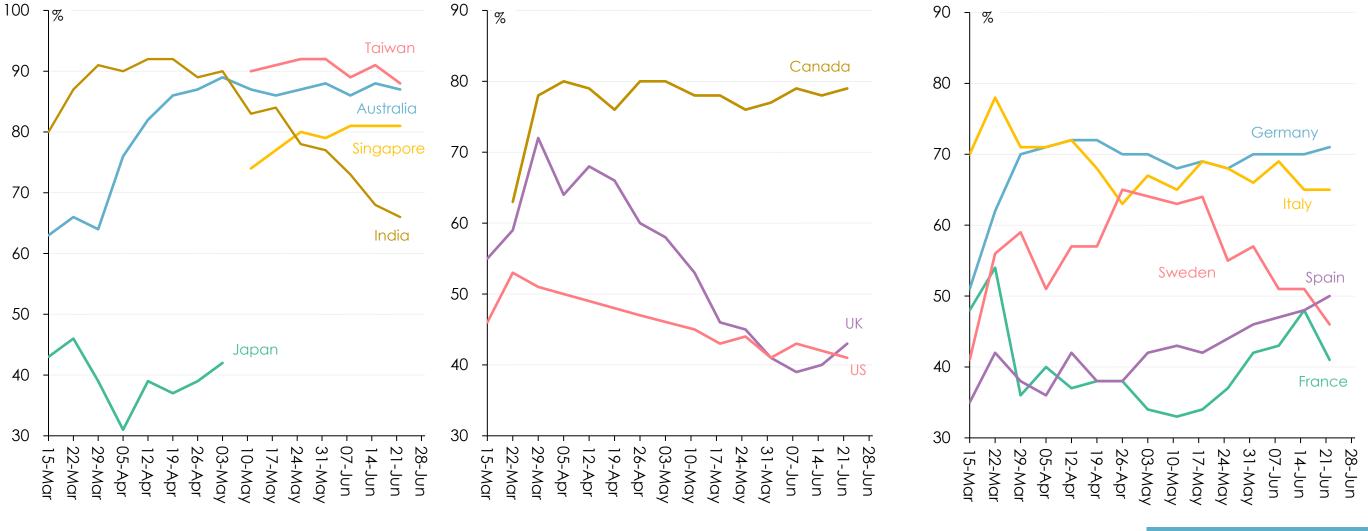
FSIAKE

CORINNA ECONOMIC ADVISORY

Sources: Apple Mobility Trends Reports (data up to 1st July); Google Covid-19 Community Mobility Reports (data up to 27th June).

Americans, Brits and Swedes increasingly dissatisfied with how their governments have handled the crisis – Australians have been well pleased

Percentage of opinion poll respondents who think their government has handled the coronavirus outbreak 'well' or 'very well'



Source: YouGov. Latest data are for 23rd June. There have been no new poll results published in the past week.



The IMF lowered its forecasts for world growth to -4.9% in 2020 (from -3% in April) and 4.5% in 2021 (from 4.9%)

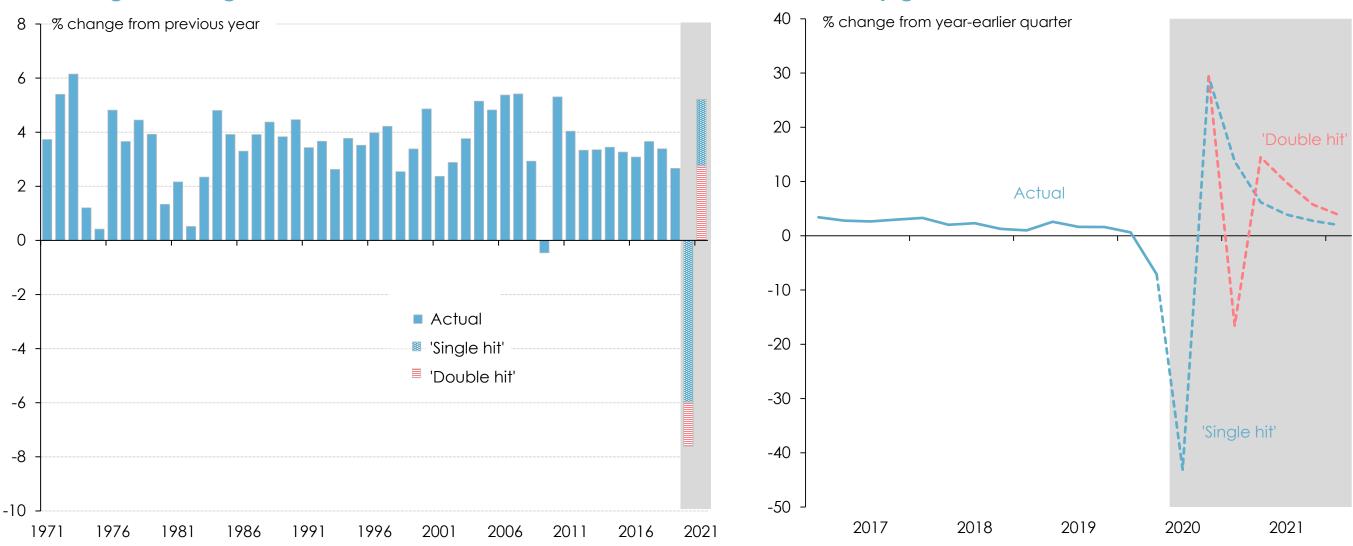
Major global institutions' growth forecasts for 2020 and 2021 compared

	Actual	IMF		World Bank		OECD*	
	2019	2020	2021	2020	2021	2020	2021
US	2.3	-8.0	4.5	-6.1	4.0	-7.3	4.1
China	6.1	1.0	8.2	1.0	6.9	-2.6	6.8
Euro area	1.2	-8.0	4.5	-9.1	4.5	-9.1	6.5
India	4.2	-4.5	6.0	-3.2	3.1	-3.7	7.9
Japan	0.7	-5.8	2.4	-6.1	2.5	-6.0	2.1
UK	1.4	-10.2	6.3	na	na	-11.5	9.0
Australia	1.8	-4.5	4.0	na	na	-5.0	4.1
New Zealand	2.2	-7.2 [†]	5.9 [†]	na	na	-8.9	6.6
World	2.9	-4.9	5.4	-5.2	4.2	-6.0	5.2
World trade	0.9	-11.9	8.0	-13.4	5.3	-9.5	6.0

* OECD forecasts are their 'single hit' scenario to be consistent with the assumptions of the other institutions. [†] The IMF did not publish revised forecasts for New Zealand in its latest WEO publication. Source : International Monetary Fund (IMF), World Economic Outlook, 24th June 2020; The World Bank, Global Economic Prospects, 8th June 2020; Organization for Economic Co-operation & Development (OECD), Economic Outlook, Volume 2020 Issue 1, 10th June 2020.



The OECD forecasts a 6% decline in world GDP this year, followed by a 5.2% rebound in 2021 – or -7.2% followed by +2.8% if there's a 'second wave'



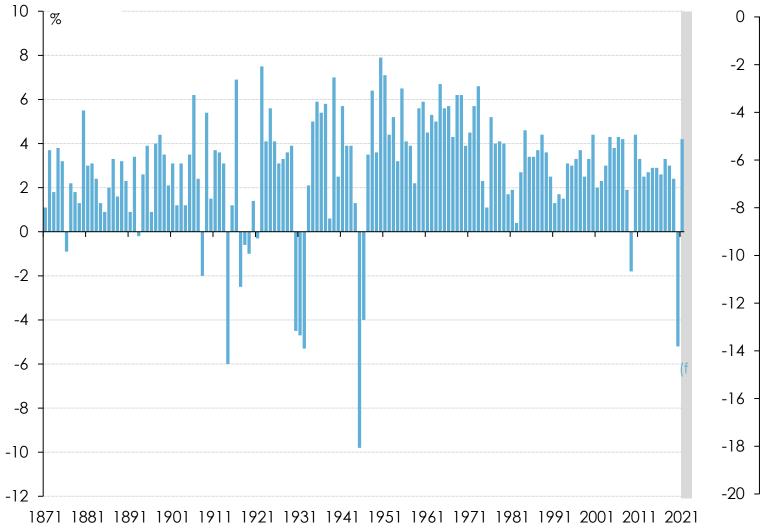
Quarterly growth and forecasts, 2017-2021

Note: The 'double hit' scenario assumes a 'second wave' of Covid-19 infections and deaths "in all economies towards the end of this year", while the 'single hit' scenario assumes this 'second wave is avoided'. The OECD regards each scenario as "equally likely". Source: OECD, Economic Outlook, No. 107, Volume 2020 Issue 1, 10th June 2020.

Annual growth in global real GDP, 1961-2021

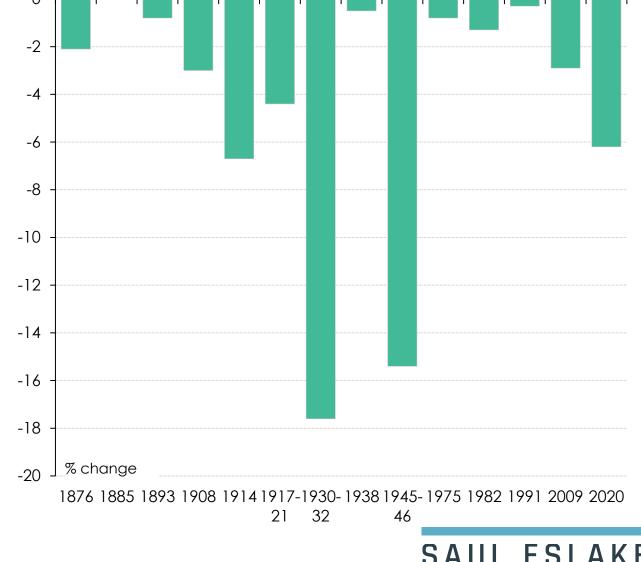
SAUL ESLAKE CORINNA ECONOMIC ADVISORY

The World Bank forecasts a 5.2% decline in world GDP this year, with a 4.2% increase in 2021- the 4th worst global downturn in 150 years



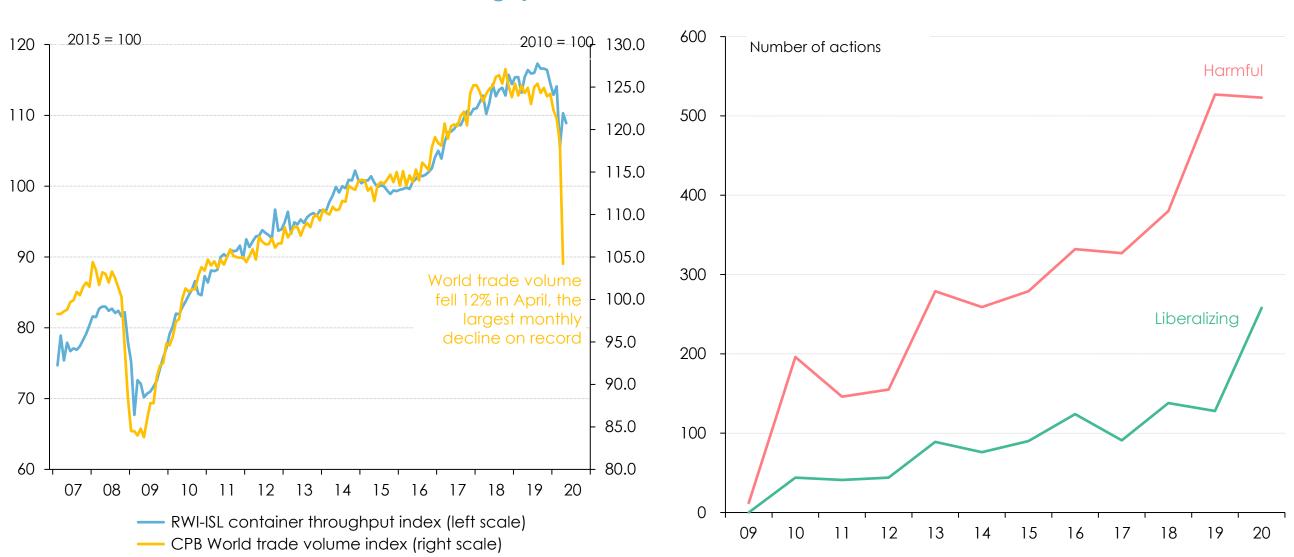
Growth in global real GDP, 1871-2001

Cumulative decline in real per capita GDP during global recessions



CORINNA ECONOMIC ADVISORY

World merchandise trade volumes fell sharply in April



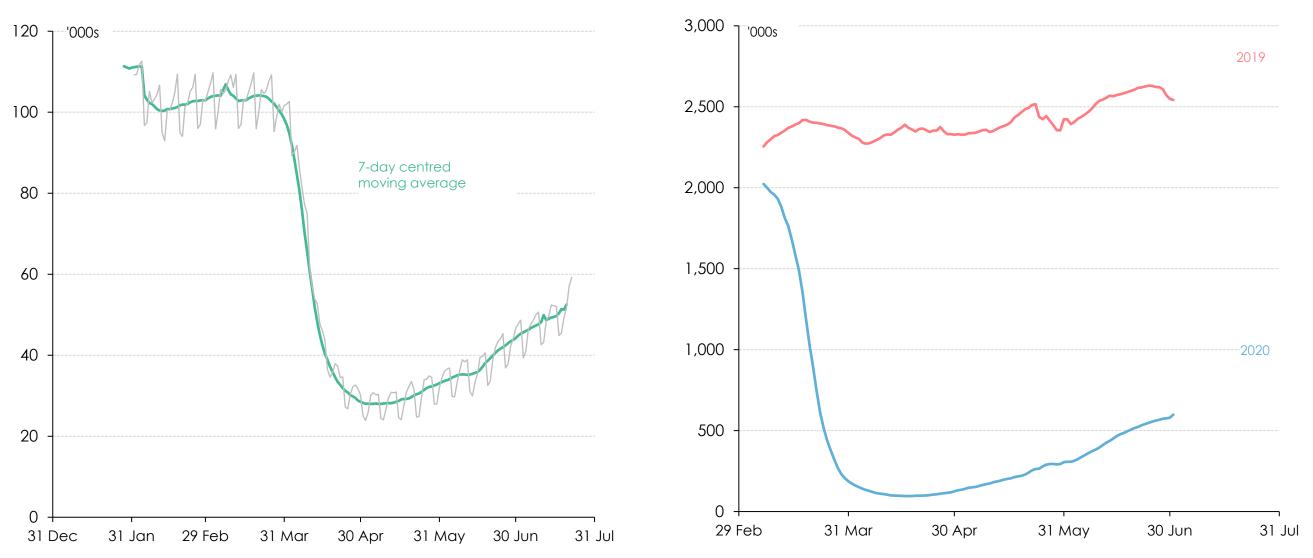
World trade volumes and container throughput

Note: The shipping container throughput index is based on reports from 91 ports around the world handling over 60% of global container shipping. Sources: CPB Netherlands Economic Planning Bureau, World Trade Monitor; Institute of Shipping Economics & Logistics (ISL) and RWI Leibniz-Institut für Wirtschaftsforschung (RWI) Container Throughput Index; Global Trade Alert Global Dynamics (latest report 17th June).

Pro- and anti-trade policy interventions

Air travel has 'bottomed out' but remains at very low levels globally (still awaiting 'take off')

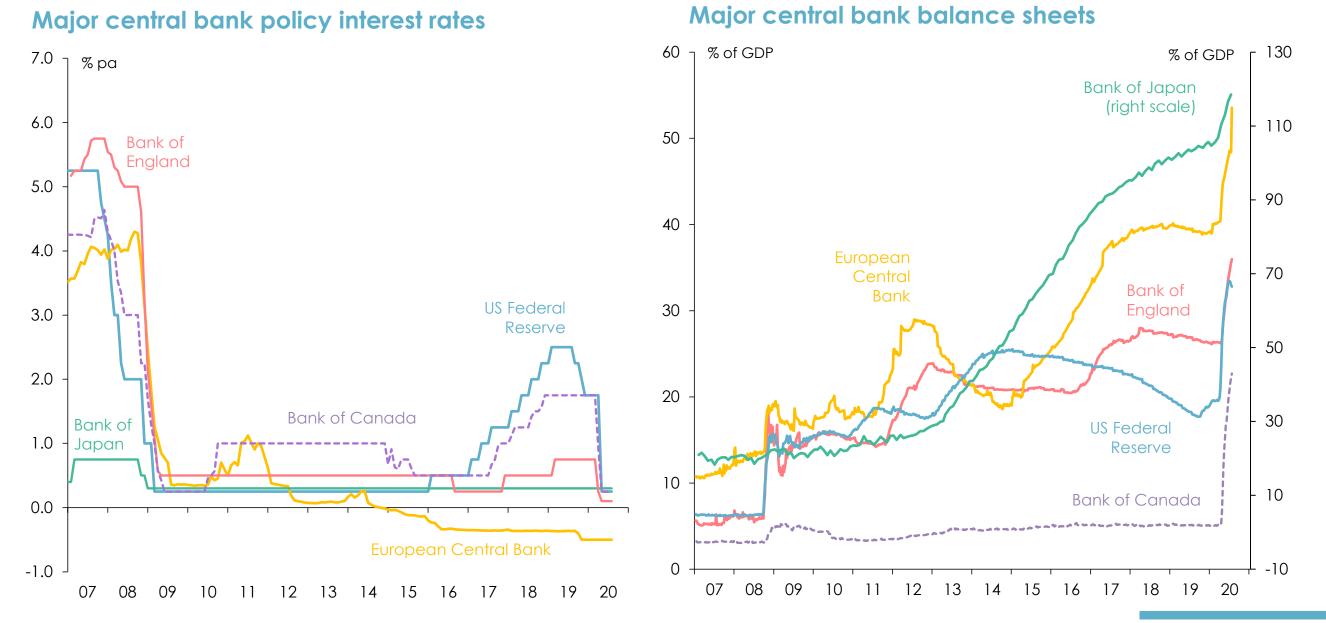
Daily US TSA security checks



Daily commercial flights worldwide

Note: Commercial flights include commercial passenger flights, cargo flights, charter flights, and some business jet flights. Data up to 2nd July. Sources: Flightradar24.com; US Transport Safety Administration (at last, something useful produced by aviation 'security'!!!)

Major central banks have cut interest rates to record lows, and done more 'quantitative easing' than during the global financial crisis

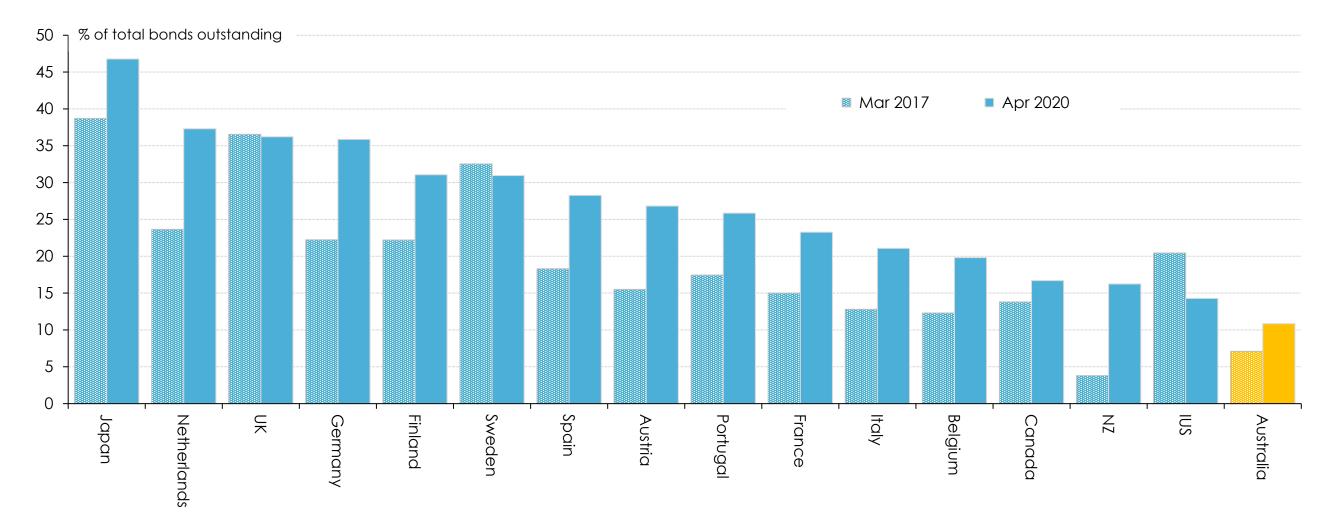


SAUL ESLAKE

Sources: US Federal Reserve; European Central Bank; Bank of Japan; Bank of England; Bank of Canada.

Central banks now hold significant proportions of total government debt in a growing number of countries

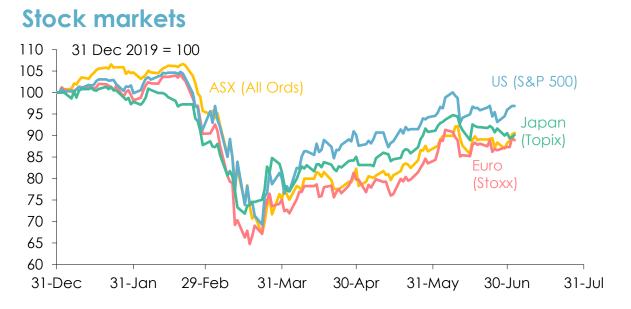
Central bank holdings of central government bonds



Sources: Surprisingly, the RBA does not disclose its holdings of Australian Government bonds in its weekly balance sheet statement (see RBA Statistical Table A1. Hence the figure shown here for Australia at March 2017 was derived from ABS *Finance and Wealth*, and that for April 2020 by adding to RBA holdings as per the December 2019 issue of *Finance and Wealth*, disclosed RBA purchases of Australian Government bonds up to end-April, divided by the amount of Australian Government securities outstanding disclosed in the Government's *Monthly Financial Statement*. The figures for RBNZ holdings of NZ government securities are published in Table r1 on the RBNZ's website while figures for total NZ government securities outstanding are in Table D30. All others are from OECD, *Economic Outlook* No. 107 (June 2020) and No. 104 (June 2017).

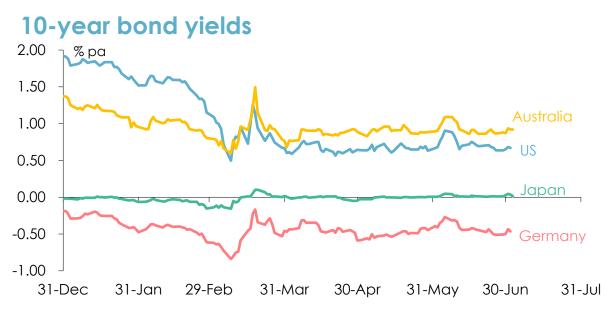
23

Most equity markets (except Japan) rose this week on better economic data, while bonds and currencies 'moved sideways'



Measures of market volatility





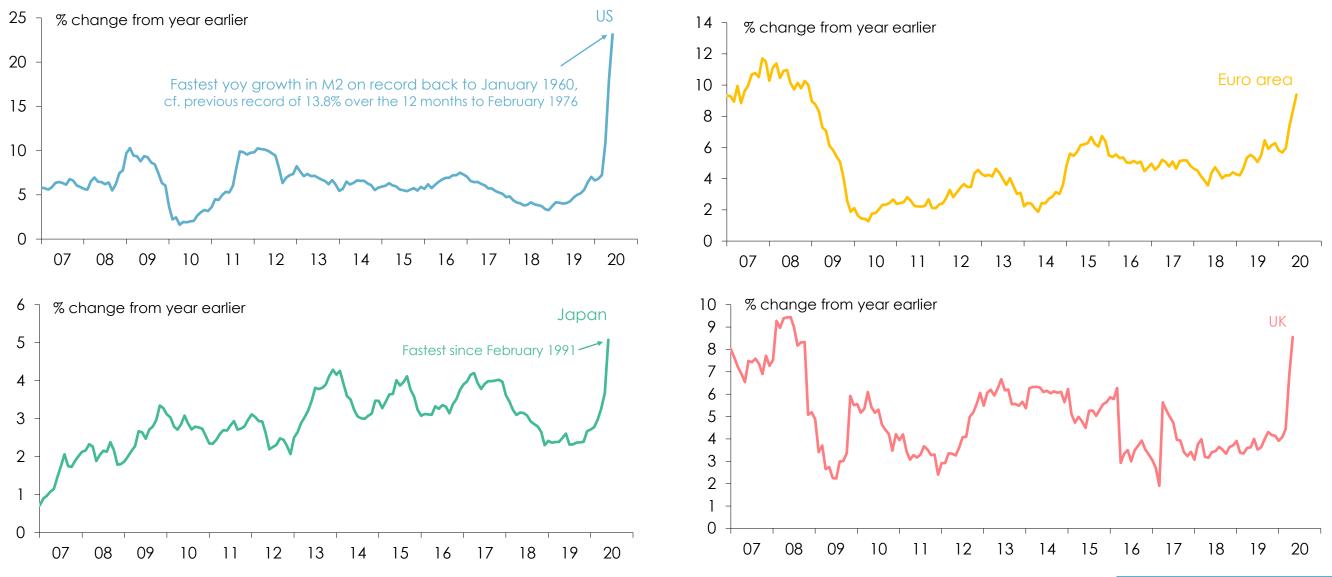
US dollar vs euro and yen



SAUL ESLAKE CORINNA ECONOMIC ADVISORY

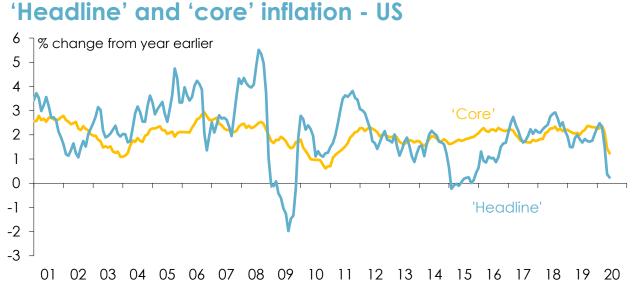
'Quantitative easing' has prompted a more rapid acceleration in money supply growth than it did during the global financial crisis ...

M2 money supply growth

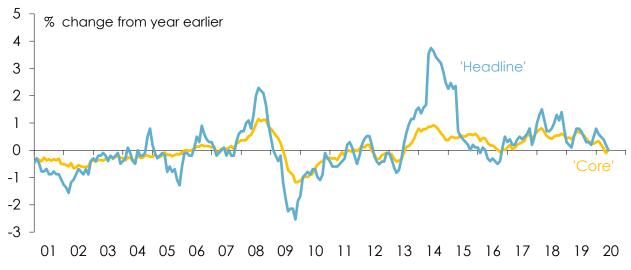


Note: Japan is M2+CDs; UK is M4. Sources: US Federal Reserve; European Central Bank; Bank of Japan; Bank of England.

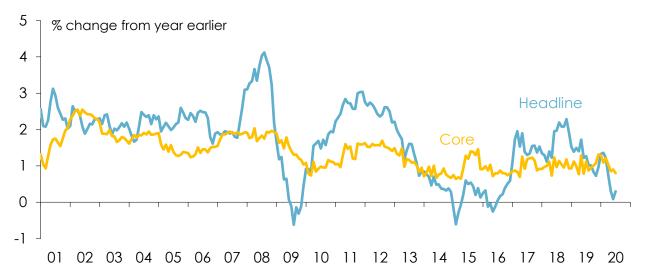
...but so far at least, inflation has been falling rather than rising, even discounting the impact of lower oil prices



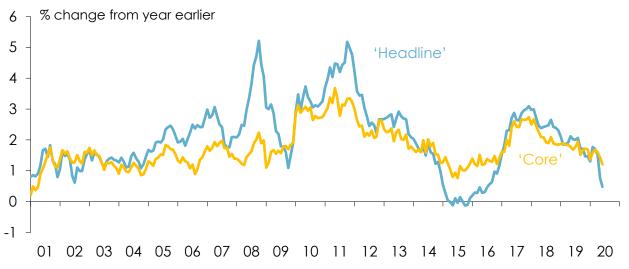
'Headline' and 'core' inflation - Japan



'Headline' and 'core' inflation – Euro area

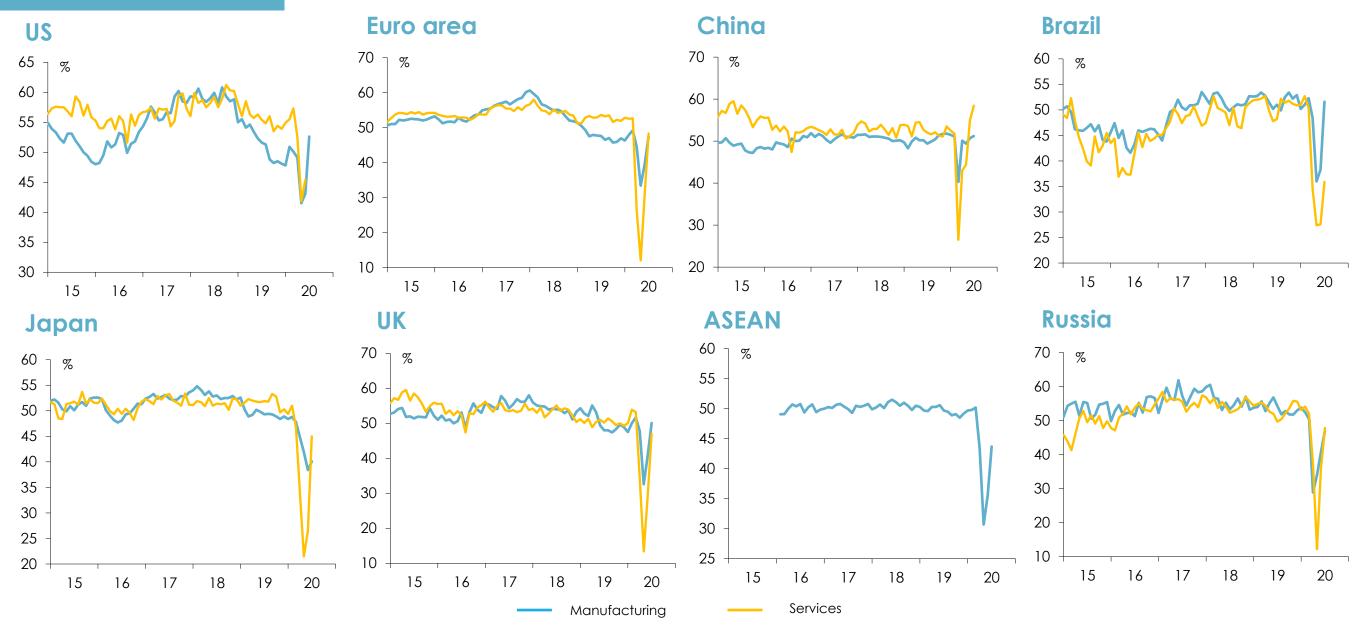


'Headline' and 'core' inflation – UK



Note: 'Core' inflation is the CPI excluding food & energy in the US; excluding food, energy, alcohol & tobacco in the euro area; and excluding energy & seasonal foods in the UK. The 'core' inflation measure for Japan is the weighted median CPI calculated by the Bank of Japan. Sources: US Bureau of Labor Statistics; Eurostat; Statistics Bureau of Japan; Bank of Japan; UK Office for National Statistics.

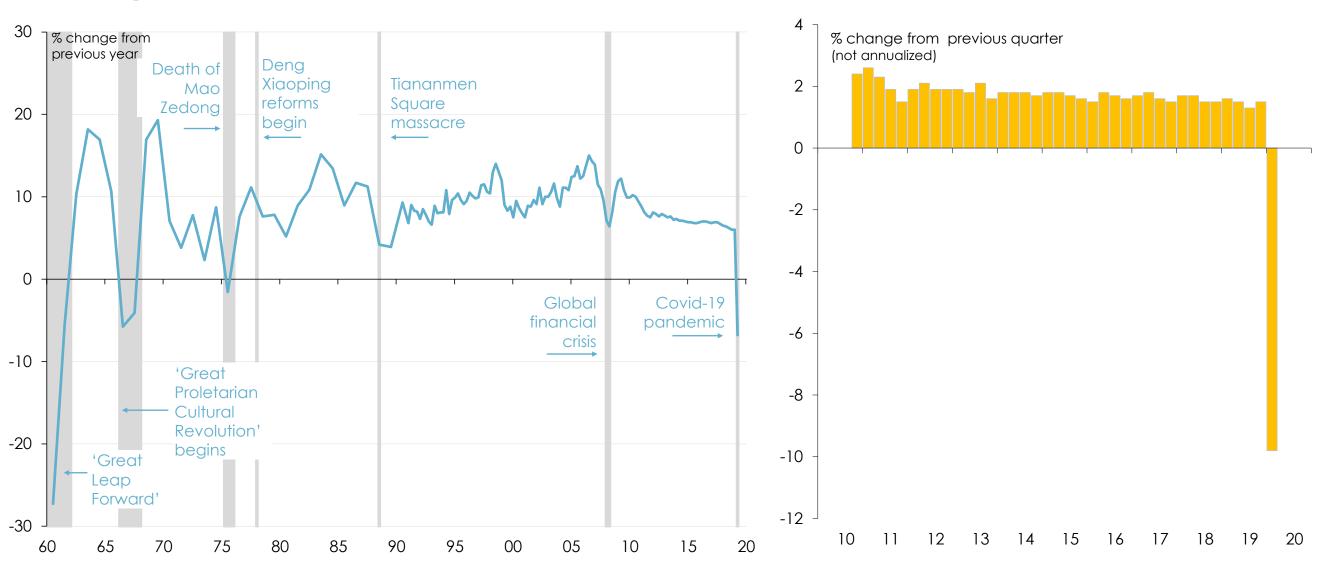
June purchasing managers' indices (PMIs) released this week point to an ongoing rebound in both manufacturing and services in major economies



Note: Purchasing Managers' Indexes (PMIs) are derived from surveys of senior executives, who are asked to report whether various dimensions of business activity recorded an increase, decrease or no change compared with the previous month. A reading of 50 indicates an overall increase cf. the previous month, and a reading of less than 50 indicates a decrease. Latest data are for June, except for US services. See also PMIs for other Asia-Pacific economies on slide 35. Sources: US Institute of Supply Management; INH Markit; Caixin; Refinitiv Datastream.



China experienced its sharpest economic downturn in the first quarter of this year since the beginning of the 'Cultural Revolution'



Quarterly real GDP growth, 2010-2020

SAIII

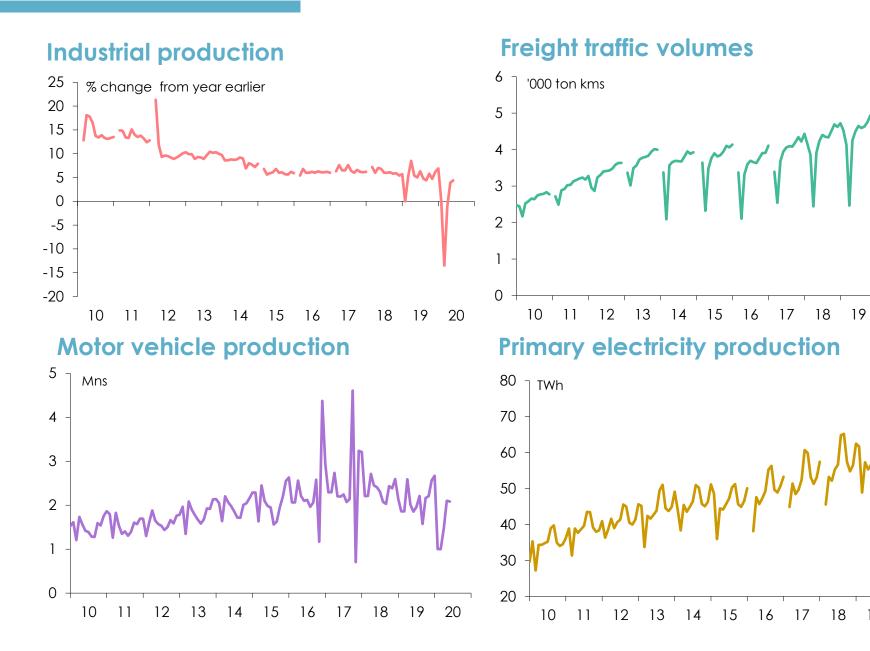
FSIAKE

CORINNA ECONOMIC ADVISORY

Note: In the left-hand chart, GDP growth rates are annual averages up to the December quarter of 1991, and then quarter-on-corresponding-quarter-of-previous-year thereafter. Sources: China National Bureau of Statistics.

Real GDP growth, from year earlier, 1961-2020

The production side of the Chinese economy rebounded strongly in the June quarter

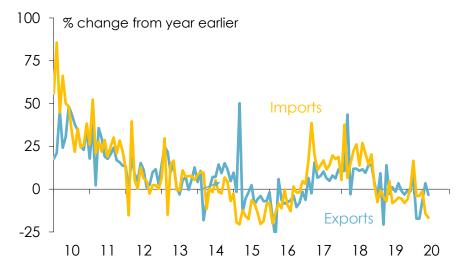


Merchandise trade

20

20

19



Merchandise trade balance



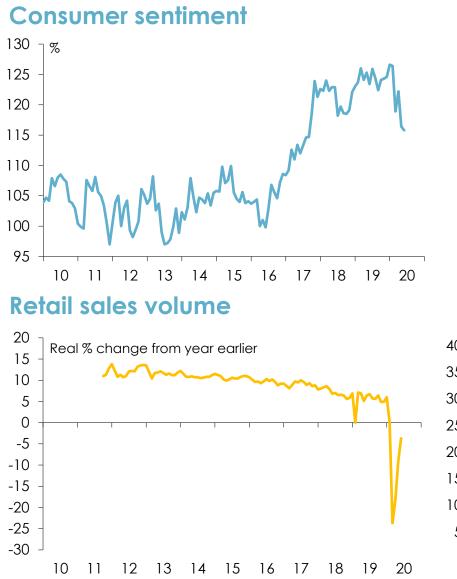
SΔ

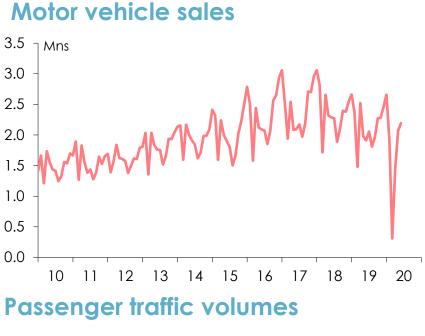
S

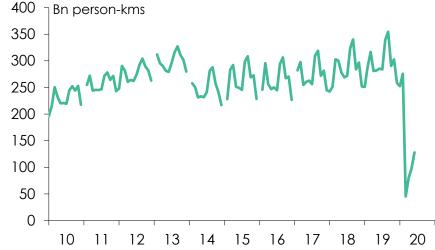
CORINNA ECONOMIC ADVISORY

Sources: China National Bureau of Statistics; China Association of Automobile Manufacturers; China General Administration of Customs.

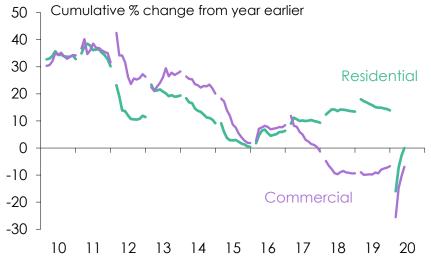
However the 'demand' side of the Chinese economy – both household and business – is recovering rather more gradually



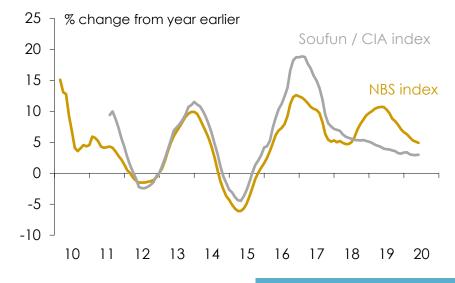




Real estate investment



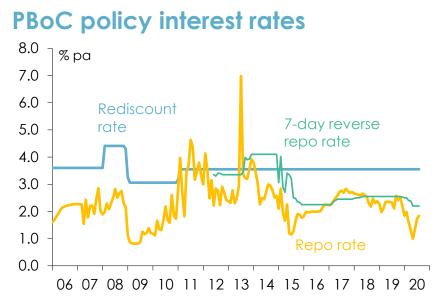
Residential real estate prices



SAUL ESLAKE CORINNA ECONOMIC ADVISORY

Sources: China National Bureau of Statistics; China Association of Automobile Manufacturers; China Index Academy.

The PBoC has been more cautious about stimulus than it was in 2008-09 or 2015-16, perhaps because it's still concerned about financial stability



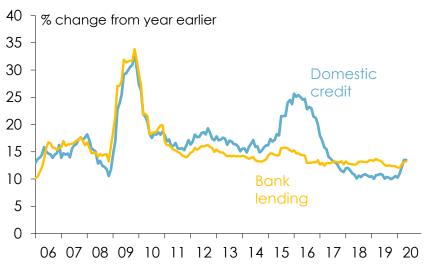
Bank reserve requirement ratios



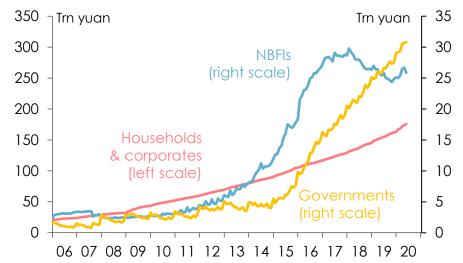
Market interest rates



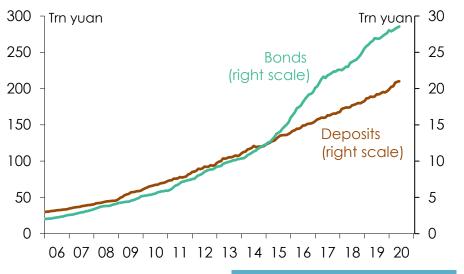
Credit growth



Depository corporation assets



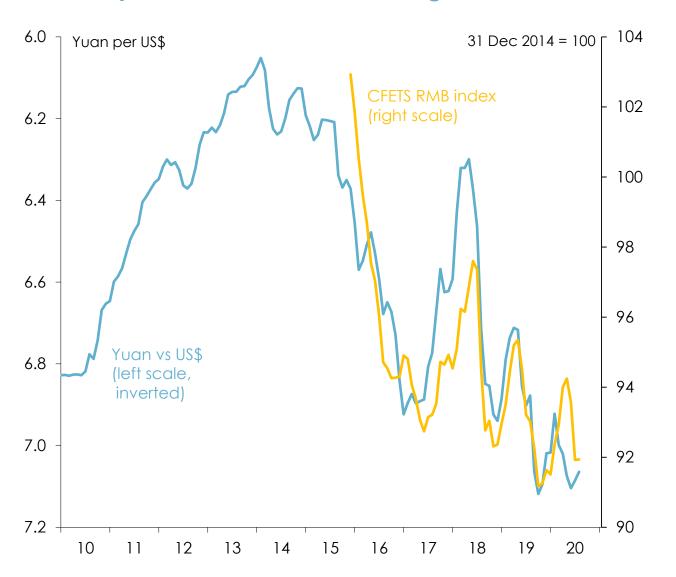
Depository corporation liabilities



SAUL ESLAKE CORINNA ECONOMIC ADVISORY

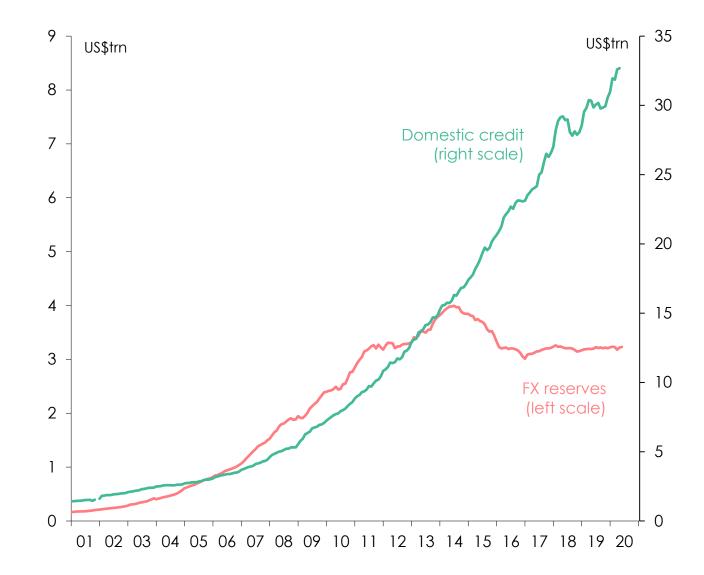
Sources: Refintiv Datastream; People's Bank of China.

China has allowed the yuan to depreciate against the US\$ and in tradeweighted terms – but is the FX regime sustainable in the long term?



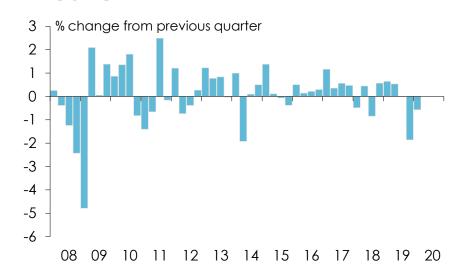
Chinese yuan vs US\$ and trade-weighted index

FX reserves and domestic credit



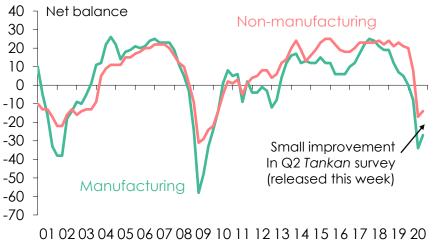
Sources: Refinitiv Datastream; China Foreign Exchange Trading System; People's Bank of China.

Japan entered its fourth recession since 2000 after hiking its GST rate last October, and the pandemic has worsened it

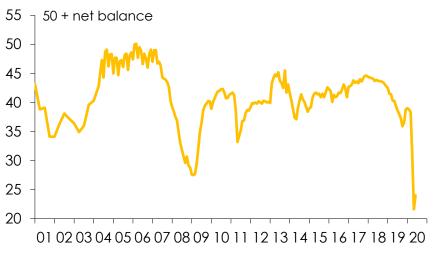


Real GDP

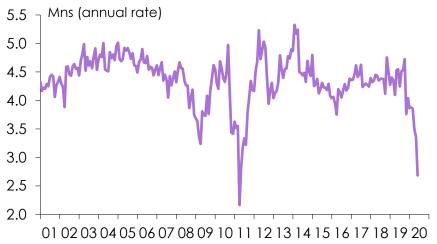
Business conditions – large firms



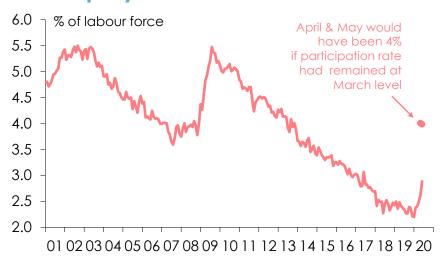
Consumer confidence



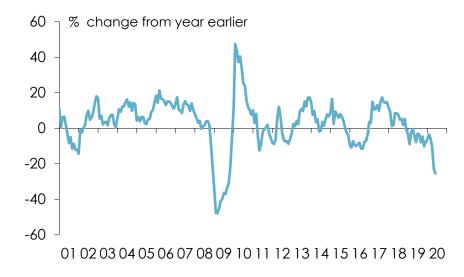
Passenger vehicle sales



Unemployment



Merchandise exports

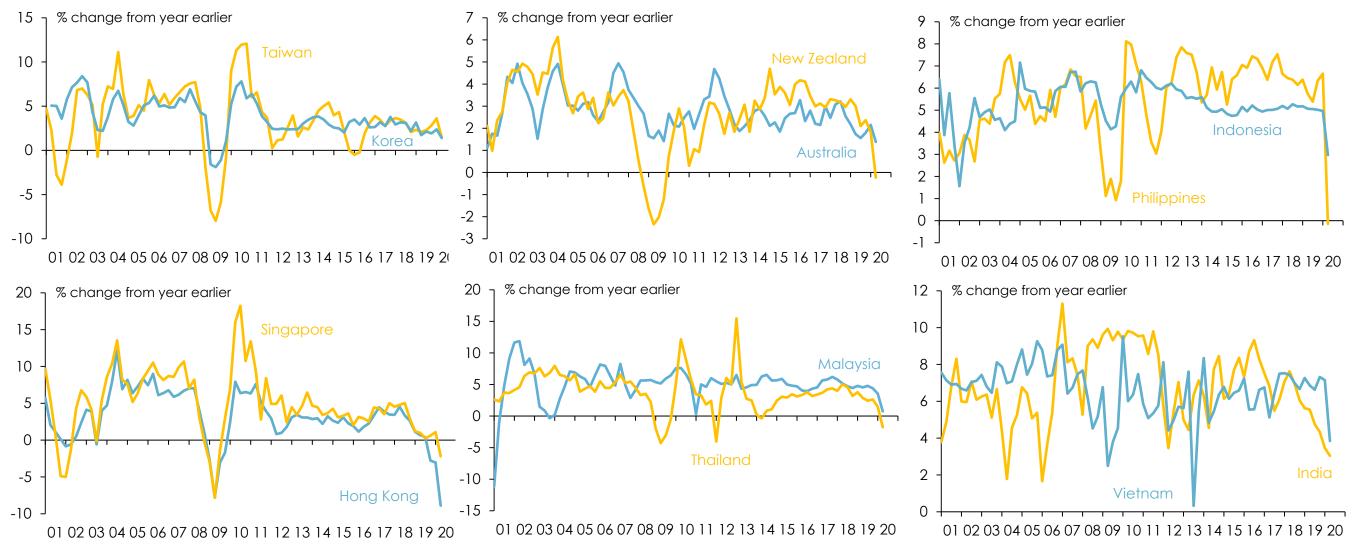




Most other Asian economies experienced a slowdown during the first quarter of 2020, with worse to come in the second quarter

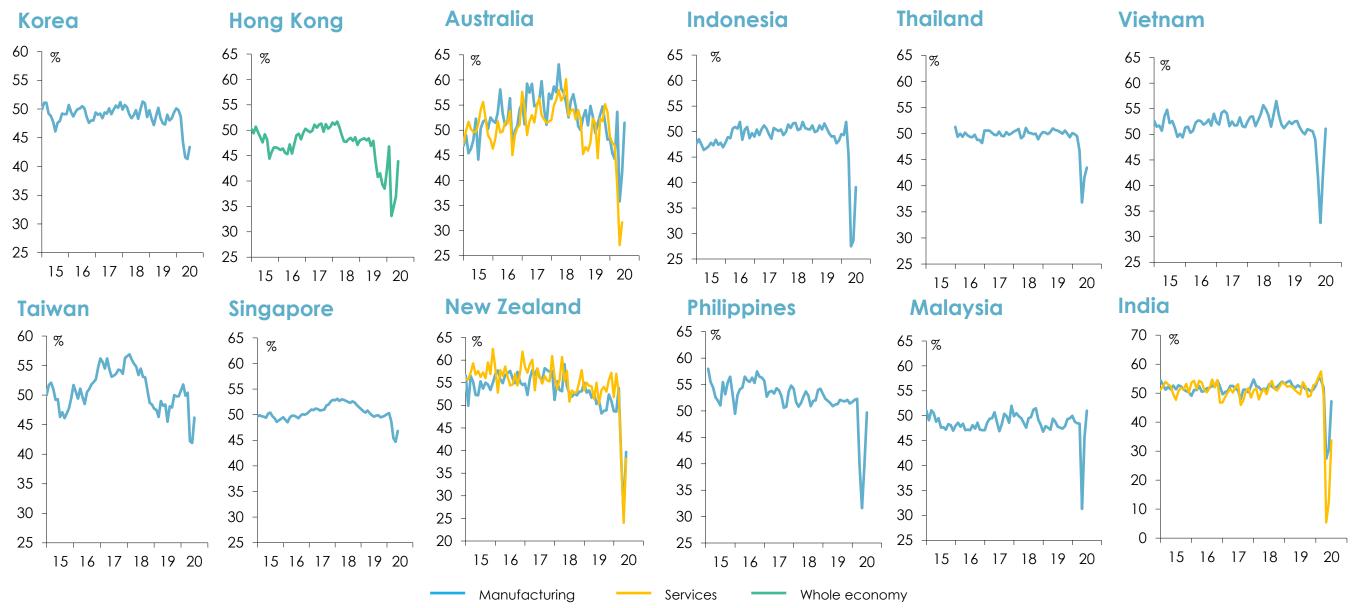


34



Note: New Zealand is the slowest 'advanced' economy in the world to produce national accounts estimates: its Q1 GDP data won't be released until 18th June. Sources: Bank of Korea; Taiwan Directorate-General of Budget, Accounting & Statistics; Hong Kong Census & Statistics Department; Singapore Department of Statistics; Australian Bureau of Statistics; Statistics New Zealand; Department of Statistics Malaysia; Office of the National Economic & Social Development Council of Thailand; Statistics Indonesia; Philippine Statistics Authority; General Statistics Office of Viet Nam; India Ministry of Statistics & Programme Implementation.

Purchasing managers' indices suggest a strong rebound in activity in most Asia-Pacific economies in June



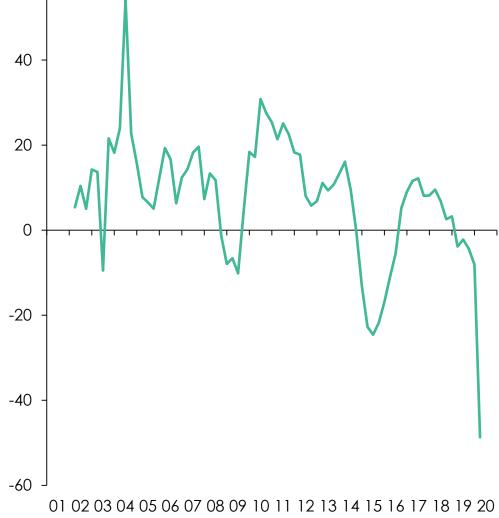
Note: Purchasing Managers' Indexes (PMIs) are derived from surveys of senior executives, who are asked to report whether various dimensions of business activity recorded an increase, decrease or no change compared with the previous month. A reading of 50 indicates an overall increase cf. the previous month, and a reading of less than 50 indicates a decrease. Latest data are for June, except for Hong Kong, Singapore, Australia services and New Zealand, which are May. Sources: IHS Markit; Singapore Institute of Purchasing & Materials Management; Australian Industry Group; Business NZ; Refinitiv Datastream.

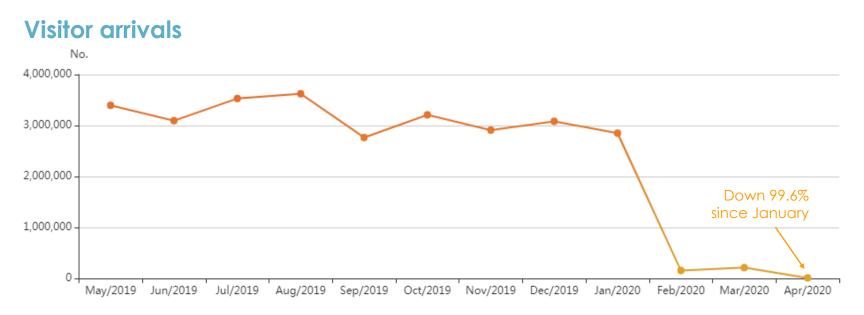
SAUL ESLAKE CORINNA ECONOMIC ADVISORY

The world's worst recession is probably in Macau

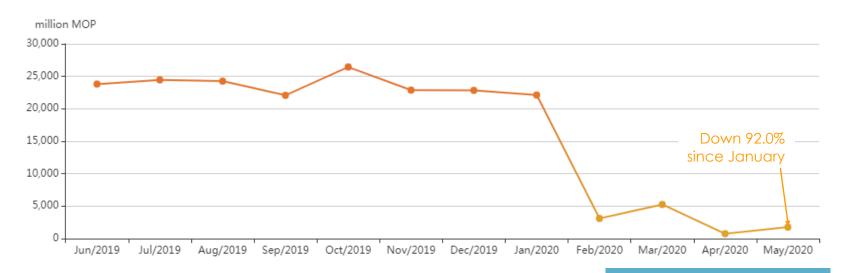
Macau – real GDP

60 % change from year earlier



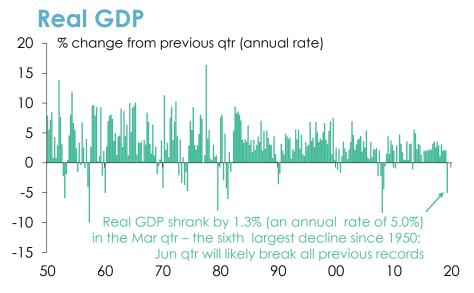


Gambling revenue



Source: Macau Statistics and Census Service.

The US economy has experienced its sharpest contraction since the 1930s, but there are increasing signs that a rebound began in May



NY Fed weekly economic index



Consumer sentiment 120 Mar qtr 1966 = 100 100 Mar qtr 1966 = 100 90 Consumer sentiment 100 Consume

80

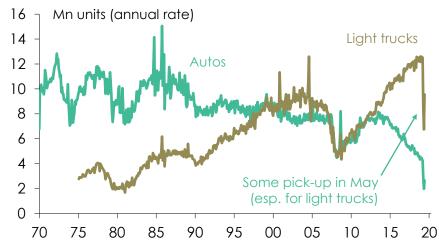
90

00

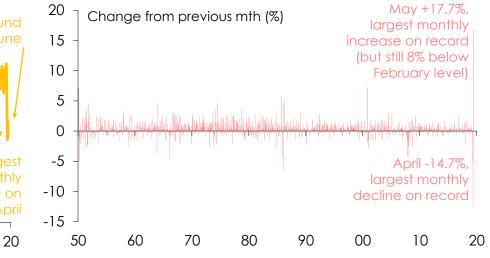
10

Auto and light truck sales

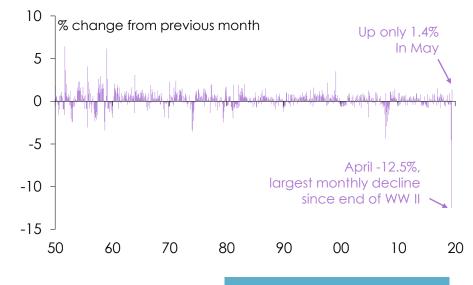
70



Retail sales



Industrial production



SAUL ESLAKE

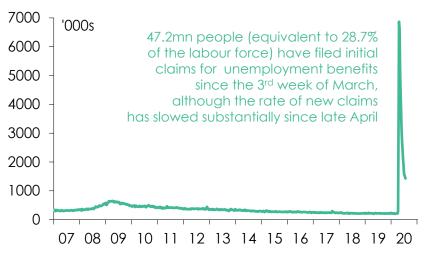
CORINNA ECONOMIC ADVISORY

Sources: US Bureau of Economic Analysis; Federal Reserve Bank of New York; Michigan University Survey Research Center; US Commerce Department; Board of Governors of the Federal Reserve System.

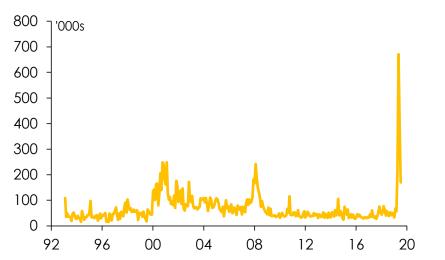
50

The impact on the US labour market has been particularly severe – although employment rose, and unemployment fell, in May

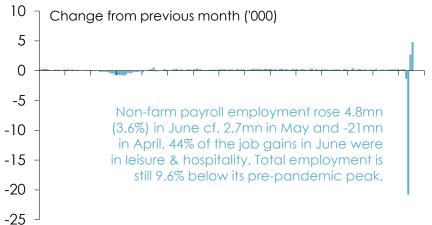
Unemployment benefit claims



Layoff announcements

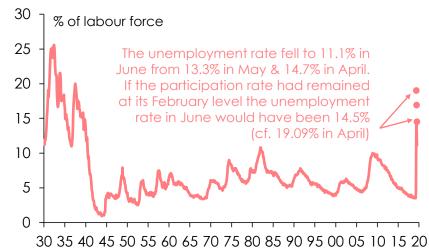


Non-farm payroll employment

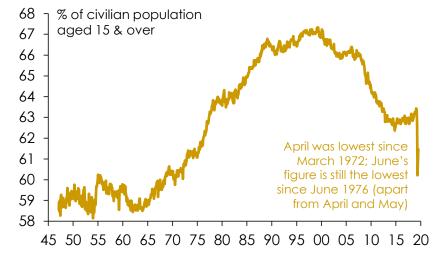


06 07 08 09 10 11 12 13 14 15 16 17 18 19 20

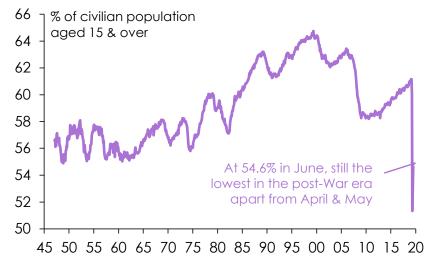
Unemployment rate



Labour force participation rate



Employment to population ratio

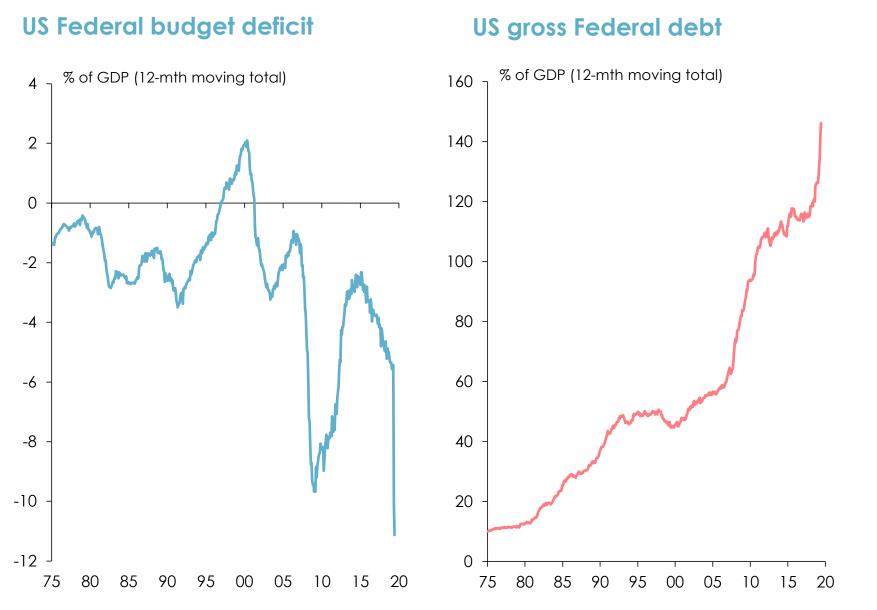


SAUL FSLAKF

CORINNA ECONOMIC ADVISORY

Sources: US Department of Labor; Challenger, Gray & Christmas; US Bureau of Labor Statistics; National Bureau of Economic Research Macro History database.

The US budget deficit has blown out dramatically since the end of March, and now exceeds 11% of GDP



- The US federal budget deficit widened from US\$582bn (3.3% of GDP) in 2016 (Obama's last year in office) to US\$1 trn (5.4% of GDP) in 2019, while gross federal debt rose from US\$20.4 trn (115% of GDP) to \$24.1trn (126% of GDP)
- In March, the Congressional Budget Office forecast the deficit would remain above U\$1trn every year over the next decade, reaching U\$\$1.7 trn (5.6% of GDP) by 2030
- The budget deficit for the months of April and May combined amounted to US\$1.1trn (reflecting the impact of Covid-19 related measures), bringing the 12-month moving total to US\$2.1 trn (11.1% of GDP), cf. a peak of 9.7% of GDP during the GFC, and pushing Federal debt to US\$27.9 trn (146% of GDP) at end-May



Sources: US Treasury Department; US Bureau of Economic Analysis; US Congressional Budget Office; Corinna;

Joe Biden maintained a lead of more than 9 pc points over Donald Trump in opinion polls, while betting markets moved even more in his favour



Winner of November US Presidential election – betting odds

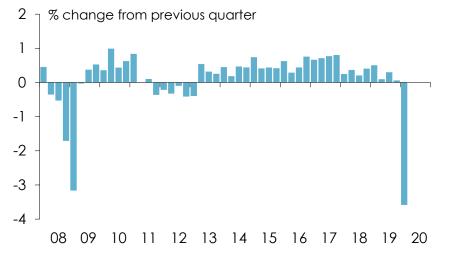
Note: The opinion poll average is based on 9 different polls; the betting odds average is based on 6 different markets. Latest data is 3rd July. Source: RealClearPolitics.

Winner of November US Presidential election

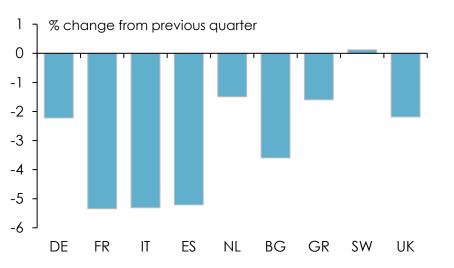
SAUL ESLAKE CORINNA ECONOMIC ADVISORY

Europe is also experiencing a sharp downturn although unemployment probably won't rise as much as it has in the US

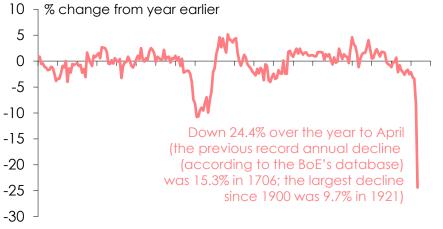
Euro area real GDP



March quarter GDP by country

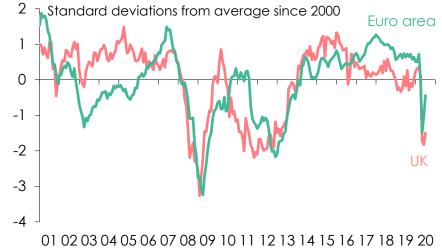


UK monthly GDP

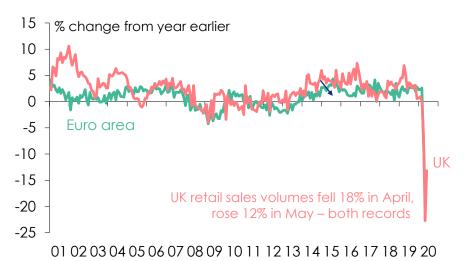


01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20

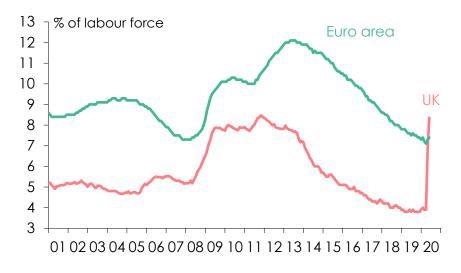
Consumer confidence



Retail sales volume



Unemployment

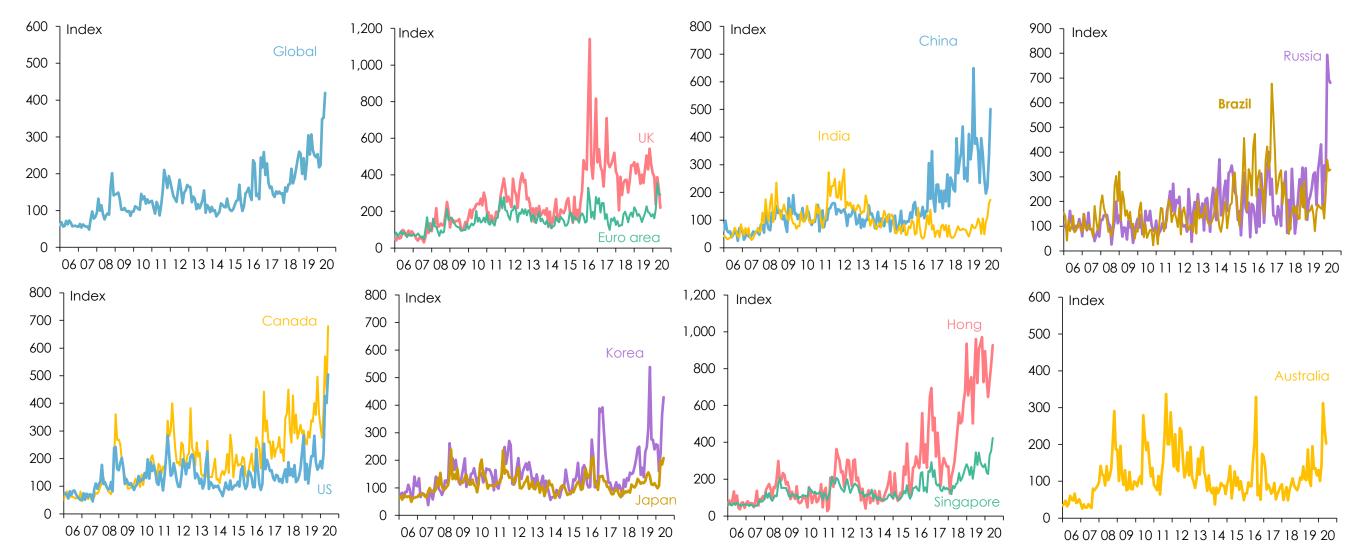


Sources: Eurostat; UK Office for National Statistics; Confederation of British Industry. The UK unemployment rate is published as a 3-month moving average; the most recent observation (for May) is derived by adding to the 'claimant count' unemployment rate the average margin between that rate and the conventionally defined unemployment rate over the preceding 12 months.

SAUL ESLAKE CORINNA ECONOMIC ADVISORY

Uncertainty about economic policy is at very high levels in countries where elections are imminent, and in Hong Kong – but not in Australia

Economic policy uncertainty indices



Note: The Economic Policy Uncertainty Index is derived from a count of newspaper articles containing the words "uncertain" or "uncertainty", "economy" or "economic", and policy-relevant terms pertaining to regulation, monetary or fiscal policy, central bank, taxation, tariffs, deficit, budget, etc. The index for the euro area is a GDP-weighted average of indices for Germany, France, Italy, Spain, the Netherlands and Ireland constructed by Corinna. Latest data are for May 2020. *Source:* PolicyUncertainty.com; Scott Banker, Nick Bloom & Steven Davis, 'Measuring Economic Policy Uncertainty', *Quarterly Journal of Economics*, 131, no. 4 (November 2016), pp. 1593-1636.

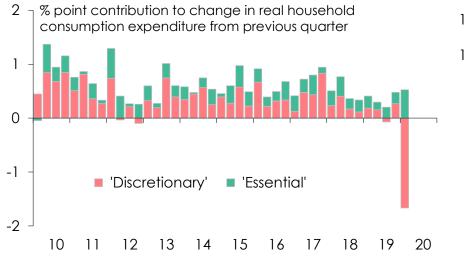
42



In Australia GDP declined in Q1 for the first time in 9 years, reflecting the impact of bushfires and 'social distancing' restrictions on private demand

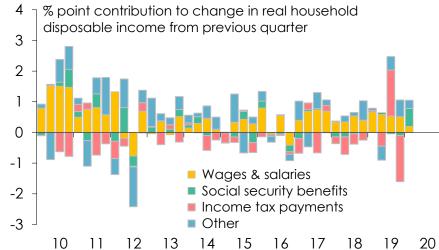
Quarterly change in real GDP 1.6 % change from previous atr 1.4 1.2 1.0 0.8 0.6 0.4 0.2 0.0 -0.2 -0.4 10 12 13 17 18 19 20 11 14 15 16

Household consumption expenditure

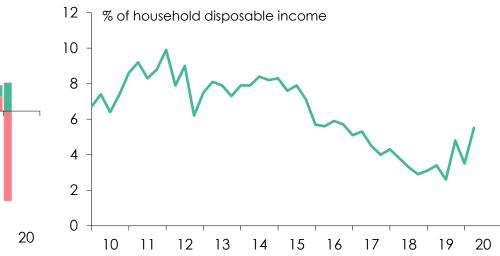


44

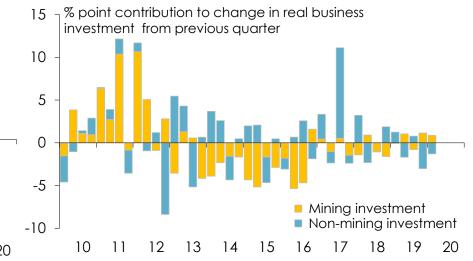
Household disposable income



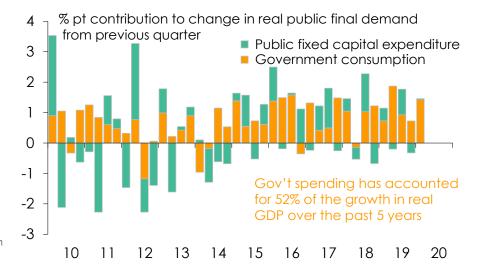
Household saving rate



Business investment expenditure



Public expenditure



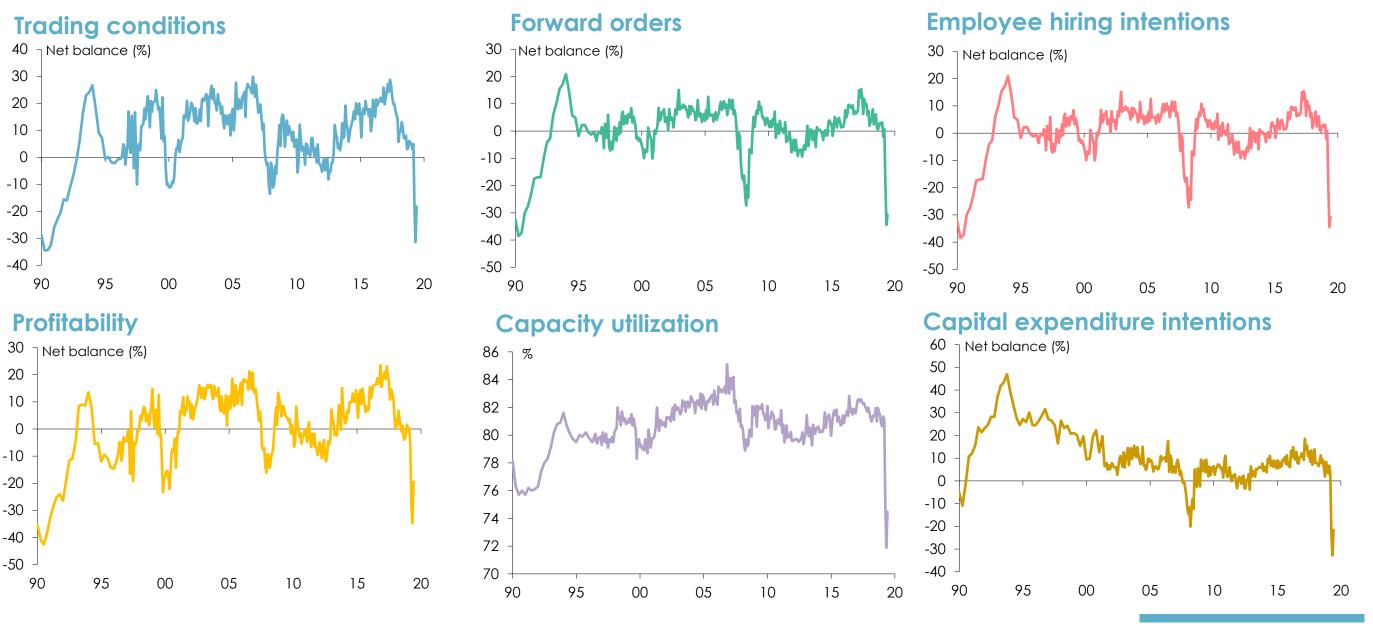
SAIII

FSI

CORINNA ECONOMIC ADVISORY

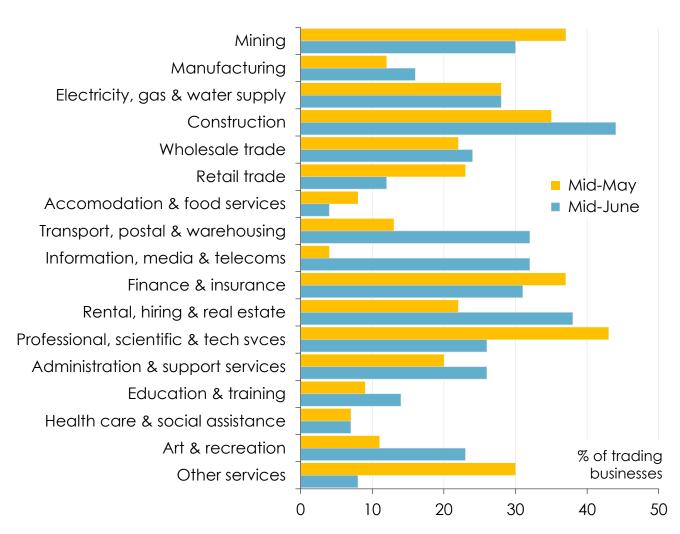
Note: 'Essential' household consumption comprises rent & other dwelling services; food; electricity, gas & other fuel; and health. Components of household disposable income are deflated by the implicit price deflator of household final consumption expenditure. Source: ABS.

Trading conditions & profitability have improved since March but forward orders remain very weak, while hiring and capex intentions remain low



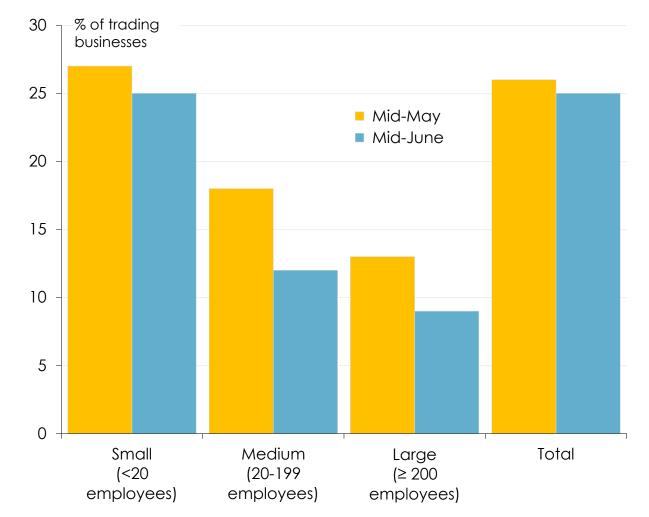
Three-quarters of businesses are still operating under 'modified conditions' – with fewer large business operating as 'normal' than small ones

Proportion of 'trading businesses' which are operating 'as normal' – by industry



46

Proportion of 'trading businesses' which are operating 'as normal' – by size

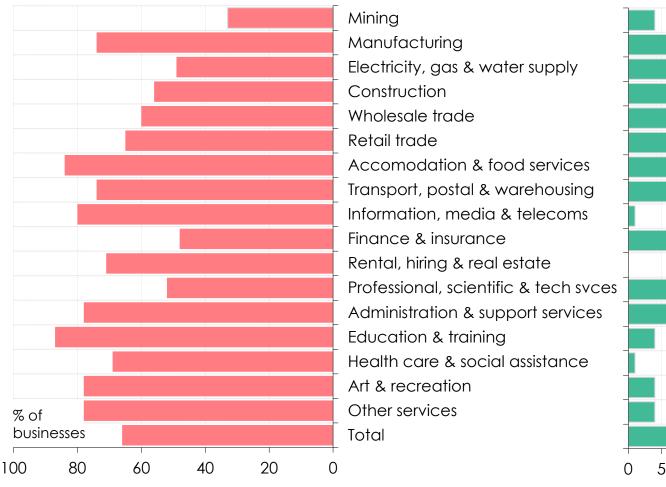


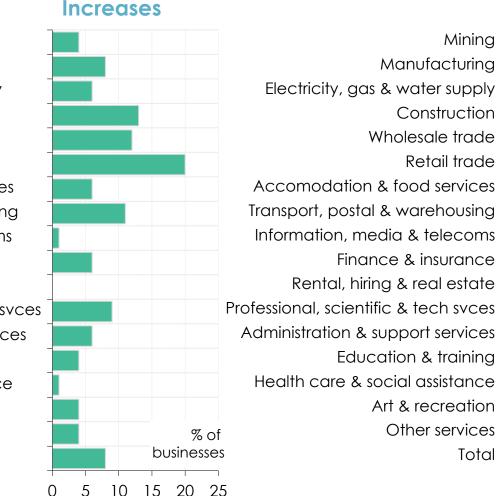
Source: ABS Business Indicators, Business Impacts of COVID-19, May 2020 (based on survey conducted between 13th and 22nd May) and June 2020 (based on survey conducted between 10th and 17th June).

Two-thirds of all businesses reported lower revenue in June compared with June last year – and 30% of them reported declines of more than 50%

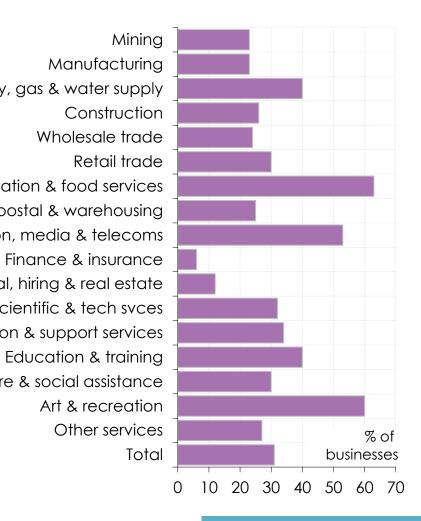
Proportion of businesses reporting decreases or increases in revenue in June 2020 cf. June last year, by industry

Decreases



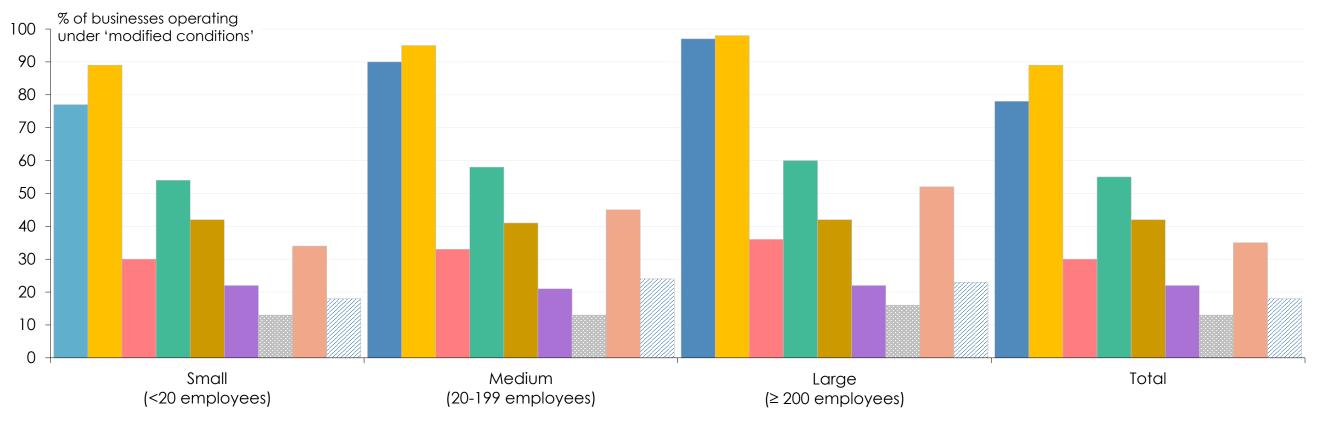


Businesses with revenue decreases of 50% or more in June cf. June last year, as a pc of businesses with lower revenue



The biggest changes made by businesses have been limits on the no. of people on site, hygiene protocols, product delivery methods and staff roles

Changes made to business operations, by size of business

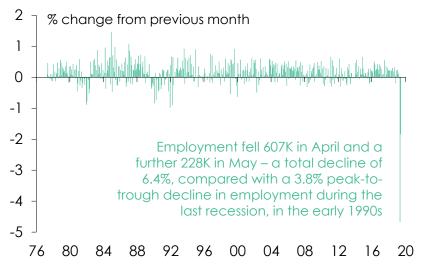


- Limitations to the number of people on site
- Changed the types and range of products or services offered
- Changed operating hours
- Changed suppliers or supply chain
- Other workforce changes

- Introduced new hygiene protocols and practices
- Changed the way products or services are provided to customers
- Changed payment methods
- Changed staff roles or duties

835,000 jobs have been lost since March, although 75% of job-losers have left the labour force, limiting the rise in (measured) unemployment

Employment

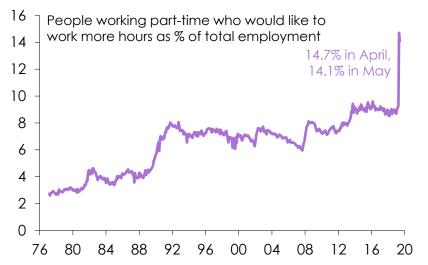


Labour force participation rate

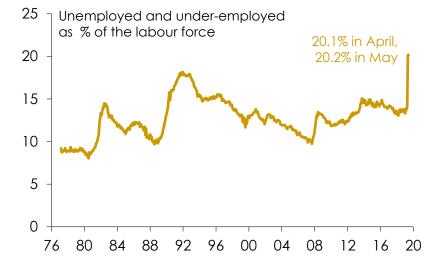


Unemployment rate 14 \neg % of the labour force Unemployment rate would have been 9.7% 12 in April & 11.1% in May 📐 if the participation rate 10 had remained at its March level 8 6 4 2 70 75 80 90 20 85 95 00 05 10 5

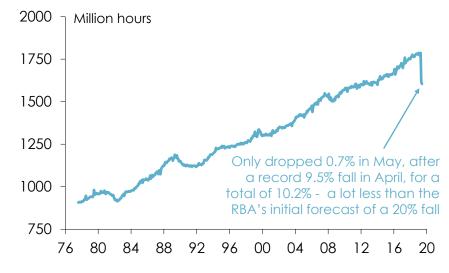
Under-employment ratio



'Under-utilization' rate



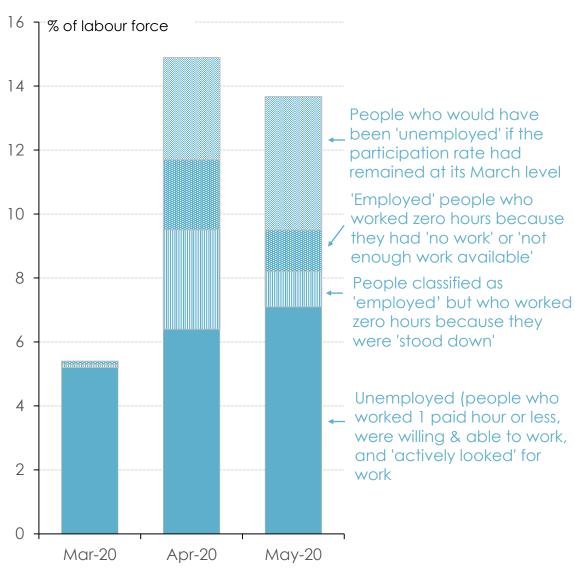
Total hours worked



Note: The ABS classifies people on JobKeeper who worked zero hours in the survey week as 'employed'. Had it not done so, the unemployment rate in May would have been 9.5% (down from 11.7% in April). The 'under-employment ratio' is the percentage of employed persons who are working fewer hours than they are willing and able to work. The 'under-utilization rate' is the proportion of the labour force who are unemployed or underemployed. *Source:* ABS.

SAUL ESLAKE CORINNA ECONOMIC ADVISORY

How the Government's JobKeeper program has helped to reduce measured unemployment



Alternative measures of unemployment

The Government's JobKeeper program pays eligible employers a subsidy of \$1500 per fortnight for each eligible employee kept on the payroll between 30 March and 27 September

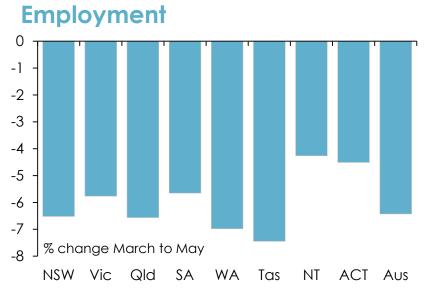
D Eligible employers are those with

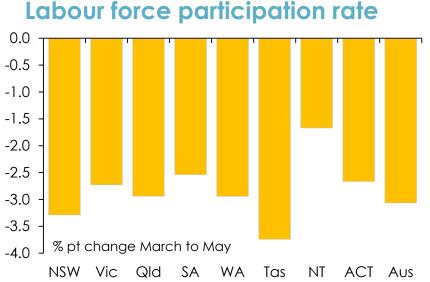
- annual turnover of <\$1bn whose turnover has fallen by >30%
- annual turnover of >\$1bn (other than major banks) whose turnover has fallen by >\$1bn
- Registered charities whose turnover has fallen by >15%
- Eligible employees are Australian citizens who are (or were at 1 March) permanent full- or part-time employees, or casuals who had at least 12 months 'regular employment'
- For labour force survey purposes the ABS classifies people being paid through JobKeeper as 'employed' – even if they have been stood down, or worked no hours during the survey week
 - in the US and Canada, such people are classified as unemployed
- The Government now estimates about 3¹/₄mn employees are receiving subsidized wages through JobKeeper (down from 6mn initially forecast)



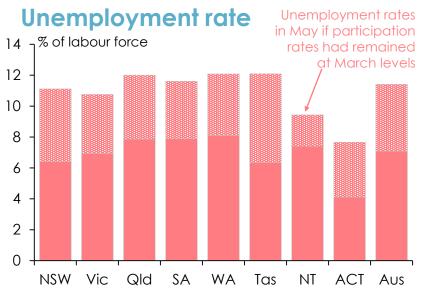
Source: ABS; Corinna.

Tasmania and Western Australia have experienced the greatest loss of jobs and decline in hours worked since March

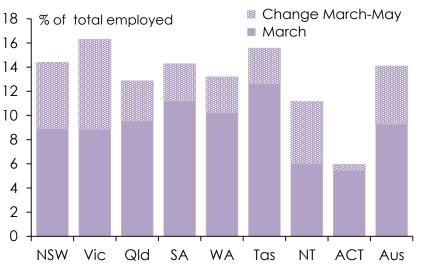




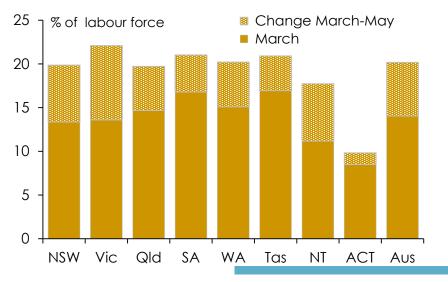
Total hours worked 4 % change March to May 2 0 -2 -4 -6 -8 -10 -12 -14 Qld NSW Vic NT ACT AUS SA WA Tas



Under-employment ratio



'Under-utilization' rate



SAIII

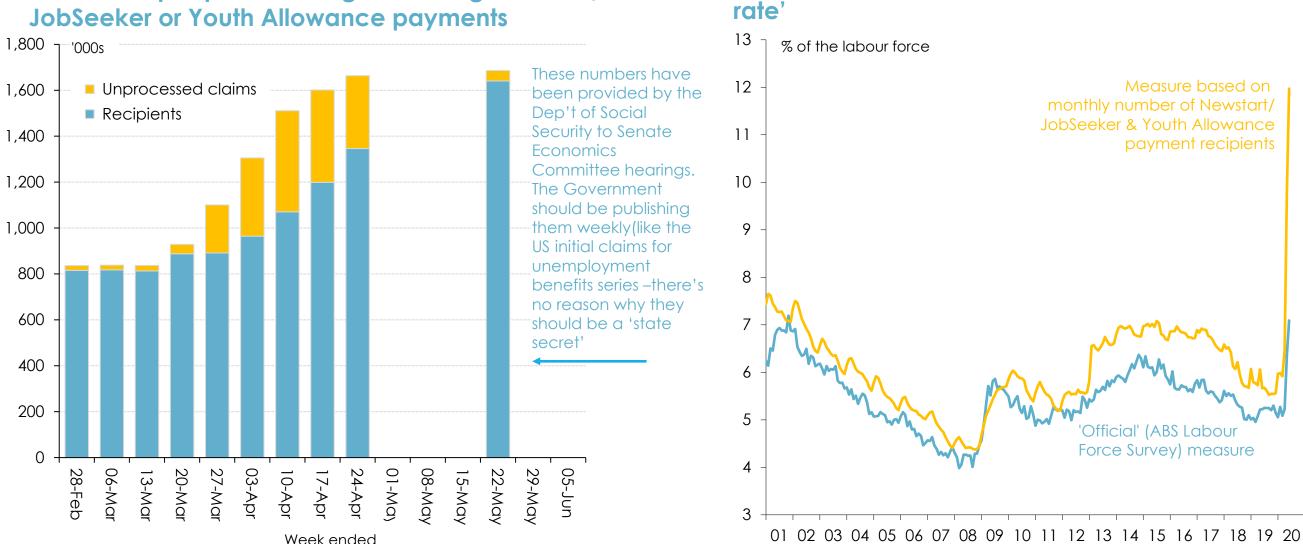
FSIAKE

CORINNA ECONOMIC ADVISORY

Note: The 'under-employment ratio' is the percentage of employed persons who are working fewer hours than they are willing and able to work. The 'under-utilization rate' is the proportion of the labour force who are unemployed or underemployed. Source: ABS (June data will be released on 16th July).

The measured unemployment rate is understating the 'true' extent of job losses

Alternative measures of the 'unemployment



Number of people receiving or seeking Newstart/ **JobSeeker or Youth Allowance payments**

Sources: Department of Social Security; ABS. Note: Youth Allowance recipients excludes full-time students. Number of Newstart/JobSeeker and Youth Allowance recipients is not seasonally adjusted.

58% of total job losses between February & May were in accommodation & food services, education & training, and arts & recreation

Change in employment between February and March 2020, by industry

Proportion of change in total employment between February and March 2020, by industry

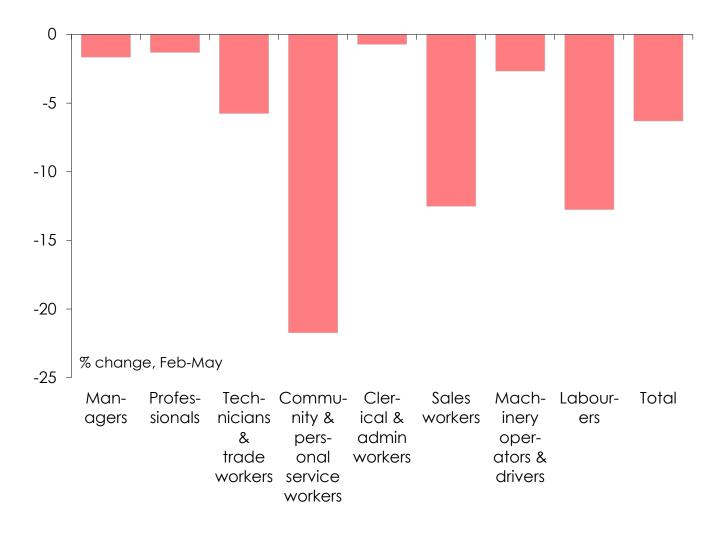
-40 -30	-20	-10	0	10	20	30	-10	0	10	20	30	40
% change							Other services				%	oftotal
			_				Art & recreation					
							Health care & social assistance	-				
							Education & training	-				
							Public administration & saferty					
							Administration & support services					
			_				Professional, scientific & tech svces					
							Rental, hiring & real estate					
							Finance & insurance					
							Information, media & telecoms					
							Transport, postal & warehousing					
							Accomodation & food services					
							Retail trade					
							Wholesale trade					
							Construction					
							Electricity, gas & water supply					
			_				Manufacturing					
							Mining					
							Agriculture, forestry & fishing					

Note: The accommodation & food services, education & training, and arts & recreation services sectors accounted for 15% of total employment in February. Source: ABS, Detailed quarterly labour force data, May 2020.

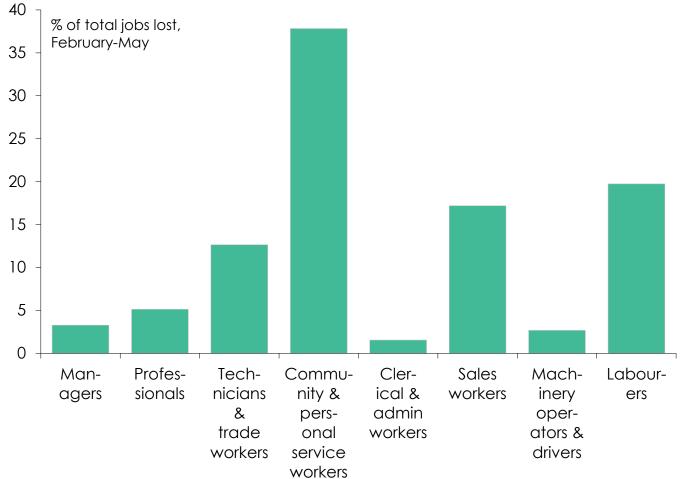


Community & personal service workers, sales workers and labourers have accounted for 75% of job losses since February





Proportion of change in total employment between February and March 2020, by occupation





Source: ABS, Detailed quarterly labour force data, May 2020.

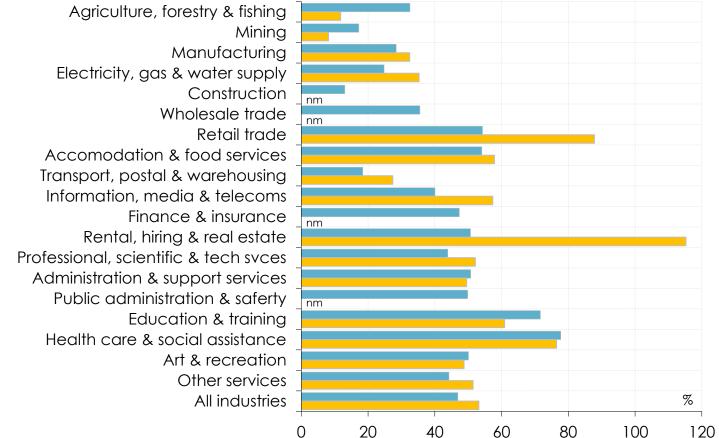
Women have borne 53% of the job losses since February, partly because they tend to work in occupations or industries which have been hardest hit

Women's share of jobs in February, and of job losses since February, by occupation



- Women as a % of total jobs, February 2020
- Women as a % of job losers between February & May

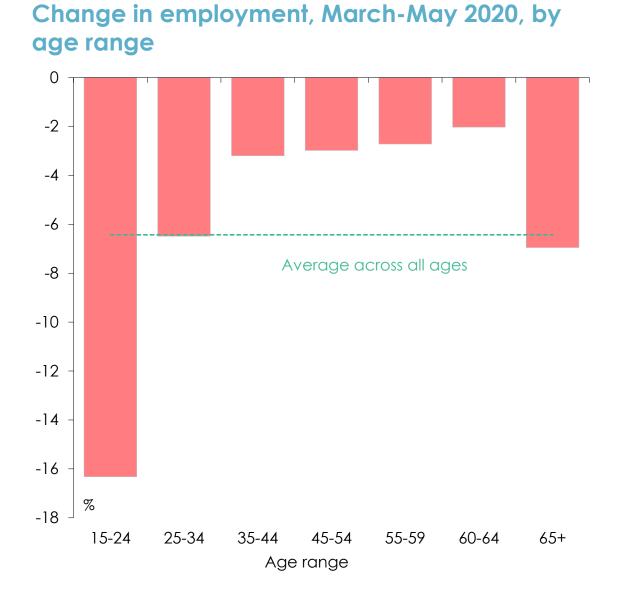
Women's share of jobs in February, and of job losses since February, by industry



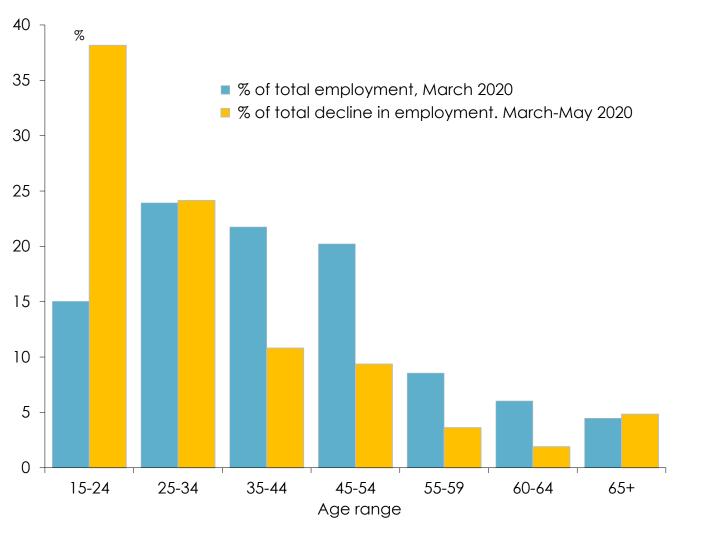
- Women as a % of total jobs, February 2020
- Women as a % of job losers between February & May

Note: Data depicted in these charts are not seasonally adjust. "nm" = "not meaningful", because employment of women in the industry thus marked either increased between February and May 2020; or fell despite total employment in that industry rising between February and May. *Source:* ABS, Detailed quarterly labour force data, May 2020.

People aged 15-24 accounted for 15% of total pre-pandemic employment but have experienced 38% of the jobs lost since March

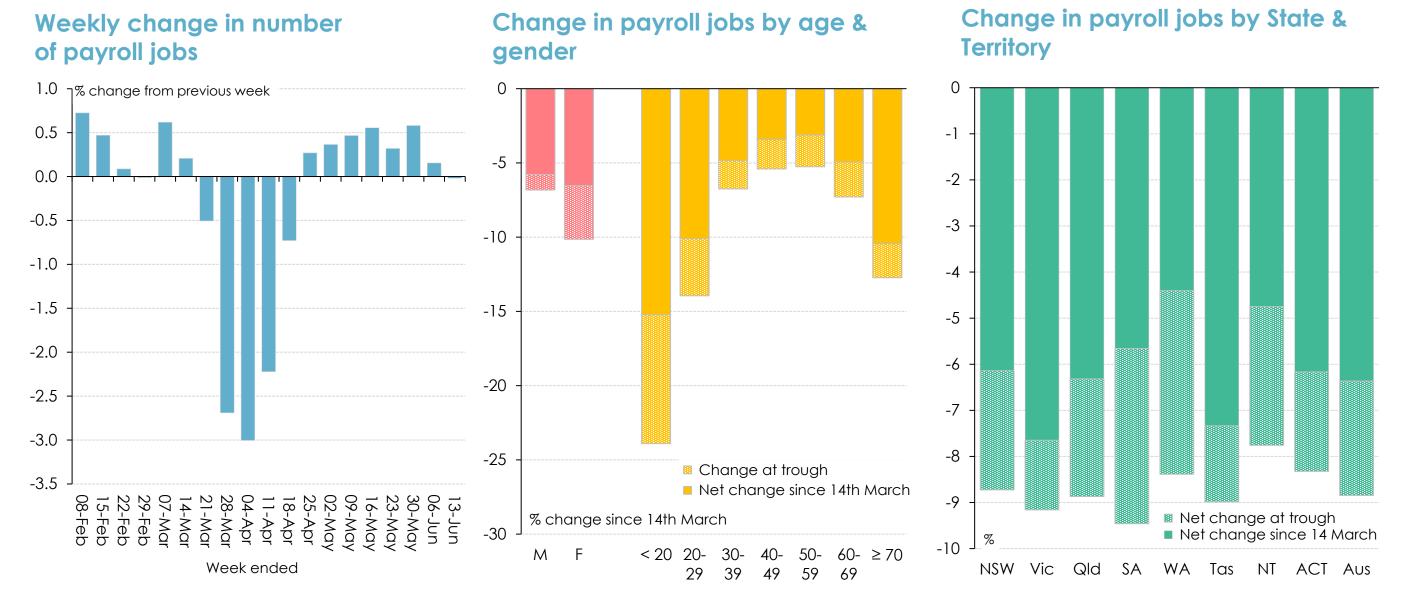


Share of total job losses between March and May 2020 and share of total employment in March, by age group



Source: ABS detailed monthly labour force data, May 2020; Corinna.

Payroll employment dropped by 8.8% between mid-March and mid-April, but by mid-June had recovered by 2.7%

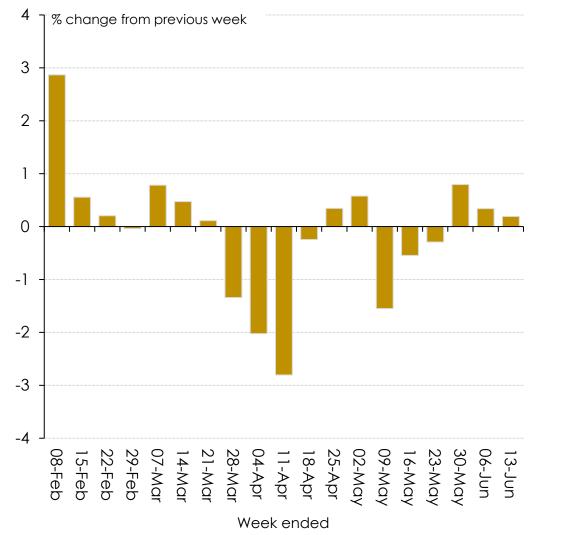


Source: ABS. Data refers to the number of payroll jobs at businesses participating in the Australian Taxation Office's Singe Touch Payroll system, which covers 99% of employers with 20 or more employees and about 71% of smaller employees. People with two or more jobs (about 6% of the total) are counted more than once. Data are not seasonally adjusted. Data for weeks up to week ended 27th June will be released on 14th July.

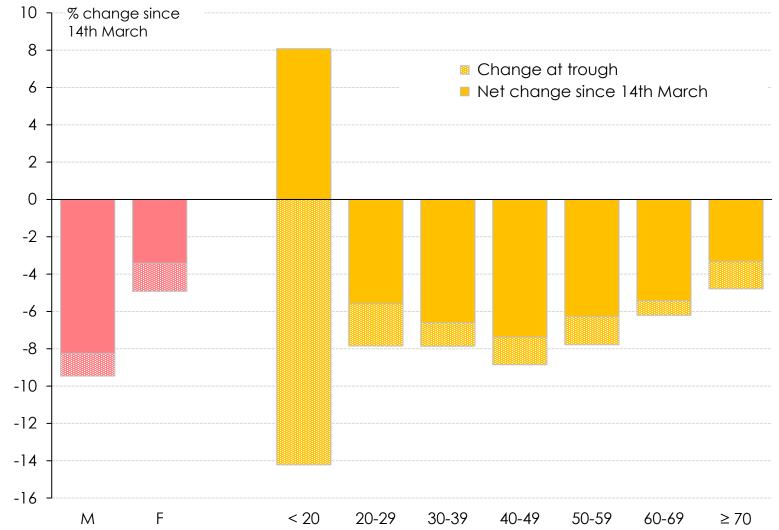
SAUL ESLAKE CORINNA ECONOMIC ADVISORY

Wages have risen since the Government's JobKeeper program started, and teenagers are getting paid more than they were before the shutdown





Change in total wages paid by gender and age group



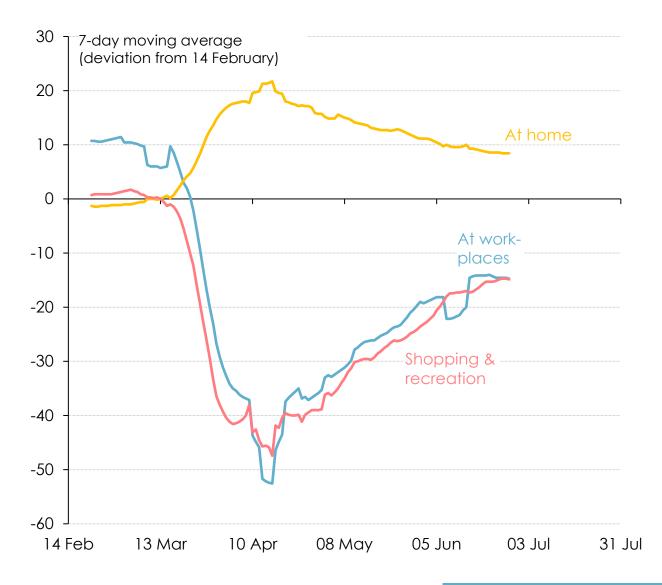
Note: The smaller fall in women's wages than men's likely reflects the fact that JobKeeper payments (at a flat rate of \$1500 per employee per fortnight) represent a higher proportion of women's (lower) average earnings than men's. Ditto for teenagers (most of whom work part-time). Source: ABS. Data refers to the number of payroll jobs at businesses participating in the Australian Taxation Office's Singe Touch Payroll system, which covers 99% of employees with 20 or more employees and about 71% of smaller employees. People with two or more jobs (about 6% of the total) are counted more than once. Data are not seasonally adjusted.

Australians are starting to get out and about again as restrictions ease, but many people are avoiding public transport

-7-day moving average 140 -(January 13 = 100)120 Driving (back to prepandemic level) 100 Walking 80 60 40 Transit (still barely more than half prepandemic level) 20 0 17 Jan 10 Apr 05 Jun 31 Jul 14 Feb 13 Mar 08 May 03 Jul

Time spent driving, walking and in transit

Time spent working, at home, shopping & playing

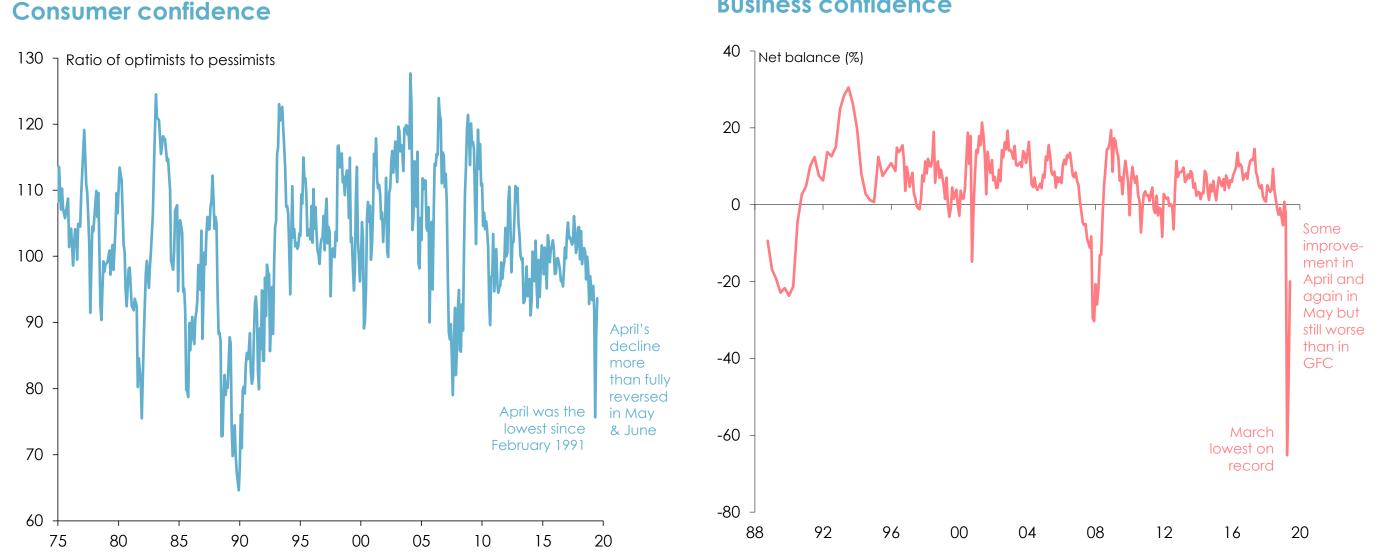


SAIII FSLAKE

CORINNA ECONOMIC ADVISORY

Note: 'transit' means using public transport. Sources: Apple Mobility Trends Reports (data up to 1st July); Google Covid-19 Community Mobility Reports (data up to 27th June).

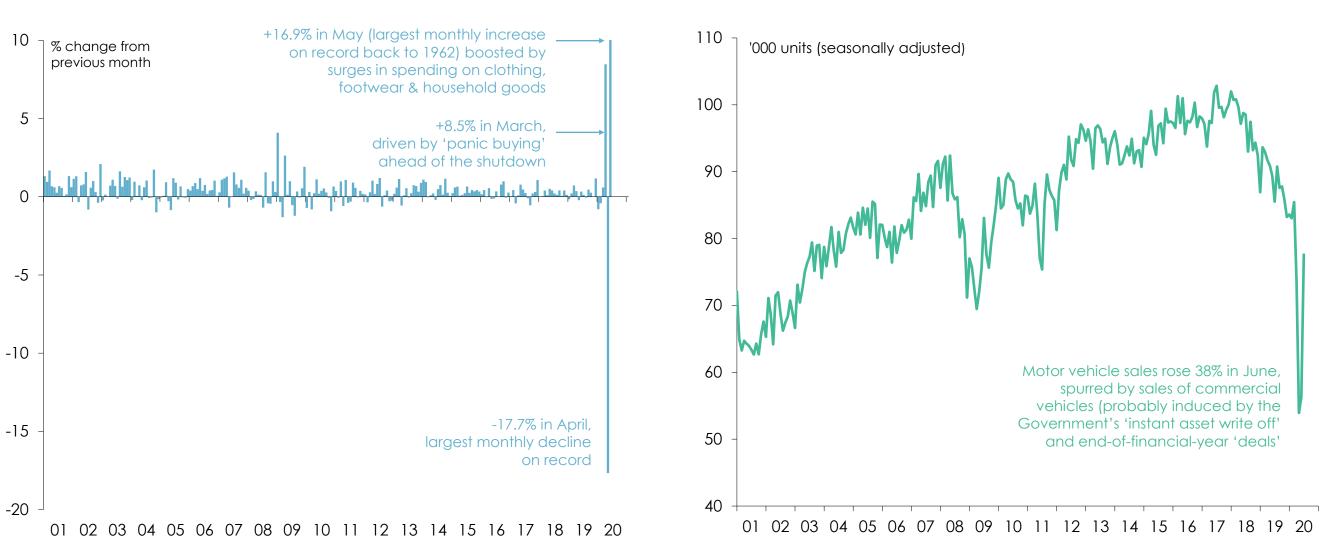
Consumer confidence is now (June) back to pre-pandemic levels, though business confidence was still quite weak as of May



Business confidence

Sources: Westpac-Melbourne Institute (July data released on 15th July); National Australia Bank (June data released on 14th July).

Retail sales rebounded 16.9% in May after a 17.7% decline in April; while vehicle sales surged in June (though still well below year-earlier levels)



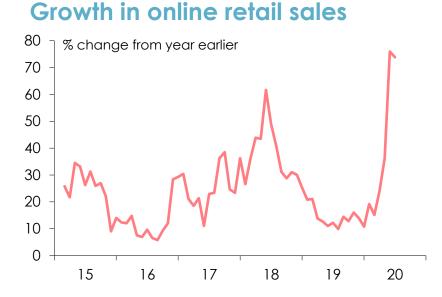
Motor vehicle sales

SAUL ESLAKE CORINNA ECONOMIC ADVISORY

Sources: ABS; Federal Chamber of Automotive Industries VFACTS (seasonal adjustment of FCAI data by Corinna)

Retail sales

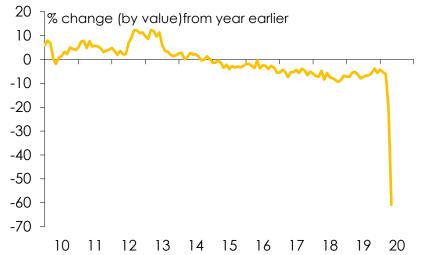
The pandemic and lockdown has accelerated changes in the way Australians shop, and make payments



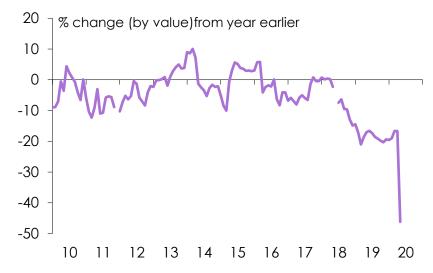
ATM cash withdrawals



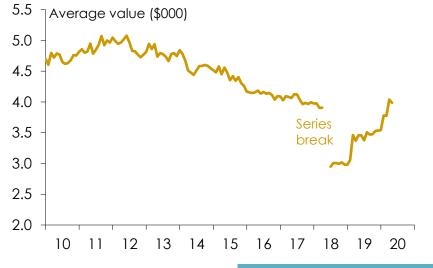
Debit card cash-outs



Credit card cash advances

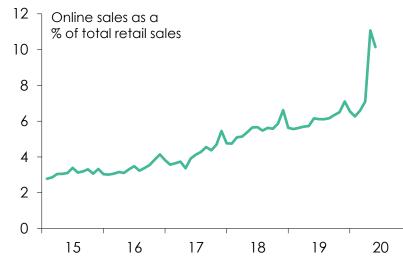


Direct entry payments



SAUL ESLAKE CORINNA ECONOMIC ADVISORY

Online retail 'market share'



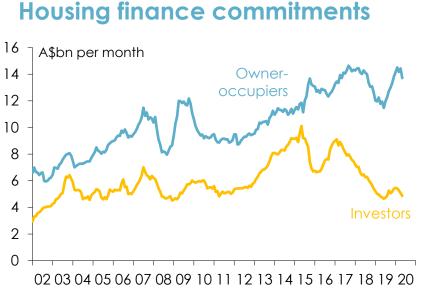
Property prices fell by an average of 1.0% over May and June on thin volumes, largely reflecting falls in top quartile prices



Note: The index of property prices measures the 'organic' change in underlying sales values by using a hedonic regression methodology that takes account of changes in the characteristics of properties being sold from month to month. The index of residential rents uses a similar methodology to measure the 'organic' change in underlying rents. The 'modelled' sales volume estimates seek to account for delays in receiving information on transactions that have yet to settle (which can be more than six weeks after the contract date). Latest data are for June 2020. Sources: CoreLogic; SQM Research.

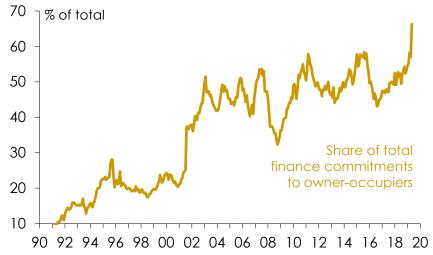
SAUL ESLAKE CORINNA ECONOMIC ADVISORY

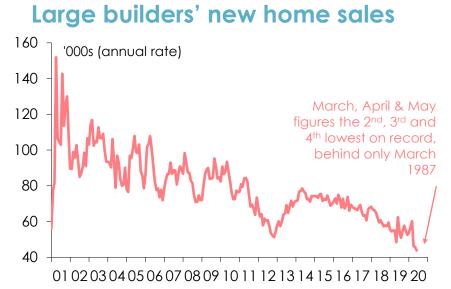
Residential building activity will turn down over the next few months and longer-term will be adversely affected by sharply lower immigration



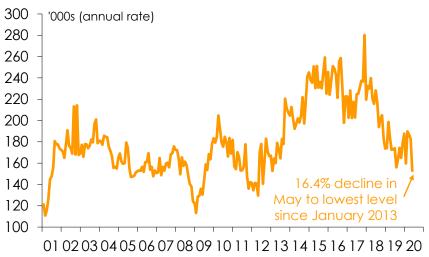
Refinancings as pc of total

64

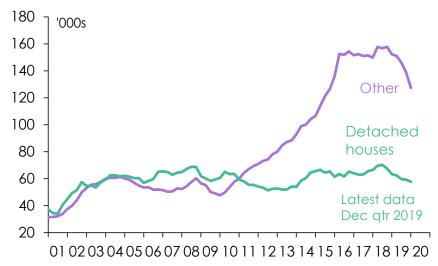




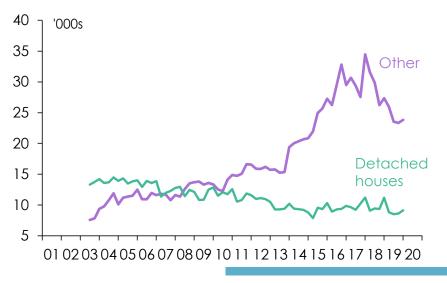
Residential building approvals



Dwellings under construction



'Pipeline' of work yet to be done



SAIII

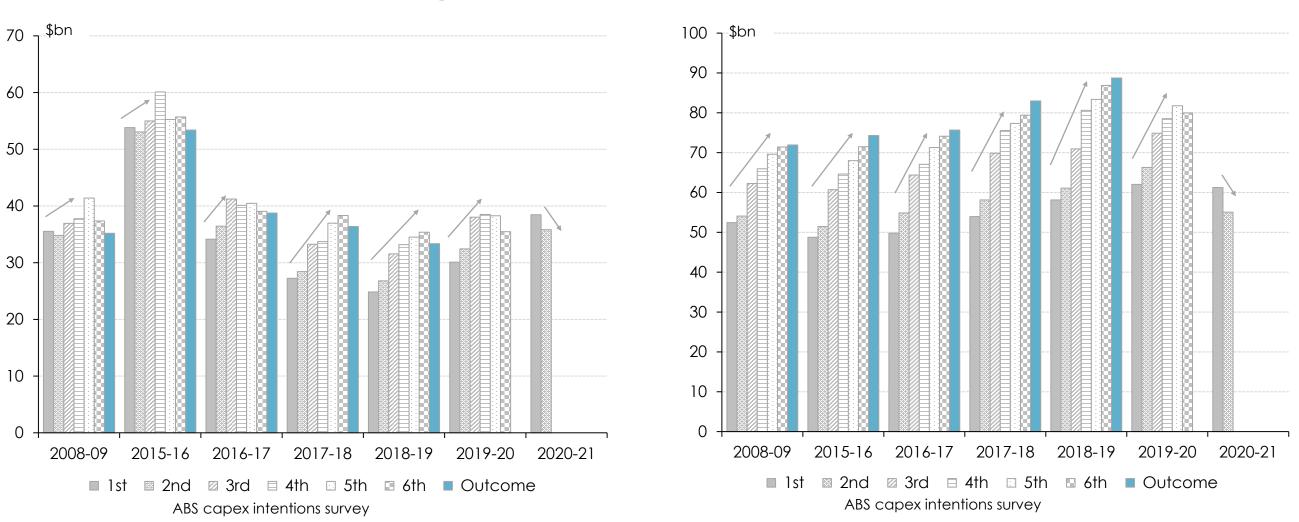
FSIAKE

CORINNA ECONOMIC ADVISORY

Note: 'New home sales' are of detached dwellings only and exclude small-scale builders. Sources: ABS; Housing Industry Association. May housing finance data will be released on 9th July.

Businesses have cut back their capital expenditure intentions for 2020-21, which is unusual for this time of year

Capital expenditure intentions – non-mining



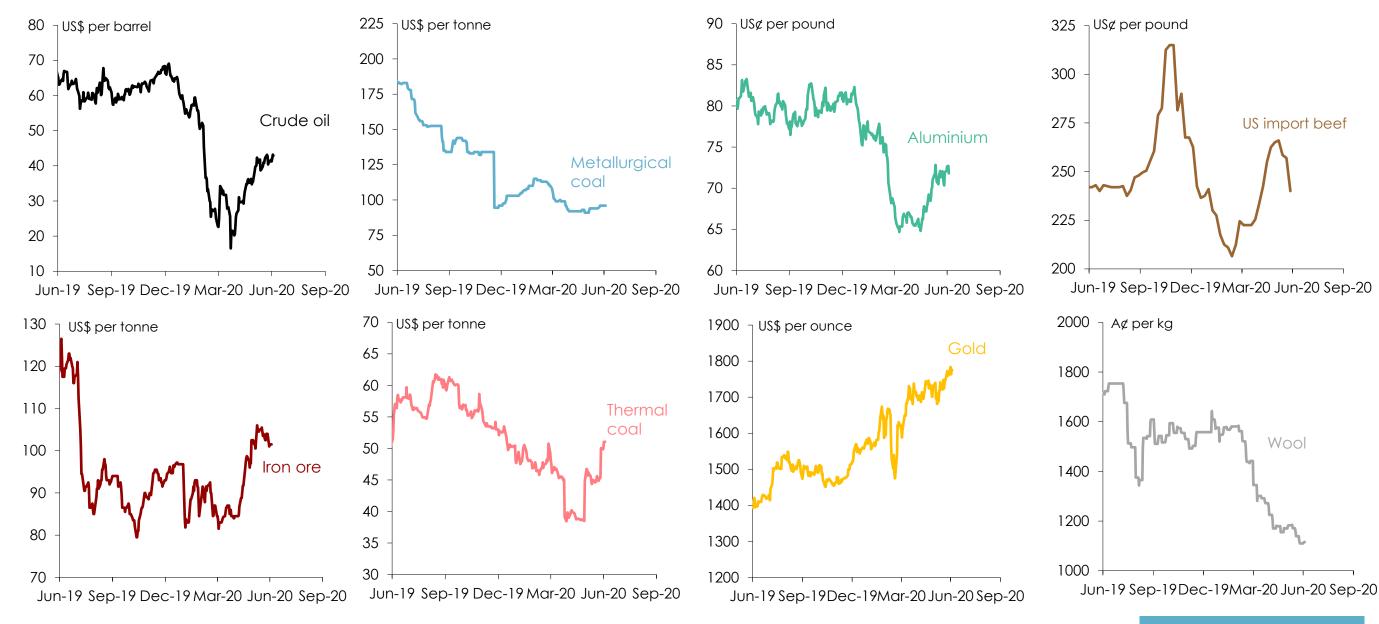
Capital expenditure intentions - mining

Note: The ABS conducts six surveys of business' capital expenditure intentions in respect of each financial year. The first is conducted in January & February prior to the commencement of the financial year, the second in May & June, the third in July & August of the financial year, the fourth in October & November, the fifth in January & February of the financial year, and the sixth in May & June. The outcome (actual capital expenditure in the financial year) is determined from the survey taken in July & August after the end of the financial year. The survey excludes businesses in the agriculture, forestry & fishing; and public administration and safety sectors, and also superannuation funds. The education & training, and health care & social assistance sectors have been included in the surveys since December 2019 but are not included in the above charts (to assist in comparisons). Source: ABS (next update 27th August).



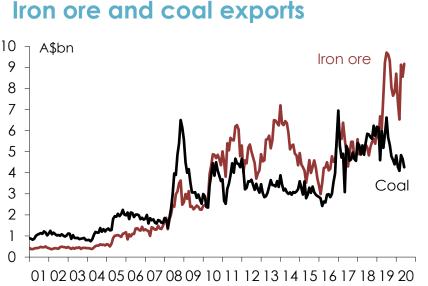
65

Despite a sharp fall in oil prices, most Australian resources export commodity prices have proved relatively resilient (unlike during the GFC)

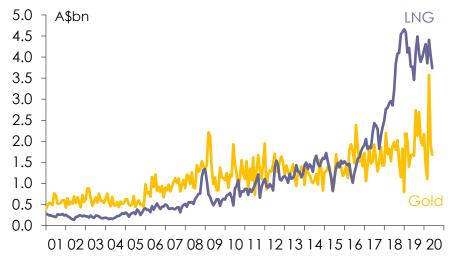


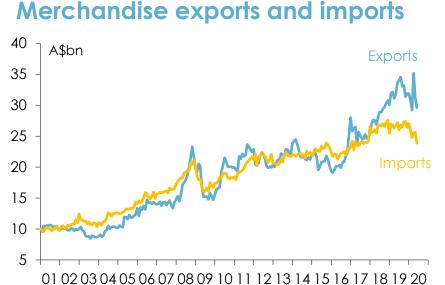
SAUL ESLAKE CORINNA ECONOMIC ADVISORY

Exports of most items except iron ore have fallen since March, but that's been offset by big falls in imports, especially services & consumer goods

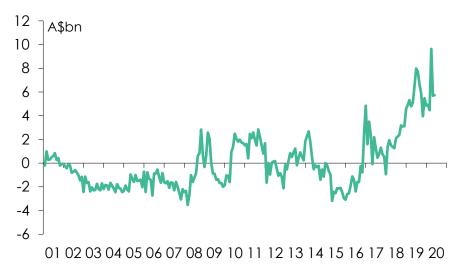


LNG and gold exports

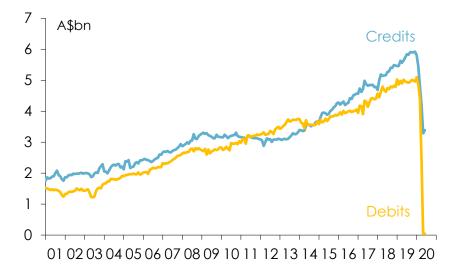




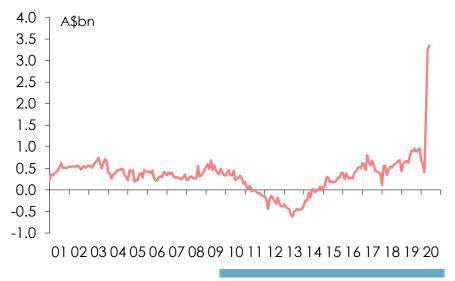
Merchandise trade balance



Tourism-related services trade



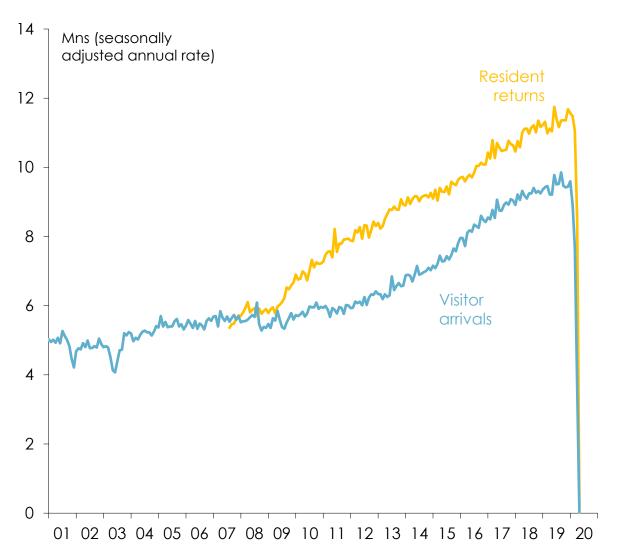
Tourism services trade balance



SAUL ESLAKE CORINNA ECONOMIC ADVISORY

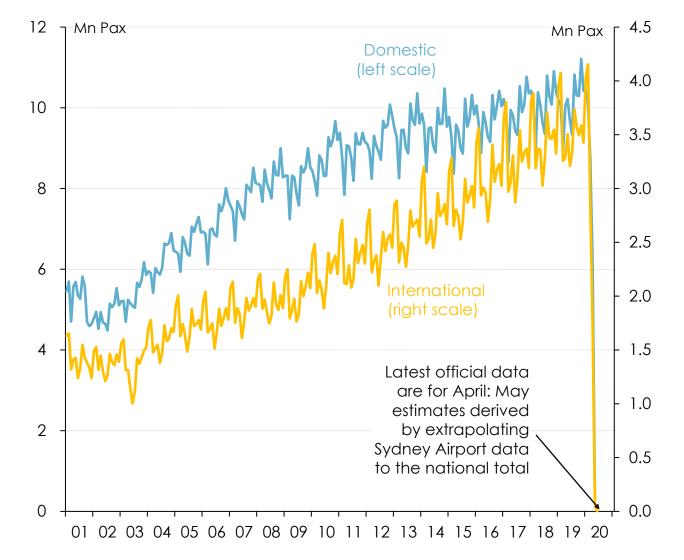
Merchandise exports and im

Tourism and aviation have been severely impacted by the closure of international and most state borders



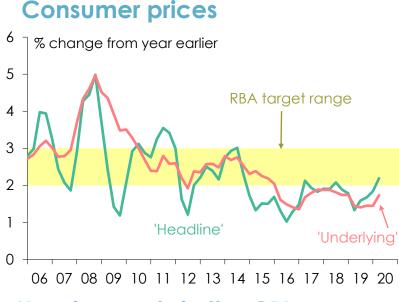
Short-term visitor arrivals and resident returns

Airport passenger movements

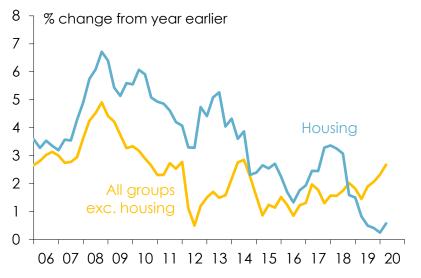


Note: The ABS has suspended publication of seasonally adjusted estimates of short-term visitor arrivals and resident returns, so published original estimates for April 2020 (and beyond) have been seasonally adjusted by Corinna using the same seasonal factors as for the corresponding month of 2019. Sources: ABS; Bureau of Industry, Transport and Resources Economics; Sydney Airport Ltd; Corinna.

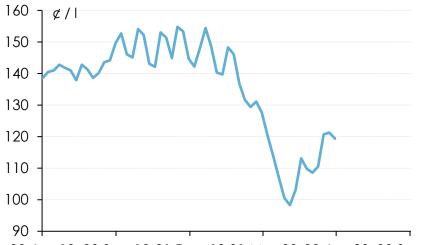
Inflation will turn negative, temporarily, in Q2 and likely remain below the RBA's target until at least the second half of 2021



Housing costs in the CPI

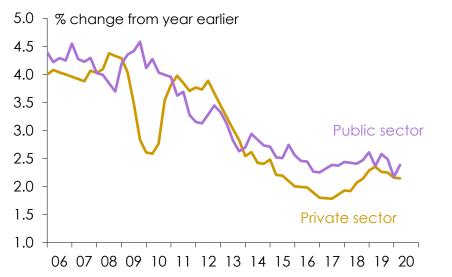


Retail petrol prices



30 Jun 19 30 Sep 19 31 Dec 19 31 Mar 20 30 Jun 20 30 Sep 20

Wage price index

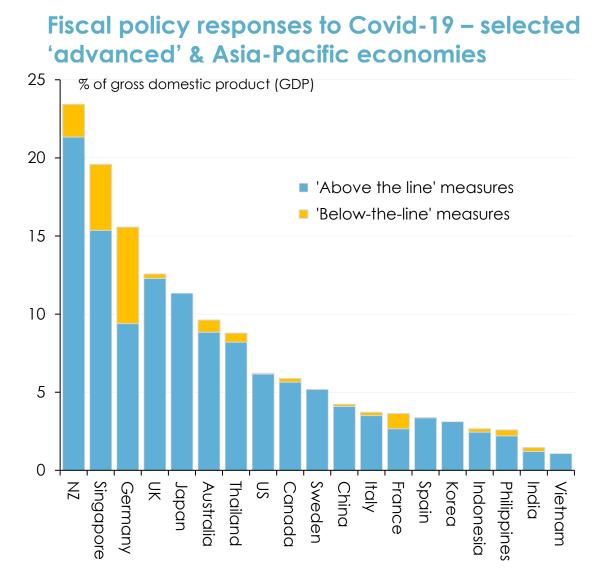


- The RBA has undershot its 2-3% target for 'underlying' inflation for four years in a row
- Q2 inflation will likely be negative (both qoq and yoy) as a result of lower petrol prices (down 21% on average in the quarter) and the Government's provision of free child care during the shutdown
- Conversely the removal of free child care from 12th July and the rebound in petrol prices will boost the CPI in Q3
- Freezes on utilities charges in some states will detract from inflation in Q3
- House prices and rents will continue to exert downward pressure on inflation over at least the next 6-12 months
- Wages haven't been a source of price pressure for the past six years, and are unlikely to be in the next 1-2 years either

SAUL ESLAKE CORINNA ECONOMIC ADVISORY

Note: 'Underlying' inflation is the average of the weighted median and trimmed mean CPIs. Wage price indices exclude bouses. Sources: ABS (June quarter CPI will be released on 29th July); Australian Institute of Petroleum.

The Australian Government's policy measures have been large by historical and international standards



Note: 'Above the line' measures comprise additional or accelerated spending and deferred or foregone revenue. 'Below the line' measures comprise equity injections, loans, asset purchases and debt assumptions, but do not include loan guarantees or other contingent liabilities. Source: IMF, Fiscal Monitor: Database of Country Fiscal Measures in Response to the COVID-19 Pandemic, 24th June 2020.

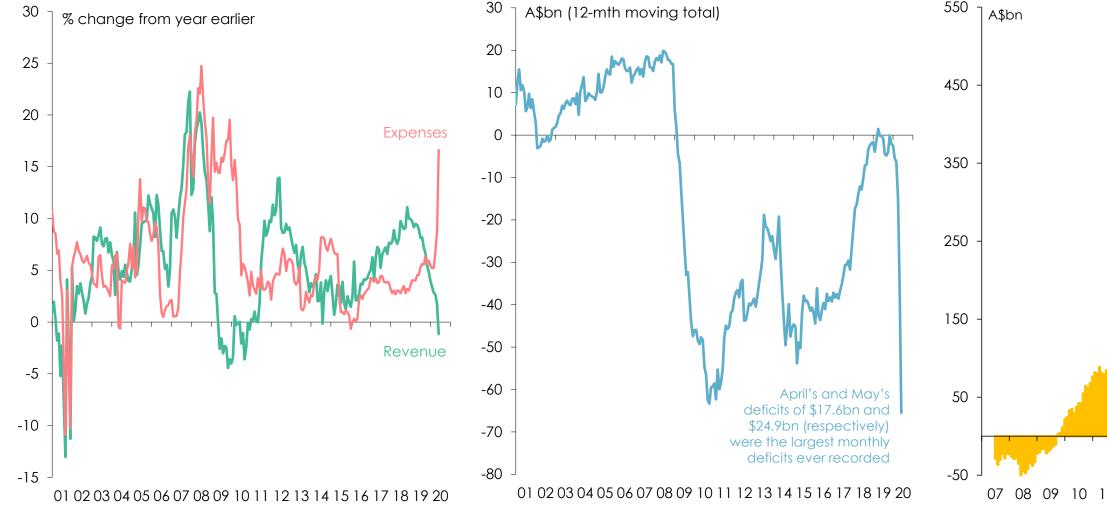
Policy measures announced thus far by the Australian Government total \$180bn (allowing for the downward revision to the cost of JobKeeper), or about 9% of GDP – which is large by international standards (and double what was done during the GFC)

Principal objectives of policy measures have been to –

- maximize the 'survival prospects' of businesses affected by the shutdown
- minimize the impact of the shutdown on employment
- provide additional income support to those who lose their jobs
- strengthen the capacity of the health care system to cope with increased demand
- Policy measures have been designed to be 'simple' to administer, and to make greatest use of existing systems rather than having to create new mechanisms
 - which has resulted in some anomalies
- Policy measures also designed to be readily 'switched off' once the need for them has passed
 - most of them scheduled to terminate at the end of September
 - which poses the risk of a 'setback' at that time unless the Government 'tapers' some programs

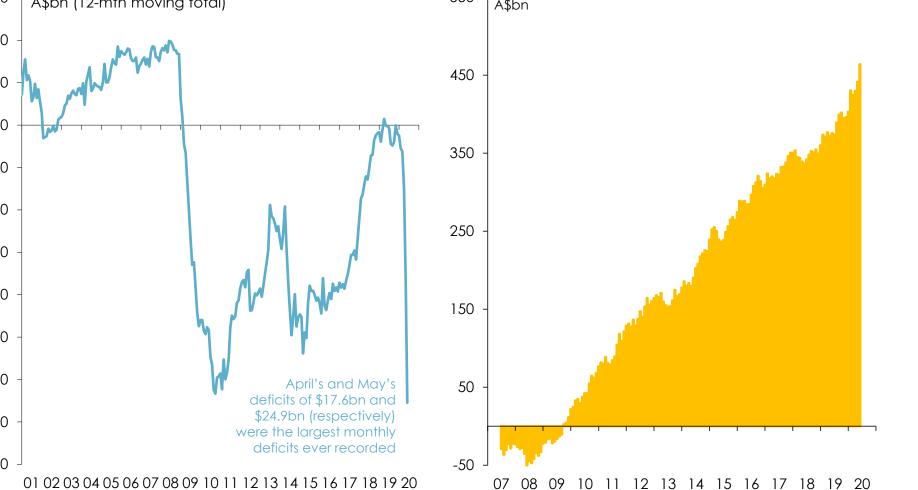
The Australian Government's 'bottom line' has begun to deteriorate sharply, and ...

Australian Government revenue and expenses



Australian Government 'underlying' cash balance

Australian Government net debt



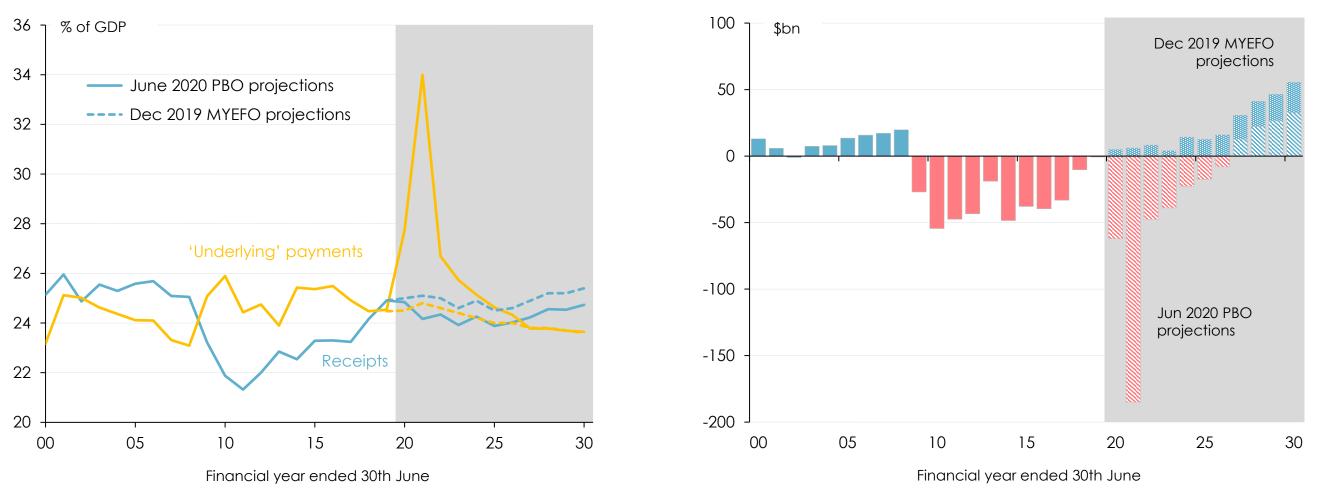
Note: Revenue and expenses are accrual accounting items. The 'underlying' cash balance is (cash) receipts minus payments, excluding transactions in financial assets for policy purposes and net earnings of the Future Fund. Net debt is total interest-bearing liabilities (government securities, deposits, loans and other borrowing) minus cash and deposits, advances paid, and (interest-bearing) loans, placements and investments. Source: Department of Finance.



... will blow out to over \$60bn in 2019-20, around \$185bn in 2020-21, and won't return to surplus (on unchanged policies) until 2026-27 – but ...

Australian Government 'underlying' cash

Australian Government receipts and 'underlying' payments

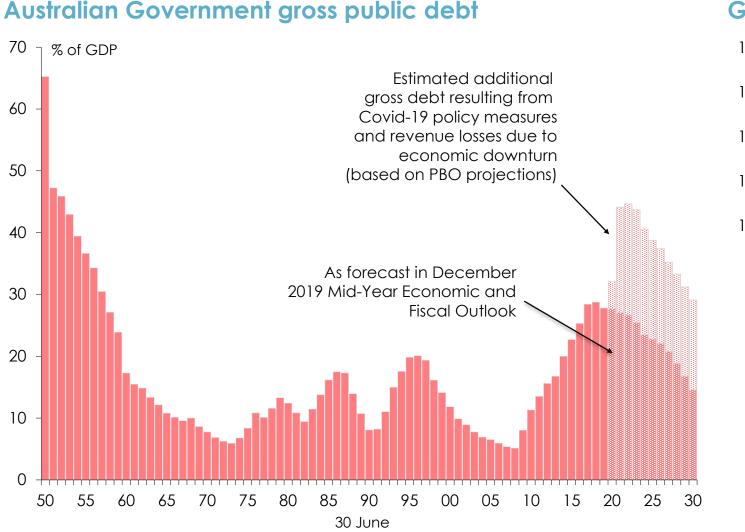


balance

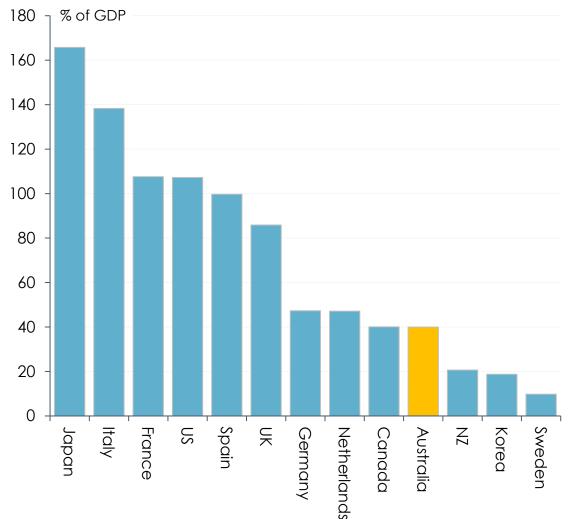
Note: 'Underlying' payments excludes net investment in financial assets for policy purposes. The 'underlying' cash balance also excludes net earnings of the Future Fund prior to 2020-21. Sources: Australian Government, Mid-Year Economic and Fiscal Outlook (MYEFO), December 2019; Parliamentary Budget Office (PBO), Mediumterm fiscal projections: impact of Covid-19 pandemic and response (5th June 2020). The PBO projections were compiled using the RBA's 'baseline' scenario outlined in its May 8th Statement on Monetary Policy for economic parameters. The Treasurer will give an update of fiscal and economic forecasts on 23rd July.

72

... there's no need for undue alarm at the level of debt which will be incurred by the Australian Government



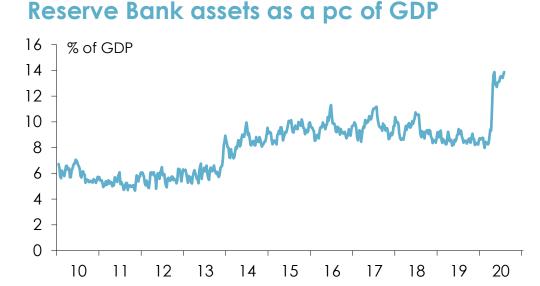
General government net debt, 2021



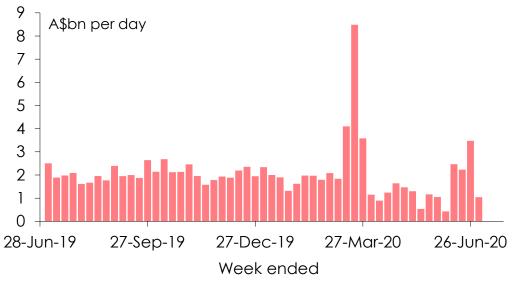
Note: Estimates of additional gross debt from 2019-20 onwards are derived by assuming that gross debt rises by the same dollar amount as net debt projected by the Parliamentary Budget Office in its 'baseline' scenario. Sources: Katrina Di Marco, Mitchell Pirie and Wilson Au-Yeung, A History of Public Debt in Australia (Australian Treasury, 2011); Australian Government, Mid-Year Economic and Fiscal Outlook (MYEFO), December 2019; Parliamentary Budget Office (PBO), Medium-term fiscal projections: impact of Covid-19 pandemic and response (5th June 2020); International Monetary Fund, Fiscal Monitor, April 2020.

SAUL ESLAKE

With official interest rates as low as they can go, the RBA has implemented a range of 'quantitative' monetary policy measures







□ Cash rate cut to 0.25% in March

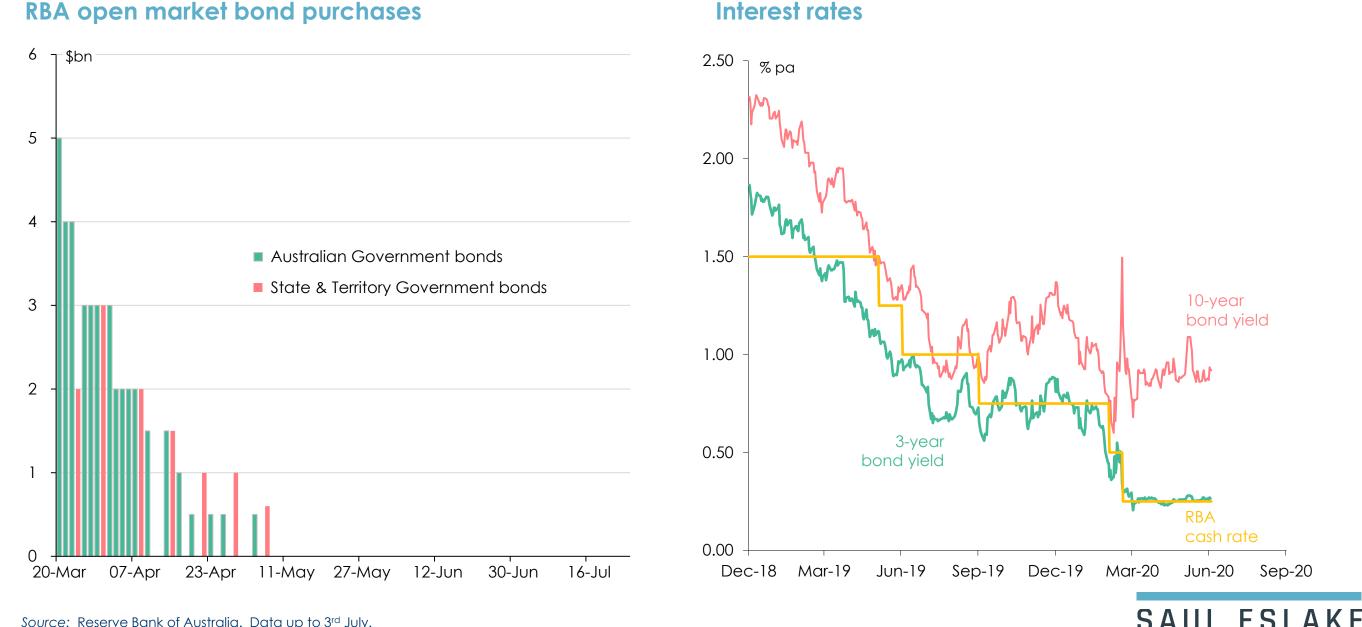
- the RBA has committed to keeping it at this level 'until progress is made towards full employment' and 'it is confident inflation will be sustainably within the 2-3% target band'
- RBA has 'no appetite' for negative rates
- RBA has committed to purchase bonds in the secondary market with a view to keeping the 3-year yield at 0.25%
 - to date RBA bond purchases amount to \$50bn (~ $2\frac{1}{2}$ % of GDP)
 - the RBA hasn't purchased any bonds since 6th May (but is prepared to 'scale up' these purchases again 'if necessary')
 - RBA assets are now equivalent to 13.9% of GDP (cf. BoC 23%, US Fed 33%, BoE 36%, ECB 54%, BoJ 119% see slide 22) and RBNZ 16%

RBA provided additional liquidity through 'open market operations' to prevent disruption of credit markets in March

- RBA repo transactions averaged just over \$1 bn a day in April and May, down from peak of almost \$8½ bn a day in 3rd week of March
- but increased to an average of \$2 bn a day in June
- 'Term Funding Facility' to provide up to \$90 bn at 0.25% pa to lending institutions for increased lending, especially to businesses with annual turnover of less than \$50 mn
 - to date \$15.4 bn has been provided through this facility (of which \$2.8 bn was drawn this past week)



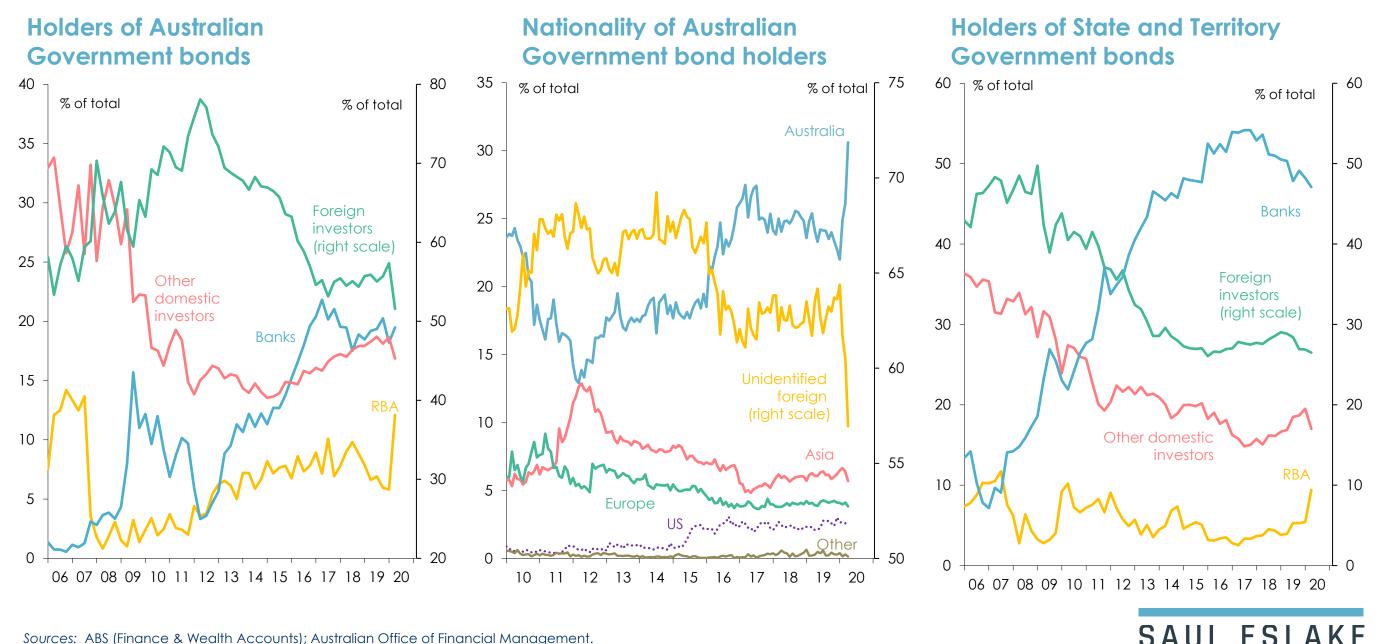
The RBA is targeting the 3-year bond yield at 0.25% pa – and hasn't needed to purchase bonds since 6th May in order to keep it there



CORINNA ECONOMIC ADVISORY

Source: Reserve Bank of Australia. Data up to 3rd July.

The RBA in effect more than absorbed the increase in Commonwealth and State debt, and sales by foreign investors, during the March quarter



CORINNA ECONOMIC ADVISORY

Sources: ABS (Finance & Wealth Accounts); Australian Office of Financial Management.

RBA Deputy Governor Guy Debelle made some important points in an online presentation to the Economic Society this week

- The RBA hasn't swallowed the 'modern monetary theory' (MMT) Kool-Aid: it isn't directly financing the Government's deficit
 - "When the RBA is buying government bonds, we are buying them in the secondary market. That is, they are bonds that have been issued to investors some time earlier. The RBA is not participating in any of the [Australian Office of Financial Management's] AOFM's bond tenders and does not purchase bonds directly from the state government borrowing authorities"

□ The RBA's 'QE' program won't lead to higher inflation

 "While the bond purchases by the RBA increase liquidity in the system, I do not see this posing any risk of generating excessively high inflation in the foreseeable future. Indeed, the opposite seems to be the more likely challenge in the current economic climate, that is, that inflation will remain below the RBA's target"

□ There is no cause for undue alarm over the increase in Australian Government debt

- "Nor do I see any issue at all with the capacity of the Government to repay the bonds it has issued. Firstly, even with the
 increased issuance to fund the fiscal stimulus, the stock of government debt relative to the size of the Australian economy
 remains low. Secondly, the Government is borrowing at yields that are very low historically.
- "Importantly, the yields on government debt are considerably below the long-run growth rate of the economy; that is, r is less than g. While ever this remains the case ... there are no concerns at all about fiscal sustainability from increased debt issuance. This is because growth in the economy will work to lower government debt as a share of nominal GDP"

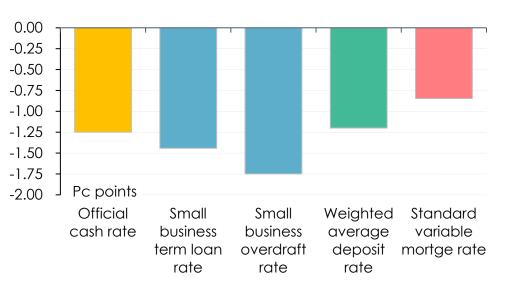
□ Monetary and fiscal policy will need to remain expansionary for a long time

 "it is still quite likely that this decline [in economic activity] will have a long-lived impact that will require considerable policy support for quite some time to come. While much of that support is likely to be on the fiscal side, the Reserve Bank will maintain the current policies to keep borrowing costs low and credit available, and stands ready to do more as the circumstances warrant"

The full text of Dr Debelle's speech is at <u>www.rba.gov.au/speeches/2020/sp-dg-2020-06-30.html</u>

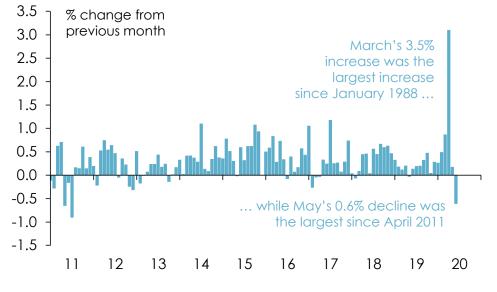
Source: Guy Debelle, The Reserve Bank's Policy Actions and Balance Sheet, Speech to the Economic Society of Australia, 30th June.

For now at least, banks are 'part of the solution', not 'part of the problem'



Changes in interest rates since June 2019

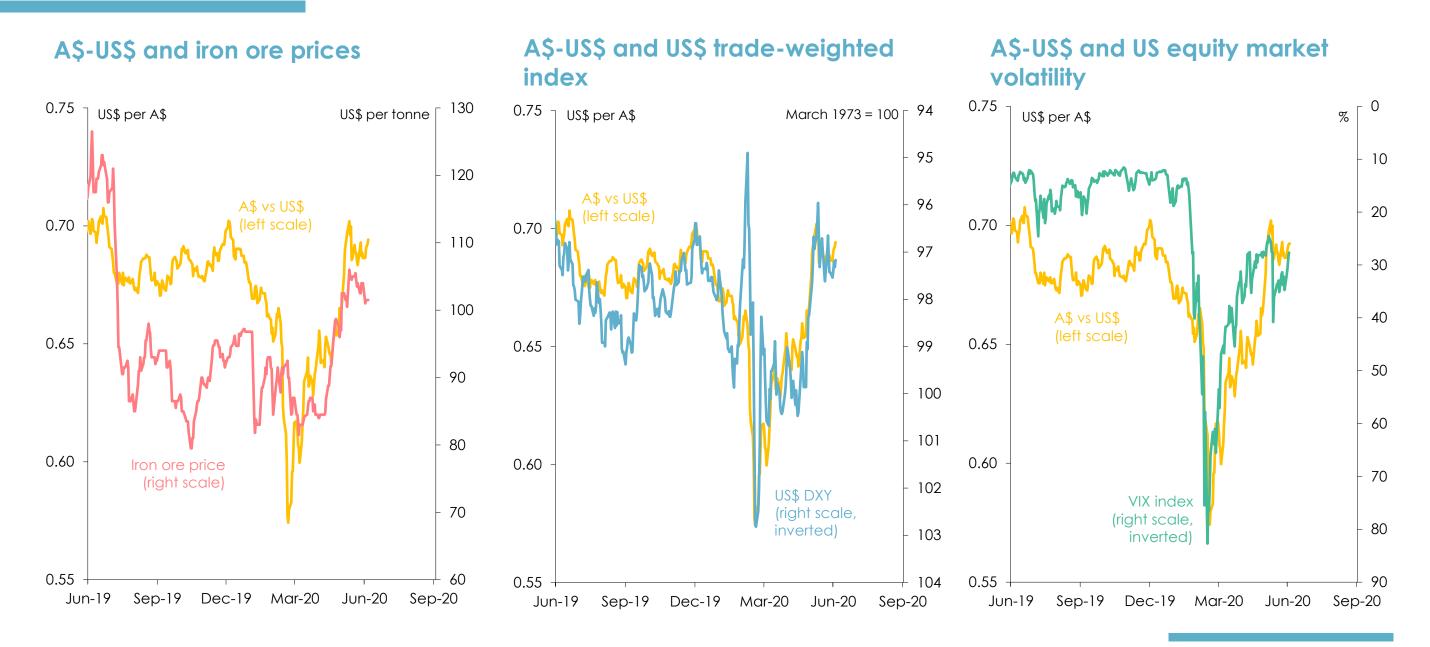
Business credit outstanding



- Banks have cut interest rates on small business loans by more than the official cash rate since June last year (when the RBA started cutting rates again)
- Bank lending to business recorded its largest monthly increase in 32 years in March, as customers drew down unused lines of credit as a precaution lending fell back in April
- In addition banks have extended 'repayment holidays' of up to six months to business and home mortgage borrowers who request it (about 10% of mortgages and 20% of SME loans)
 - although it is important to note that under these arrangements interest payments are deferred and capitalized, not foregone
- Major banks have cut or deferred dividends
- At end-2019, the Australian banking system had a Common Equity Tier 1 capital ratio of 11.3% of risk-weighted assets well above the 10.5% required for major banks since 2017
 - APRA will allow banks CET1 ratios to drop below the 2017 requirements during the Covid-19 period provided they remain above other minimum prudential capital requirements
- Banks may be hit by increased loan impairment charges after 30th September



The A\$ remained close to U\$69¢ this week, with lower iron ore prices offset by stronger investor risk appetite



Note: The VIX index is a measure of the implied volatility of S&P500 options and is widely interpreted as an indicator of investor risk appetite or aversion. Source: Refinitiv Datastream. Data up to 3rd July.

SAUL ESLAKE CORINNA ECONOMIC ADVISORY

79

The A\$ rose by about 1% against Asian currencies this week, and $\frac{3}{4}\%$ against the euro, but fell $\frac{1}{2}\%$ against the NZ\$

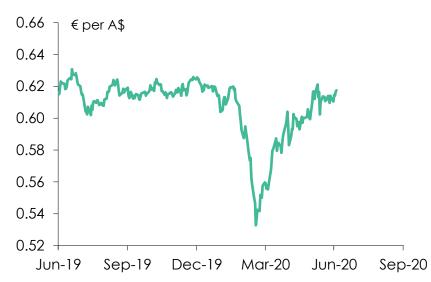


A\$ vs Korean won





A\$ vs Euro





AŞ vs NZŞ

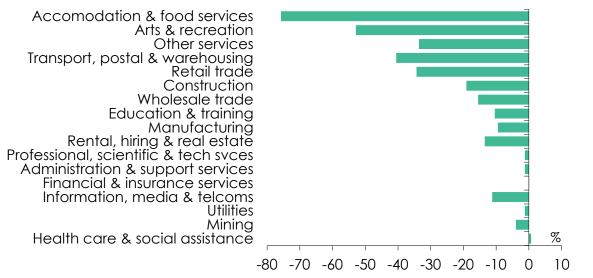


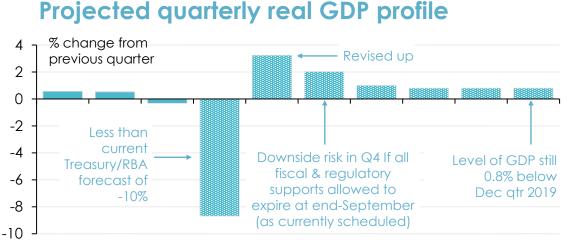
CORINNA ECONOMIC ADVISORY

Source: Refinitiv Datastream. Data up to 3rd July.

With 'social distancing' restrictions gradually eased from mid-May on, GDP could fall by about 9% and unemployment peak around 8%

Projected peak-to-trough decline in output, by sector





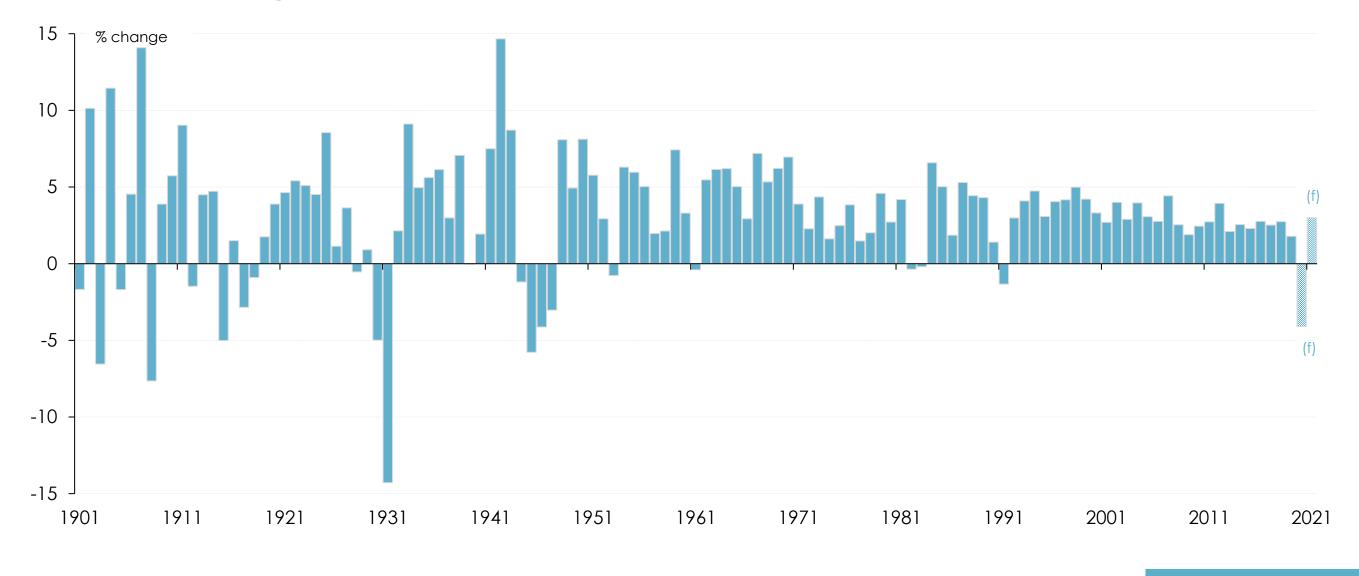
Sep-19 Dec-19 Mar-20 Jun-20 Sep-20 Dec-20 Mar-21 Jun-21 Sep-21 Dec-21

- GDP forecasts have been constructed using estimates of notional monthly changes in gross value added by industry, rather than the conventional approach of quarterly changes in the major expenditure components of GDP (consumption, housing & business investment, government spending, net exports etc)
- □ When the lock-down began, governments were indicating that restrictions would likely remain in force until the end of September
- On that basis, real GDP seemed likely to decline by at least 12 % between Dec qtr 2019 and the probable trough in Sep qtr 2020
- However with restrictions being eased (gradually) from mid-May onwards, the peak-to-trough decline in GDP may be 9% or less, with positive growth resuming in the Sep qtr
- □ That would imply year-average growth of about -³/₄ for FY 2019-20 and -1¹/₂% for FY 2020-21; or -4% for CY2020 and +3% for CY 2021
- Even with an earlier easing of restrictions, a 'V-shaped' recovery looks unlikely (see slide 82) – and some additional fiscal stimulus is likely to be required to support the recovery that will occur
- Unemployment now seems likely to peak at around 8% rather than 10% as feared initially – although how far unemployment rises in practice is very sensitive to whether people who have lost jobs remain 'in the labour force'

The contraction in real GDP in 2020 will still be the largest since the Great Depression

Australian real GDP growth since 1901

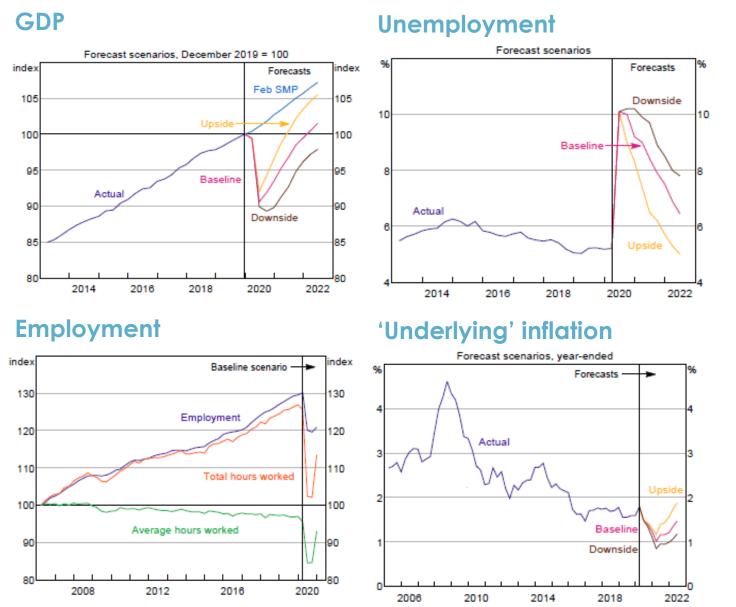
82



Note: From 1901 to 1960 data are for years ended 30th June; from 1961 onwards data are for years ended 31st December. Sources: ANU Source Papers in Economic History; ABS; Corinna.

SAUL ESLAKE CORINNA ECONOMIC ADVISORY

The RBA's most recent Monetary Policy Statement presented three alternative scenarios



- The RBA's 'baseline' scenario assumes that most 'social distancing' restrictions are lifted by the end of the September quarter, apart from those on large public gatherings and events, and international borders (which aren't opened until early 2021)
- In this scenario real GDP declines by 5% in 2020 but rebounds by 4% in 2021, while unemployment peaks at around 10% in the current (June quarter) and declines to 6½% by Dec qtr 2021
- The RBA's 'upside' scenario assumes most restrictions are phased out over coming months (which is more in line with the Government's "Three Step Plan" announced on 9thMay
- Under this scenario most of the initial decline in real GDP is reversed by mid-2021, while unemployment could be back to 5¼% by mid-2022
- The 'downside' scenario assumes restrictions are retained for longer or need to be reimposed
- In this scenario GDP would remain close to its trough through end-2020, and unemployment would remain close to 10% until 'well into 2021'



Source: Reserve Bank of Australia, Statement on Monetary Policy, 8th May 2020.

The Government's "3-Step Framework" for the easing of restrictions doesn't amount to a complete recovery

	GATHERINGS & WORK	EDUCATION & CHILDCARE	RETAIL & SALES	CAFES & RESTAURANTS	ENTERTAINMENT & AMUSEMENT VENUES	SPORT & RECREATION	ACCOMMODATION	DOMESTIC TRAVEL	
Step 1	Non-work gatherings of up to 10 Up to 5 visitors at home in addition to normal residents Work from home if it works for you and your employer Workplaces develop a COVIDSafe plan Avoid public transport in peak hour	Child care centres, primary and secondary schools open as per state and territory plans Universities/technical colleges to increase face-to-face where possible and prioritise hands-on, skills based learning	Retail stores open Retail stores and shopping centre managers must develop COVIDSafe plans Auctions/open homes can have gatherings of up to 10, recording contact details	May open and seat up to 10 patrons at one time Need to maintain an average density of 4m ² per person Food courts are to remain closed to seated patrons	To remain closed: Indoor movie theatres, concert venues, stadiums, galleries, museums, zoos, pubs, registered and licensed clubs, nightclubs, gaming venues, strip clubs and brothels Exception: Restaurants or cafes in these venues may seat up to 10 patrons at one time	No indoor physical activity including gyms Community centres, outdoor gyms, playgrounds and skate parks allow up to 10 people Outdoor sport (up to 10 people) consistent with the AIS Framework for Rebooting Sport Pools open with restrictions	Continue current arrangements for caravan parks and camping grounds (closed to tourists in some states and territories) Hostels and hotels are open for accommodation	Allow local and regional travel for recreation Refer to state and territory governments for border restrictions and biosecurity conditions	
Step 2	Non-work gatherings of up to 20 States and territories may allow larger numbers in some circumstances Work from home if it works for you and your employer Workplaces develop a COVIDSafe plan Avoid public transport in peak hour	Child care centres, primary and secondary schools open as per state and territory plans Universities/technical colleges to increase face-to-face where possible and prioritise hands-on, skills based learning	Retail stores open Retail stores and shopping centre managers must develop COVIDSafe plans Auctions/open homes can have gatherings of up to 20, recording contact details	Cafes and restaurants can seat up to 20 patrons at one time Need to maintain an average density of 4m ² per person Food courts are to remain closed to seated patrons	Indoor movie theatres, concert venues, stadiums, galleries, museums, zoos may have up to 20 patrons To remain closed: pubs, registered and licensed clubs, RSL clubs, casinos, nightclubs, strip clubs and brothels Exception: Restaurants or cafes in these venues may seat up to 20 patrons at one time	Up to 20 people allowed to participate in outdoor sports consistent with the AIS Framework for Rebooting Sport Up to 20 people allowed to participate in all indoor sports, including gyms Need to maintain an average density of 4m ² per person Pools open with restrictions	Caravan parks and camping grounds fully open All accommodation areas open and allow gatherings of up to 20 people	Allow local and regional travel for recreation Consider allowing interstate recreational travel depending on the situation in each state and territory Refer to state and territory governments for biosecurity conditions	
Step 3	Non-work gatherings of up to 100 people Larger gatherings to be considered Return to workplace Workplaces develop a COVIDSafe plan Avoid public transport in peak hour	Child care centres, primary and secondary schools open as per state and territory plans Universities/technical colleges to increase face-to-face where possible and prioritise hands-on, skills based learning Consider reopening residential colleges and international student travel	Retail stores open Retail stores and shopping centre managers must develop COVIDSafe plans Auctions/open homes can have gatherings of up to 100, recording contact details	Cafes, restaurants and food courts can seat up to 100 people Need to maintain an average density of 4m ² per person	Venues open in Step 2 may have up to 100 patrons Consideration will be given to opening bar areas and gaming rooms Exception: Restaurants or cafes in these venues may seat up to 100 patrons at one time To remain closed: strip clubs and brothels	All venues allowed to operate with gatherings of up to 100 people Need to maintain an average density of 4m ² per person Community sport expansion to be considered consistent with the AIS Framework for Rebooting Sport	All accommodation areas open and allow gatherings of up to 100 people	Allow interstate travel Refer to state and territory governments for biosecurity conditions	

Sources: Australian Department of Health; Hon. Josh Frydenberg MP, Ministerial Statement on the Economy, 12th May 2020.

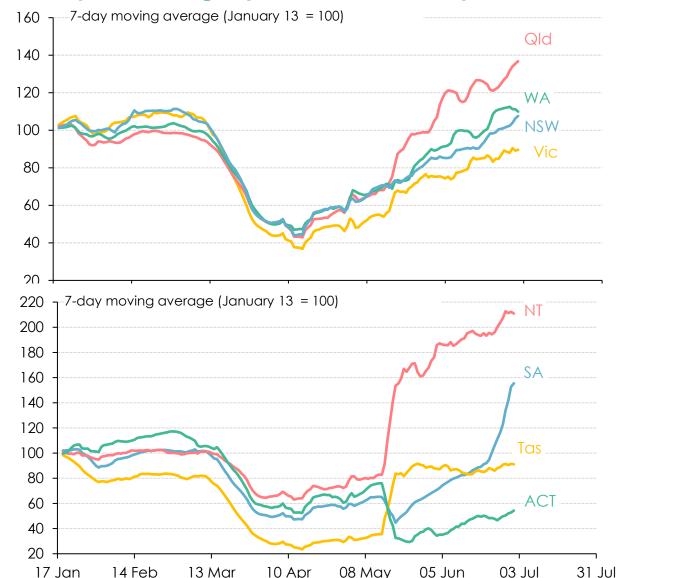
regained, and \$3bn of GDP to be recouped, from 'Step 1' Full implementation of all 3 steps is expected to enable 850,000 people to return to work, and generate \$9.4bn per month of

Treasury expects 250,000 jobs to be

- additional GDP
- These figures compare with job losses to date of around 975,000, and Treasury estimates of a \$50bn decline in GDP during the June quarter (about \$16bn per month)

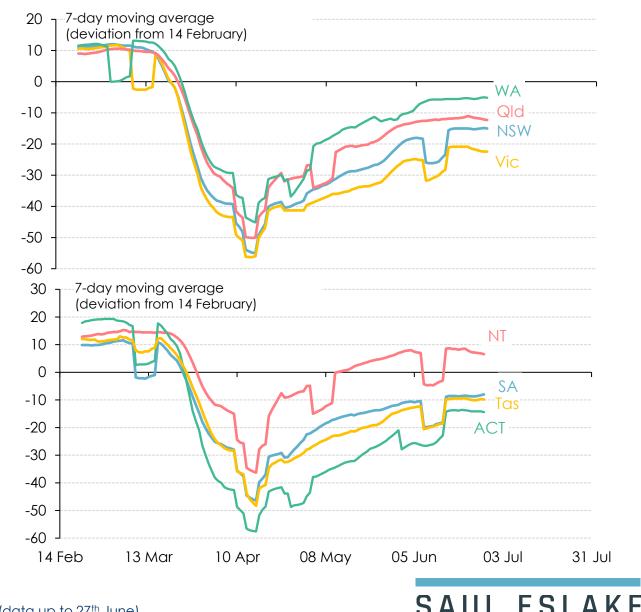
SAUL ESLAKE CORINNA ECONOMIC ADVISORY

Mobility data suggest Northern Territory, Queensland & Western Australia returning to 'normal' fastest, with New South Wales & Victoria lagging



Time spent driving, by State and Territory





CORINNA ECONOMIC ADVISORY

Sources: Apple Mobility Trends Reports (data up to 1st July); Google Covid-19 Community Mobility Reports (data up to 27th June).

The path out of the current downturn will be more gradual than the path into it was

□ 'Social distancing' requirements will be relaxed gradually rather than 'all at once'

- new health and safety regulations will likely limit the number of employees and customers who can be 'on premises' (which may make it uneconomic for some businesses to re-open until restrictions are relaxed
- and many people may remain wary of exercising all of their newly-regained 'freedoms' (see slide 83)
- 'At least some businesses won't have survived the shutdown period, and many of those which do will not immediately return to pre-outbreak levels of employment
 - so employment will remain below pre-outbreak levels for some time rather than 'snapping back' quickly
 - and those returning to work may work reduced hours (compared with pre-outbreak) for some time

□ The recovery in household spending is likely to be gradual, rather than rapid

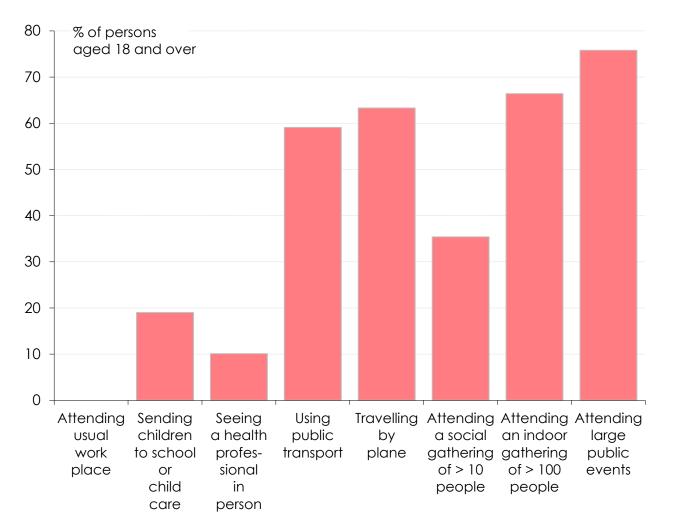
86

- if the recovery in employment is only gradual, so too will be the recovery in household disposable income
- most households will have run down discretionary savings to at least some extent, as well as having their superannuation balances depleted by market movements and/or withdrawals – and so will likely want to rebuild savings
- households with mortgages who have deferred repayments will face higher or longer mortgage repayments, constraining their spending capacity to some extent
- household spending may also be affected by 'negative wealth effects' from lower property prices
- □ There is some risk of a 'setback' when government support programs come to an end (nearly all of them at the end of September), or if restrictions on the movement or gathering of people have to be re-imposed
- International borders (except with NZ) will likely remain closed until a vaccine is widely available which is in turn likely to be at least 12 months away
 - implying that there will be no near-term recovery in international tourism or international education
- Businesses are likely to be very hesitant about investment spending for an extended period (with some exceptions)

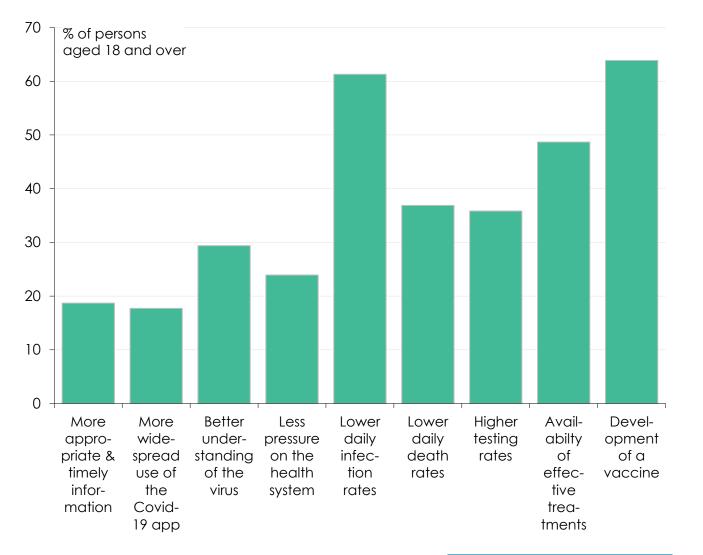


Australians seem likely to continue to be wary of travel and large gatherings, at least until a vaccine for Covid-19 is developed

Proportion of adults feeling 'uncomfortable' with selected activities as restrictions are eased



Actions that would improve people's comfort with activities as restrictions are eased

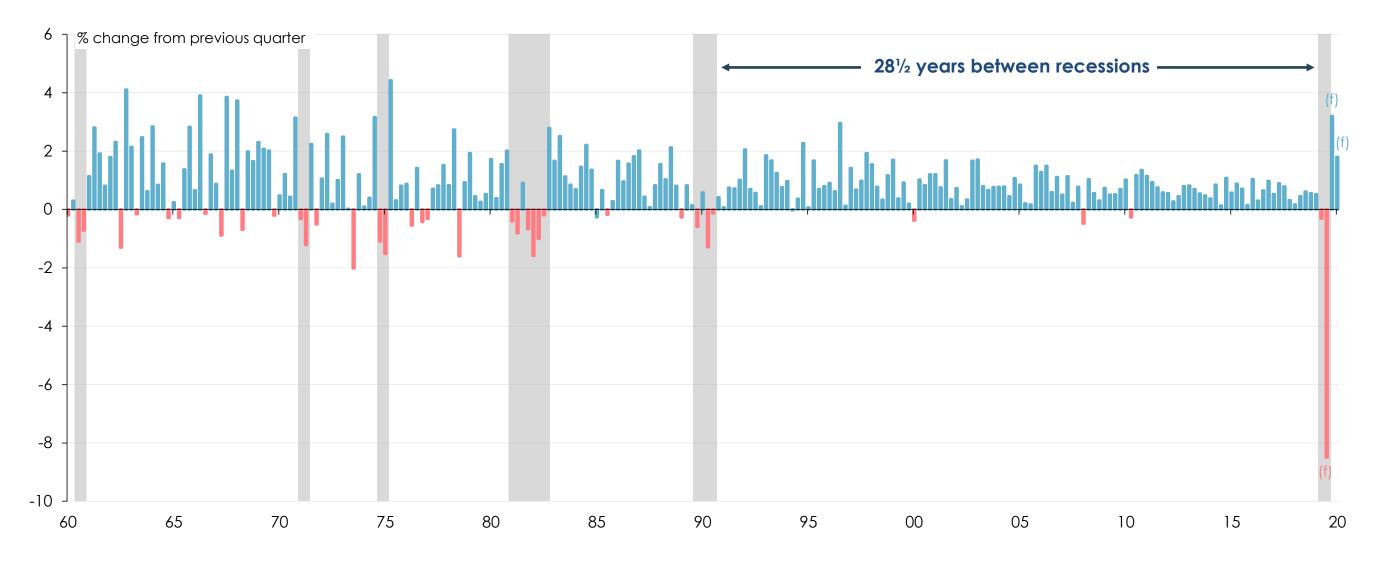


SAUL ESLAKE CORINNA ECONOMIC ADVISORY

87

Australia's record-breaking run of almost 30 years without a recession has come to an end

Quarterly growth in Australian real GDP, 1960-2020



SAUL ESLAKE CORINNA ECONOMIC ADVISORY

Note: Shaded areas denote recessions. Source: ABS.

The factors which helped us achieve almost 30 years of continuous economic growth may not be so helpful in the post-Covid environment

Australia's record-breaking run of almost 30 years without two or more consecutive quarters of negative real GDP growth owed a lot to four factors -

Population growth

- Australia's population grew at an average annual rate of 1.5% pa over the 19 years to 2019, compared with 0.6% pa for all 'advanced' economies
- net immigration accounted for 58% of this growth ie, in the absence of immigration Australia's population would have grown by only 0.7% per annum, on average, and would have aged more rapidly

Our unusual (for an 'advanced' economy) economic relationship with China

- China's rapid economic growth, industrialization and urbanization significantly boosted both the volumes and prices of many of our commodity exports, under-wrote the post-GFC mining investment boom, pushed down the prices of many of the things which we import, and contributed significantly to the growth of our tourism and education sectors
- By contrast, China's rapid economic growth undermined the competitiveness of manufacturing industries which account for a much larger share of most other 'advanced' economies, put downward pressure on the prices of their exports and put upward pressure on the prices of commodities which they import

□ The 'housing boom'

- Australia's 'housing boom' started earlier (mid-1990s) and ended later (2017, rather than 2007-08) than in most other 'advanced' economies (some such as Japan, Italy and France didn't have a housing boom at all)
- the two-way interaction between rising house prices and rising household debt underwrote stronger growth in household consumption spending, for longer, than would have occurred otherwise

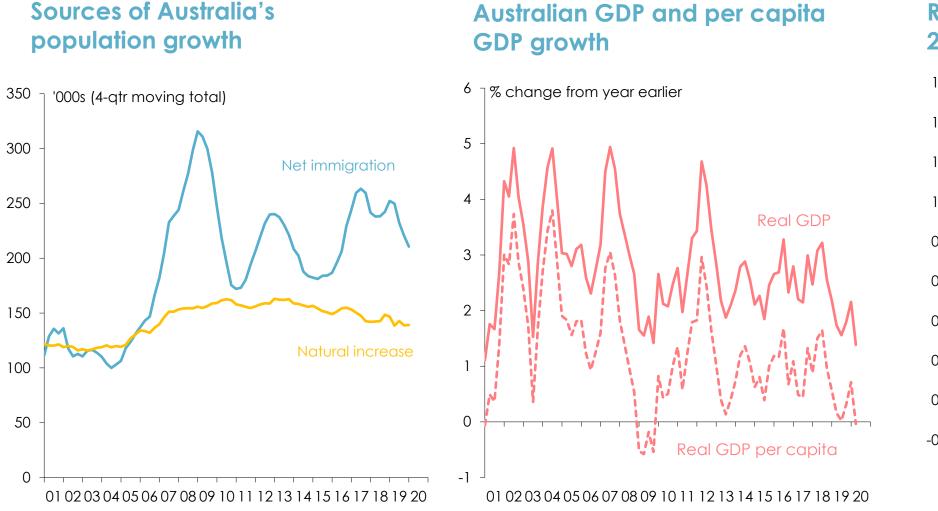
□ (Mostly) good macro-economic policy – especially by comparison with other 'advanced' economies

- although we haven't done nearly as well as we once did on the micro-economic front (especially with regard to productivity)

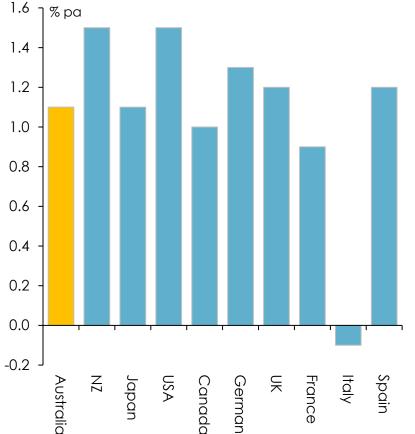
The first three of these are likely to be of less assistance from now on



A sharply lower immigration intake will detract significantly from Australian economic growth



Real per capita GDP growth, 2010-2019

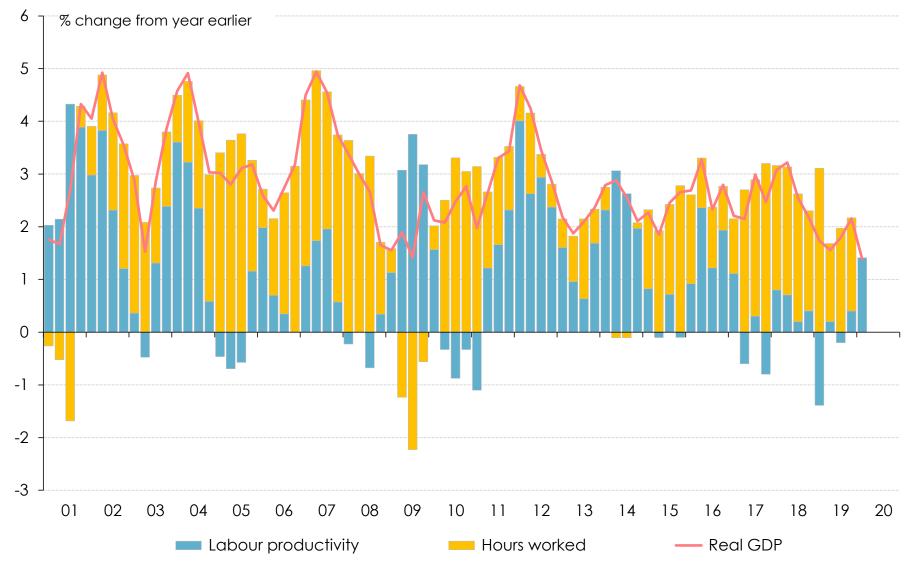


□ Treasury reportedly expects net overseas migration to fall by 30% in 2019-20 (ie to about 168,000) and by a further ~ 80% in 2020-21 (ie to about 36,000)



Australia has come to rely much more heavily on increased labour input to drive economic growth in recent years

Labour input and labour productivity contributions to Australian real GDP growth

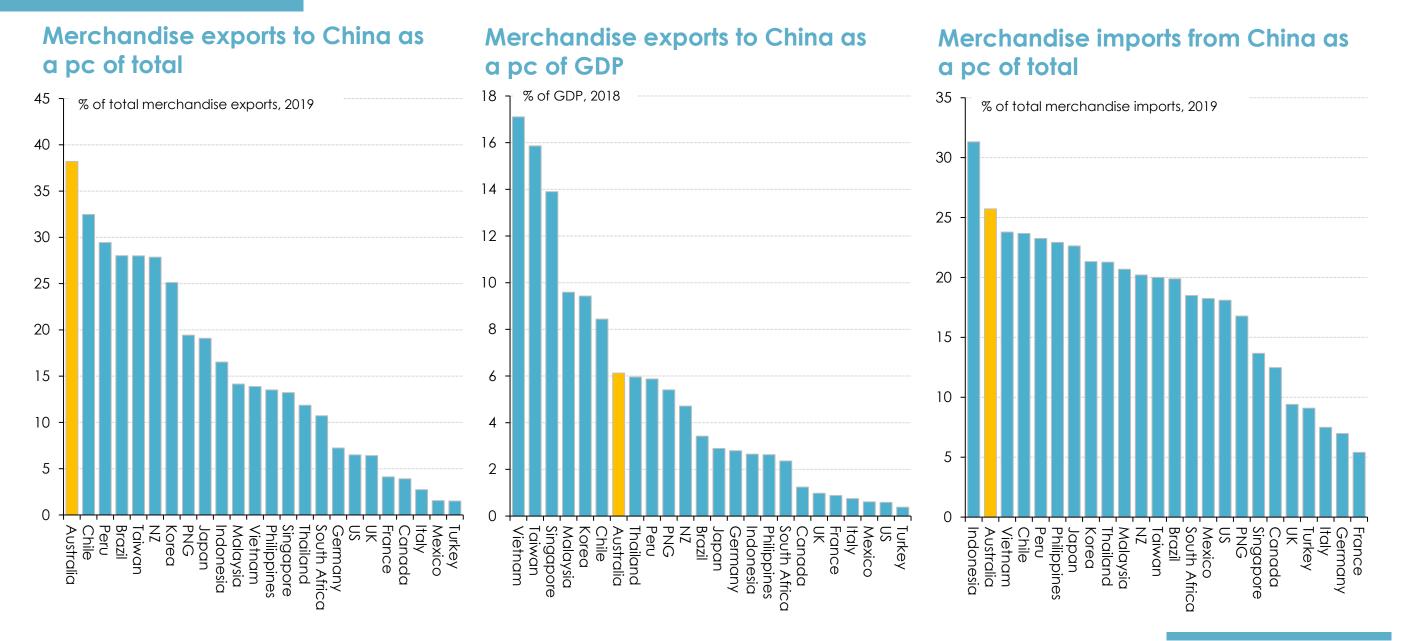


- Over the past five years, 72% of Australia's real GDP growth has come from increased labour input, and only 28% from labour productivity growth
- By contrast, between the end of the early 1990s recession and the onset of the global financial crisis, 46% of Australia's real GDP growth came from increased labour input and 54% from productivity growth

SAUL ESLAKE CORINNA ECONOMIC ADVISORY

91

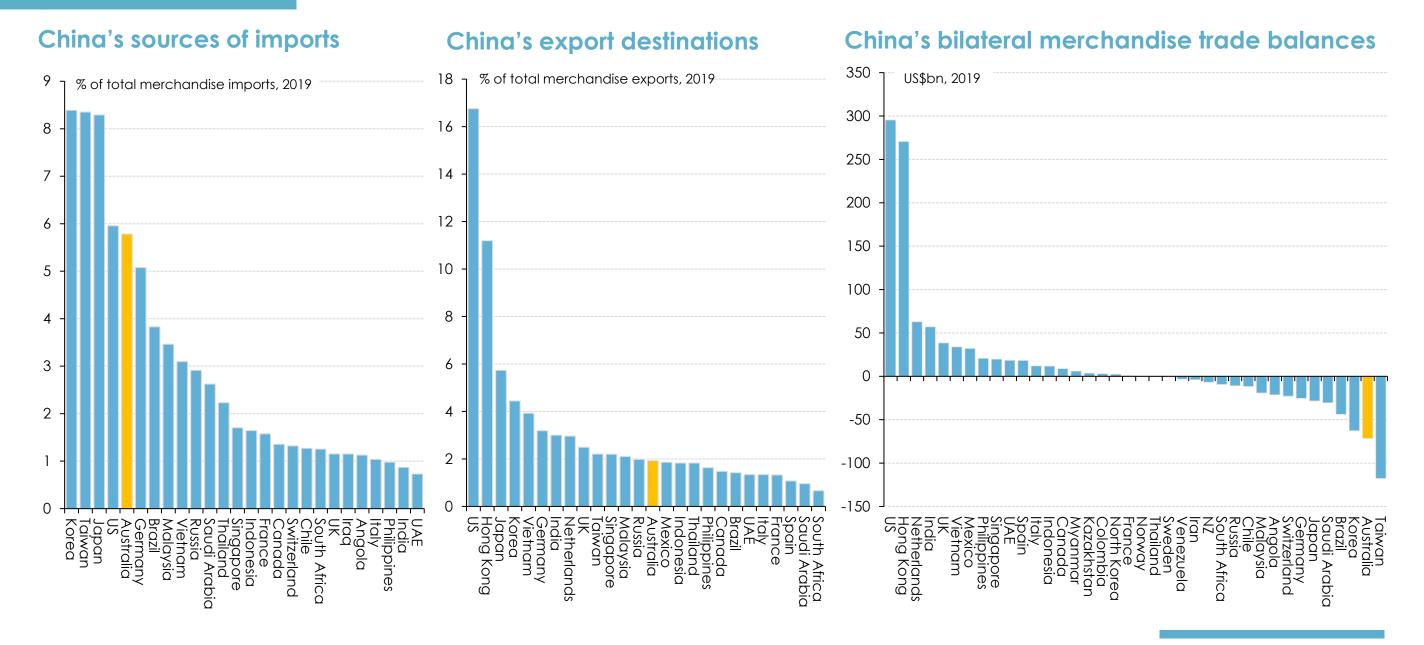
Australia has benefited enormously from its economic relationship with China over the past 25 years, but will that continue to be the case?



SAUL ESLAKE CORINNA ECONOMIC ADVISORY

Sources: IMF, Direction of Trade Statistics; Taiwan Ministry of Economic Affairs, Bureau of Foreign Trade.

Australia is China's 5th biggest source of imports (of goods), 14th biggest export market, and has the 2nd-largest bilateral trade surplus with China



SAIII

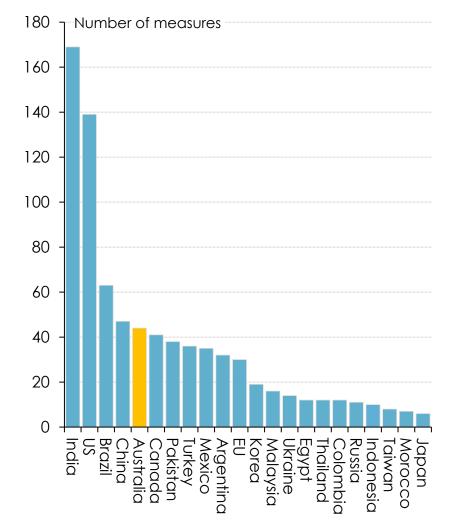
FSIAKE

CORINNA ECONOMIC ADVISORY

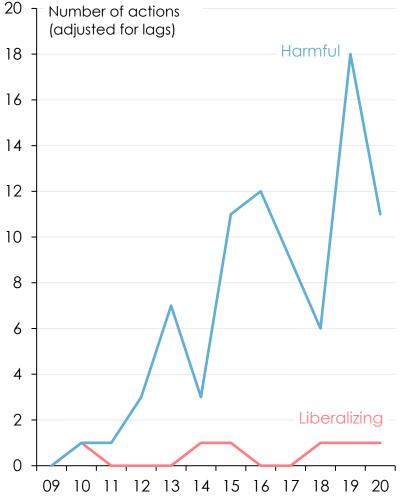
Source: International Monetary Fund, Direction of Trade Statistics.

China's threats against Australian exports of barley, beef, coal, tourism and education aren't justified, but we aren't complete innocents either

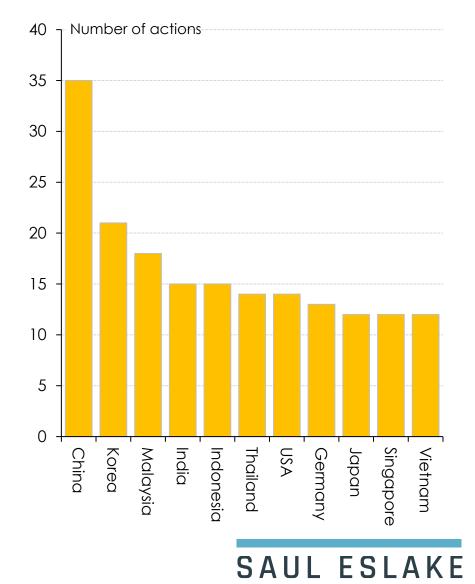
Number of anti-dumping measures imposed, 2015-19



Australian trade policy measures since 2009

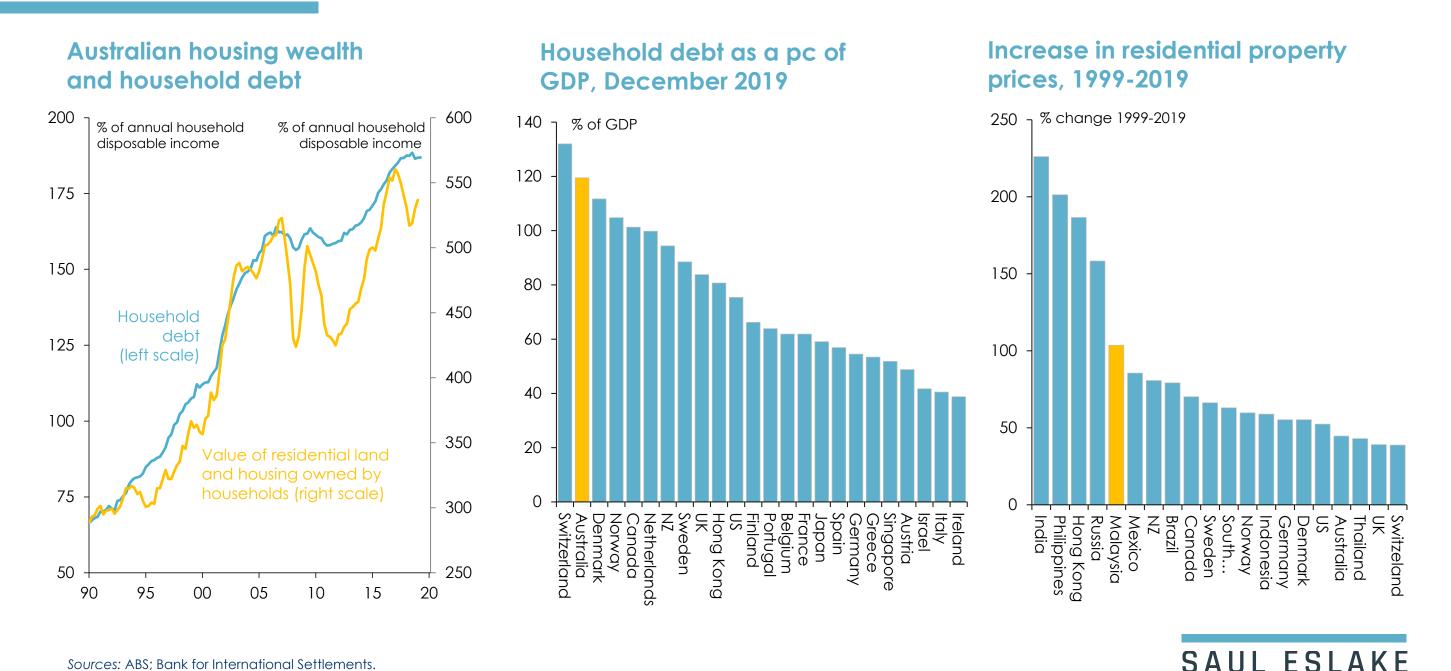


Countries adversely affected by 'harmful' Australian trade actions



CORINNA ECONOMIC ADVISORY

Rising property prices and household debt are unlikely to underpin Australian economic growth as they have done for most of the past 30 years



CORINNA ECONOMIC ADVISORY

Some other possible longer-term consequences of the pandemic

□ An accelerated retreat from 'globalization'

- prompted by mistrust of international supply chains and desire for greater self-sufficiency in 'essential' products
- greater government control over movement of people and capital across international borders likely to persist

□ Greater expectations of government

- having done things previously considered 'unthinkable' during this downturn, governments may be expected to do more during future downturns
- there may be heightened demand for hitherto unprecedented government intervention to address other issues (for example climate change)

□ Interest rates likely to be (much) lower for (much) longer

- not least in order to make servicing of elevated government debt burdens more tolerable
- reduced role for conventional monetary policy in managing economic cycles

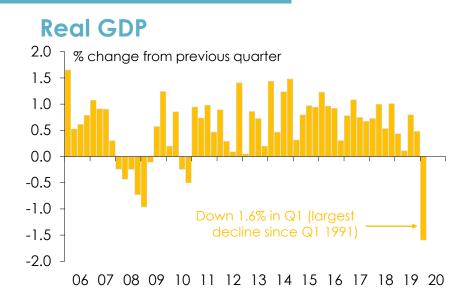
□ Changes in ways of working

- at least some employers and employees are likely to maintain the option of (or preference for) 'working from home'
- possible implications for demand for commercial office space
- Diminished use of mass transit
- Accelerated decline in the use of cash for transactions
- **Re-think of relationships with China**
 - especially challenging for Australia given our unusual (for an 'advanced' economy) economic relationship with China
- **C** Erosion of respect for US leadership and competence
 - unless Trump loses the November election and Biden can reverse the damage done to perceptions
 of US credibility, competence and commitment



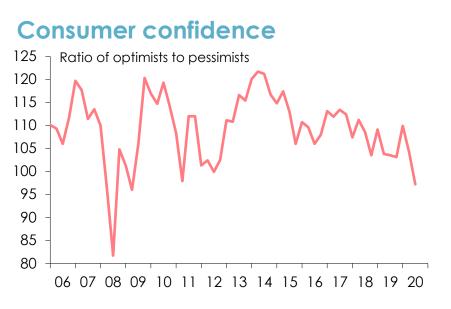
New Zealand

New Zealand has paid a high economic price for its success in eliminating the Covid-19 virus

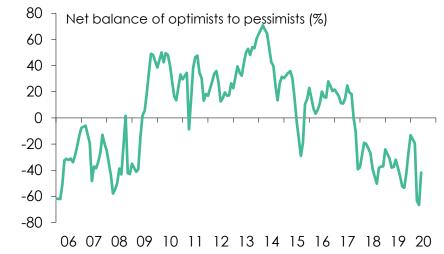


Unemployment rate

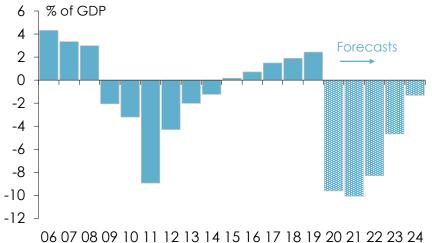




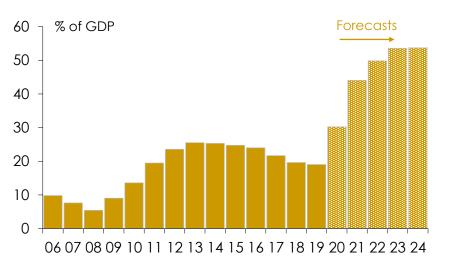
Business confidence



NZ government budget balance



NZ 'core Crown debt'



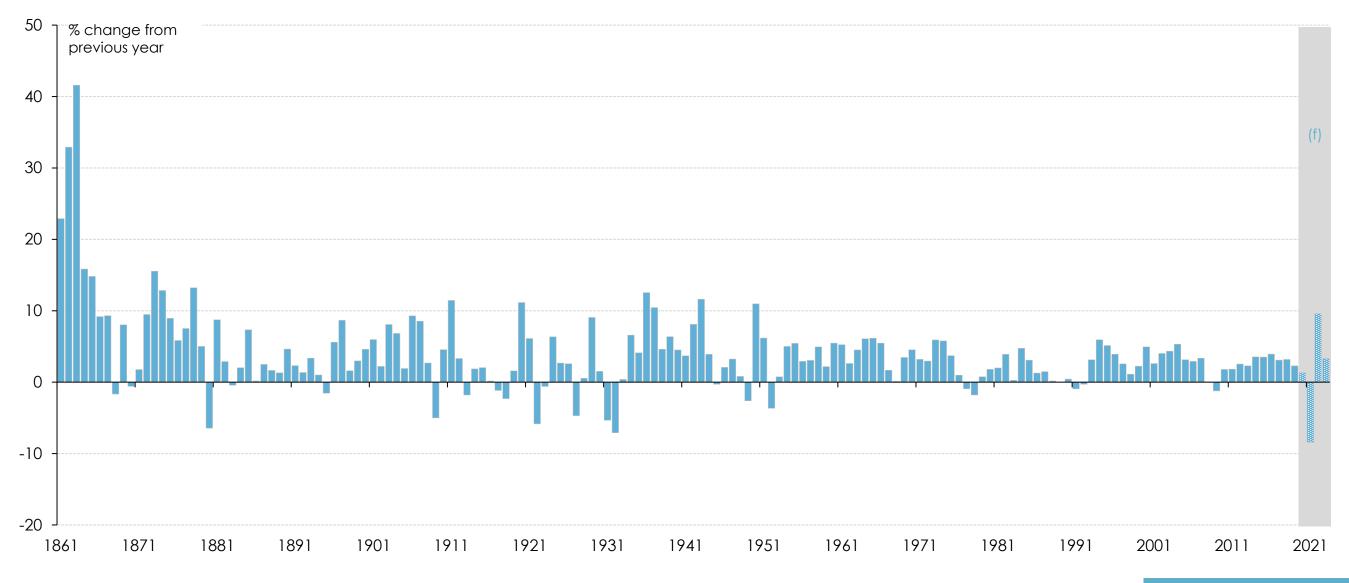
Note: New Zealand uses GDP(P) as its preferred measure of GDP. Unemployment rates are quarterly. The measure of the NZ Government budget balance is 'OBEGAL', operating balance excluding gains and losses (an accrual accounting measure). Net 'core Crown debt' excludes assets of the NZ Super Fund, student loans and other advances, and financial assets held for public policy purposes. Fiscal data (the two right-hand charts) are for fiscal years ended 30th June. Sources: Statistics NZ; Westpac-McDermott Miller; ANZ Bank; NZ Treasury Budget Economic and Fiscal Update 2020.

SAUL ESLAKE CORINNA ECONOMIC ADVISORY

98

The Reserve Bank of New Zealand is expecting the fall in real GDP in the year ended March 2021 to be the biggest in recorded NZ history

Annual growth in New Zealand real GDP, 1861-2023



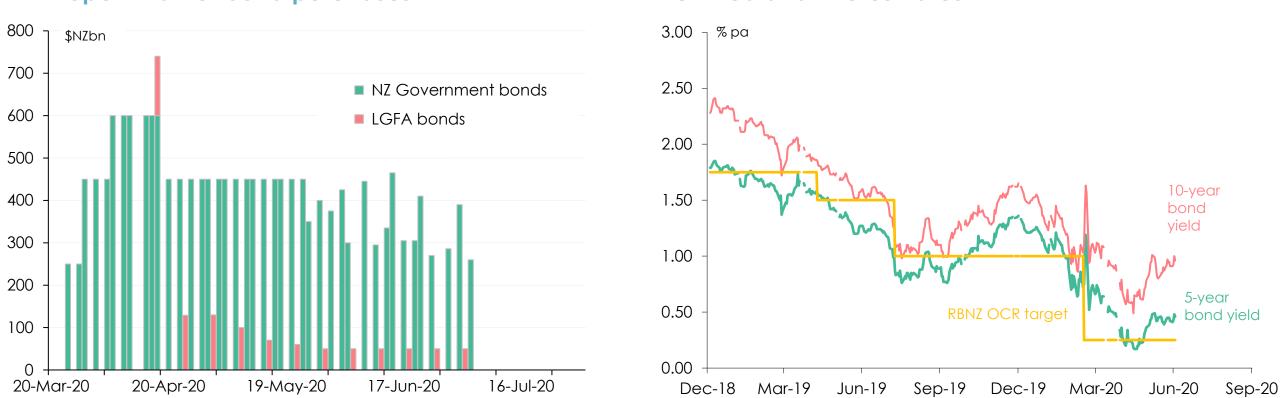
FSI AKF

CORINNA ECONOMIC ADVISORY

SΔIII

Note: Forecasts are for years ended 31 March. Source: RBNZ, Monetary Policy Statement, May 2020.

The RBNZ's 'QE' program has been larger than the RBA's, but less successful in stabilizing bond yields



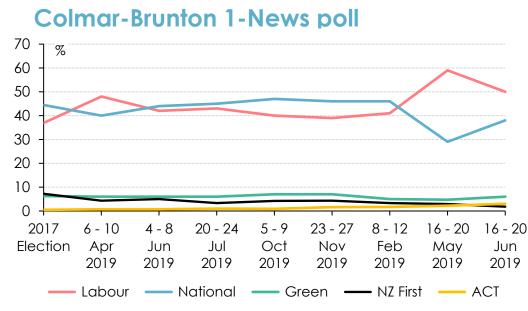
New Zealand interest rates

RBNZ open market bond purchases

- RBNZ has adopted an ECB-style QE program, establishing a Large Scale Asset Program initially set at \$NZ33bn (10¹/₂% of GDP), since increased to \$60bn (19% of GDP)
- Since 25th March RBNZ bond purchases have amounted to \$NZ19.1 bn (6.1% of GDP) but have been less successful than the RBA's in stabilizing medium-term bond yields
- □ The RBNZ has asked banks to prepare operationally for the possibility of negative interest rates

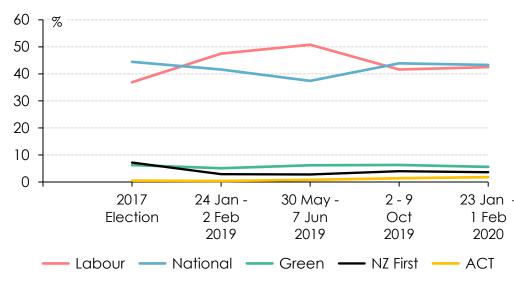


PM Jacinda Ardern's Labour Party seems likely to win a majority in its own right at the elections to be held on 19th September



Reid Research TV3 poll

101



Note: 'ACT' is the Association of Consumers and Taxpayers, a libertarian party which currently holds one constituency seat in the NZ Parliament. Sources: New Zealand Electoral Commission; Colmar Brunton; Reid Research.

- New Zealand uses a 'mixed member proportional' (MMP) system to determine the composition of its 120-seat Parliament
 - 71 members are elected from constituencies (of which 7 are reserved for Māori) on a 'first past the post' basis (as used for the British House of Commons)
 - the other 49 are chosen from party lists so as to ensure that each party has the same share of seats in the Parliament as its share of the national vote, provided that it has won at least 5% of the national vote or one constituency seat (similar to the system used for the German Bundestag)
 - each elector has 2 votes, one for his or her constituency and one for a party list
- At the 2017 election, the then incumbent centre-right National Party won 56 seats with 44.6% of the vote, but Labour which won 46 seats with 36.9% of the vote was able to form government in coalition with the conservative-populist NZ First (9 seats with 7.2% of the vote) and the Greens (8 seats with 6.3% of the vote)
- Labour's lead in opinion polls has narrowed since National changed its leader, but still looks likely to win 62 seats, enough to govern in its own right
 - The Greens appear likely to retain their place in Parliament but NZ First is well short of the 5% threshold



This document has been prepared by Saul Eslake on behalf of Corinna Economic Advisory Pty Ltd, ABN 165 668 058 69, whose registered office is located at Level 11, 114 William Street, Melbourne, Victoria 3000 Australia.

This document has been prepared for the use of the party or parties named on the first page hereof, and is not to be further circulated or distributed without permission.

This document does not purport to constitute investment advice. It should not be used or interpreted as an invitation or offer to engage in any kind of financial or other transaction, nor relied upon in order to undertake, or in the course of undertaking, any such transaction.

The information herein has been obtained from, and any opinions herein are based upon, sources believed reliable. The views expressed in this document accurately reflect the author's personal views, including those about any and all financial instruments referred to herein. Neither Saul Eslake nor Corinna Economic Advisory Pty Ltd however makes any representation as to its accuracy or completeness and the information should not be relied upon as such. All opinions and estimates herein reflect the author's judgement on the date of this document and are subject to change without notice. The author and Corinna Economic Advisory Pty Ltd expressly disclaim any responsibility, and shall not be liable, for any loss, damage, claim, liability, proceedings, cost or expense ("Liability") arising directly or indirectly (and whether in tort (including negligence), contract, equity or otherwise) out of or in connection with the contents of and/or any omissions from this communication except where a Liability is made non-excludable by legislation.

Any opinions expressed herein should not be attributed to any other organization with which Saul Eslake is affiliated.

SAUL ESLAKE